

FIREPROOF Impact® Manager as Coach



Graham Ravenscroft and Niamh Emerson, 2018 Commonwealth Games, Gold Coast Australia

If you want your teams managed in a way that sees them take accountability for their own behaviour, development and performance, then your managers need to develop coaching skills.

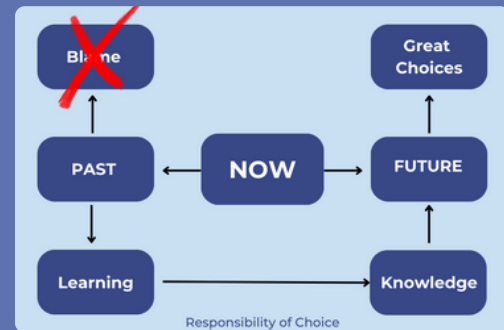
You can learn from the rest, or you can learn from the best in this transformational learning experience led by Graham Ravenscroft, coach to Olympic, Paralympic and World Championship gold medallists and award-winning Business Coach.

“ A coaching leadership style helps ordinary people get extraordinary results.”

Toby Sinclair – Author of Atomic Habits

Managers will:

- Understand where coaching can help maximise the development of skills and expertise.
- Understand how to use questioning techniques to challenge perception and raise self-awareness, and gain a deeper understanding and more accurate picture of current and desired states.
- Develop 'active listening' skills and understand their importance in gathering relevant and insightful information.
- Be able to identify the common barriers to communication and understand how they can be overcome.
- Develop an awareness of their unconscious bias and understand the potential impact this may have on the coaching process.
- Understand the connection between thoughts, emotions and actions and how to effectively coach team members through change...



They will also:

- Gain knowledge and understanding of a range of coaching models, from the famous GROW model to our very own FIREPROOF framework, and be able to practically apply them to effectively guide team members through the coaching process.
- Understand the purpose and value of goal setting and be able to set clear goals that provide motivation and engagement.
- Understand the role of motivation in managing people and performance and be able to identify the motivations of different team members and how to establish an environment that motivates their team.
- Gain knowledge and understanding of the purpose and value of giving and receiving effective feedback and how it aids performance management practices.



We can help you boost your manager's performance by 20% to 28% by teaching them effective coaching techniques!

"Effective coaching can turn managers into inspirational leaders who can boost an individual or a team's confidence and performance by providing proactive development, empowerment, attentive listening, and goal-oriented feedback. I believe coaching is an essential skill for managers because it simplifies complex conversations and helps to foster a culture of engagement and continuous improvement".

Nick Day – CEO at JGA Group

Partner with us to take your managers on an intense but fun and highly interactive 2 day journey where they will be provided with lots of opportunities to put theory into practice, using their own 'real world' scenarios or challenges. We guarantee that they will leave feeling confident, motivated and equipped to enable their team's performance to soar!

Want to find out more?

Call: 01536 907053

Email: info@btppperformance.com

Visit: www.btppperformance.com

