

WHITE PAPER

First edition- August 2024

WHY DO YOU **NEED 1:1** LANDING PAGES FOR **ALL YOUR** DIGITAL **CHANNELS & AUDIENCES?**



Editorial

Consumers today don't just want personalization, they demand it.

Personalization is no longer a "nice-to-have" but a "musthave"

However, most personalized efforts stop at communication. How often have you clicked on an ad that seemed tailored, only to land on a generic web page? Or opened a personalized email, only to end up on a page that doesn't match the message? It's time businesses prioritize delivering relevant, unique experiences beyond just the initial communication.

This white paper explores why dedicated landing pages, tailored to each digital channel and audience, are key to maximizing engagement and conversions. We'll also examine past constraints and how Al now enables the fast, efficient creation of dedicated landing pages for every audience.

According to Mckinsey

71%

of consumers expect companies to deliver personalized interactions.

76%

of consumers get frustrated when this doesn't happen when they don't find personalized interactions.

Drawing on insights from our experience with over 100 CMOs, performance, and lifecycle marketers across B2B and B2C sectors, we believe that personalization is the key to building long-term, valuedriven relationships with customers.



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The Evolution of
Personalization and the
Promise of Al-Driven
1:1 Landing Pages

Personalization isn't a new concept—it's been at the heart of commerce for centuries.

Think of the local shopkeepers who knew your name and remembered your favorite products. This personal touch created loyalty and trust, leading to repeat business.

When commerce shifted online, marketers aimed to replicate this connection digitally.

However, the internet, while offering vast reach, posed the challenge of delivering personalized experiences at scale.

The rise of landing pages

Early websites were static, one-size-fits-all environments. These sites catered to the masses with generalized content, failing to address individual user preferences.

This is how one of your favourite websites today looked like 20 years ago:



As marketers realized that traditional websites couldn't drive meaningful engagement, landing pages emerged in the early 2000s.

These single-purpose pages aimed to drive specific actions like newsletter sign-ups or product purchases, offering more focused messaging that improved conversions—albeit in broad strokes.

Yet, these landing pages lacked true personalization. Despite their targeted messaging, they were bulk solutions, delivering the same content to all visitors regardless of individual behaviors or preferences.

This led to wasted ad spend and missed opportunities, as many users who didn't resonate with the message simply bounced.

Early efforts

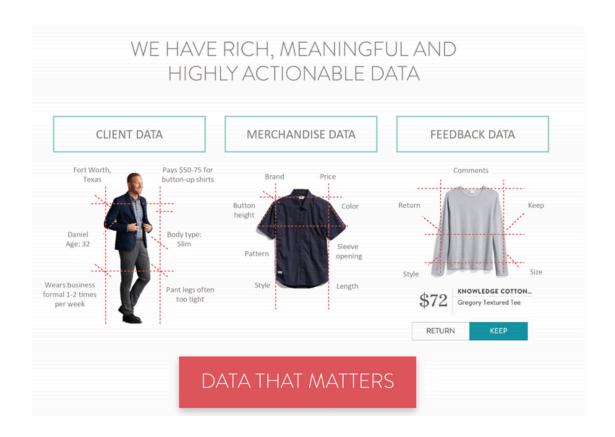
Recognizing these shortcomings, companies like Amazon pioneered personalized product recommendations in the late 1990s. While innovative at the time, this was still a far cry from the one-to-one personalization that today's consumers expect.



Marketers faced technical and operational barriers to scaling personalized content, and the tools available couldn't handle real-time, adaptive personalization across diverse user segments.

Enter AI and machine learning

Beyond simple segmentation, AI enables deeply individualized, real-time personalization. Companies like Stitch Fix, for example, sifts through over 100 billion data points (yes, billion with a B) to suggest outfits that feel like they were picked just for you.



Btw! This capability is just the beginning.

As Al technology becomes more accessible, businesses will be able to generate hyper-personalized landing pages that dynamically adapt to each visitor's behavior and preferences, creating content that feels uniquely crafted for them.

The best is yet to come...

The real shift is yet to come. We're on the brink of an internet with a mind of its own. Al will soon empower websites to not just react but anticipate—learning from every click, scroll, and interaction to deliver content even before users know they need it.

Websites will evolve from static pages to dynamic, responsive environments that guide users intuitively through highly personalized journeys.

Al-driven personalization is no longer a distant dream for marketers. One-size-fits-all content will become a relic of the past.

Instead, 1:1 landing pages and dynamic content tailored to each user's intent will become the standard for marketing success, driving deeper engagement and reducing wasted ad spend.

This is the future of digital marketing—an internet that thinks, adapts, and predicts user needs, making every experience feel like a personal concierge.

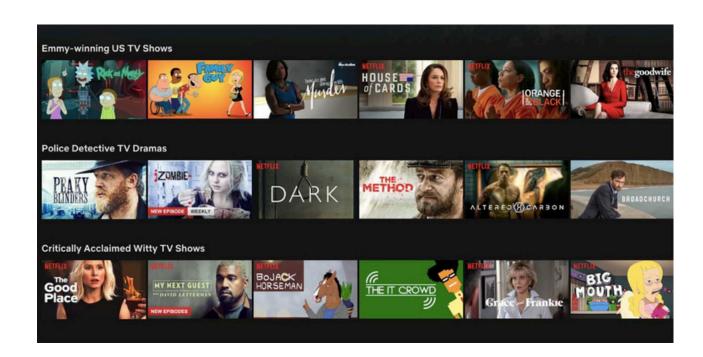
Why 1:1 Landing Pages are Essential for a Resilient Digital Marketing Strategy

We have already established that personalization has become essential rather than optional in today's digital world.

Consumers now expect tailored experiences across all touchpoints, with 80% being more likely to make a purchase when businesses deliver personalized interactions (according to Epsilon).

This shift has made personalized landing pages a critical tool for marketers to drive deeper engagement and significantly improve conversions.

A clear example of personalization's power is Netflix. By offering users customized content recommendations, Netflix keeps viewers engaged and satisfied, directly boosting subscriptions.



Let's explore how creating 1:1 landing pages fulfills consumer expectations for seamless interactions and why they benefit marketers:

Reducing customer acquisition costs (CAC) amidst cookie deprecation

The rising cost of customer acquisition (CAC) highlights the need for 1:1 landing pages. As CAC nearly doubled from 2022 to 2023, and new privacy policies from Apple, Google, and Microsoft further complicated digital advertising, optimizing ad spend has become crucial.

According to a <u>repor</u>t, With nearly \$19.75 wasted for every \$20 spent on ads, generic landing pages only worsen this problem.

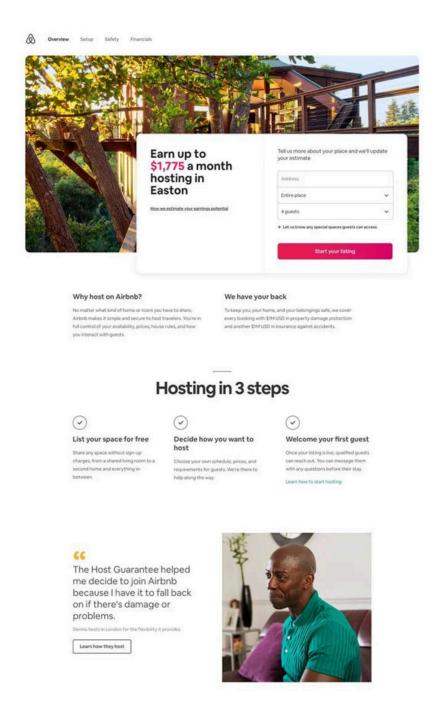
Personalized landing pages, however, make sure ad dollars are used effectively, reducing CAC while improving conversion rates.

Higher conversion rates

When visitors see content that directly addresses their pain points and offers tailored solutions, they are likely to take the desired action. 1:1 landing pages significantly boost conversion rates by creating a compelling and relevant experience.

For example, Airbnb uses personalized landing pages for users based on their search history and preferences, leading to higher booking rates.

For instance, users searching for hosting/vacation rentals in a specific city receive customized landing pages showcasing relevant properties.



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Capturing attention with relevance

Attention spans have dropped to an average of just 8 seconds—shorter than that of a goldfish—making it harder than ever to hold a consumer's interest. Personalized landing pages tackle this by delivering relevant content immediately, ensuring potential customers stay engaged. This leads to lower bounce rates and higher conversions.

Managing communication overload

In an age of communication overload, static websites and generic landing pages no longer suffice. The sheer number of digital touchpoints demands a more sophisticated approach. By tailoring landing pages to specific audience segments and communication channels, marketers can ensure their message cuts through the noise and resonates with their target audience.

Improved Google Adwords Quality Scores

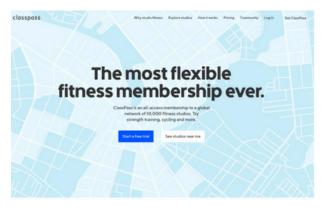
Personalized landing pages also boost Google Ad Quality Scores, which evaluate the relevance and quality of ads, keywords, and landing pages. When landing pages closely match the intent of ads, businesses improve their Quality Scores, leading to lower costs per click (CPC) and better ad placements.

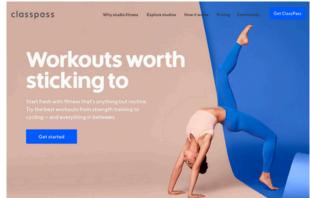
This makes campaigns more cost-effective and increases the likelihood of reaching an engaged audience, maximizing the value of ad spend.

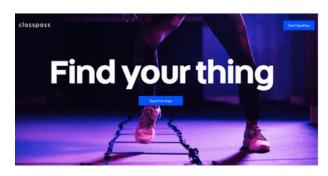
Boost in leads

Targeted messaging on 1:1 landing pages helps attract and capture more qualified leads. By delivering the right message to the right person at the right time, these pages draw in more potential customers and ensure that those leads are genuinely interested in what you have to offer.

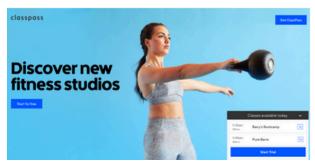
For example, ClassPass uses personalized landing pages to capture leads based on users' fitness interests and location. This targeted approach helps them attract more qualified leads who are interested in specific fitness classes or studios.

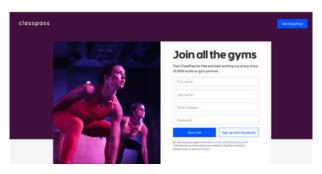












Improved social ad relevance

1:1 landing pages ensure that the content visitors see is directly aligned with the ads that brought them to the page. This seamless connection between ad messaging and landing page content increases the relevance of your campaigns, reduces bounce rates, and better overall campaign performance.

Seamless message matching and increased engagement

Consistent message matching between ads and landing pages is another major benefit. When an ad's message carries seamlessly through to the landing page, users experience a coherent journey that reduces confusion and improves the likelihood of conversion.

Enhanced return on investment (ROI)

Finally, personalized landing pages directly contribute to a higher return on investment (ROI). When visitors encounter content that aligns with their specific needs and preferences, they are more likely to take action.

To know more about 1:1 landing pages and why you would benefit from them, don't hesitate to contact us.

CONTACT US

Why 1:1 Landing Pages are Essential for a Resilient Digital Marketing Strategy

Personalization in marketing isn't a novel concept—marketers have long recognized the value of tailoring landing pages for different user segments. However, the challenge lies in scaling this approach across all digital channels and use cases.

Here's why achieving widespread use of 1:1 landing pages has been a struggle:

High developer salaries and time constraints

Creating and maintaining 1:1 personalized landing pages requires significant developer resources, including coding, system integration, and hosting management. Our research shows that developing a single personalized page can take 5-6 days, plus an additional 2-3 days for CRM and analytics integration and 1-2 days for hosting setup.

With developers costing between \$200K-\$500K annually, producing 25 landing pages per month (including basic and more complex pages) would cost between \$600 and \$1,500 per page. This high cost and resource demand make it challenging for marketers to justify the return on investment for creating personalized landing pages at scale.

Designer time Constraints

Designers play a pivotal role in crafting visually appealing and brand-consistent landing pages. However, they are often stretched thin, managing content and design tasks across various platforms like Facebook and Google. As the number of communication channels grows, their bandwidth is consumed.

Data fragmentation across tools and lack of unified insights

Effective personalization depends on a unified view of user data, which is often scattered across content management systems (CMS), customer data platforms (CDP), and other tools like Google Tag Manager (GTM) or Google Analytics (GA).

This fragmentation complicates data consolidation and analysis for landing pages, causing inefficiencies and inaccuracies. Marketers have to manage data across multiple sources and spreadsheets, making obtaining a clear, comprehensive view of performance challenging.

High volume of content, communication, and USPs

Scaling personalized landing pages is particularly challenging due to the high volume of digital communications, ads, and unique selling propositions across multiple channels and social media platforms.

Managing a unique landing page for each of the thousands of communications or ads is technically demanding. The complexity is compounded by the need to ensure a consistent and high-quality user experience across all pages, posing a significant logistical challenge.

Short Campaign Time Constraints

Modern marketing campaigns are often short-lived, averaging around 5 days. In contrast, developing a personalized landing page can take 2-3 weeks.

Maintaining quantity and quality of personalized pages

As the volume of personalized landing pages increases, maintaining consistency and quality becomes more challenging. Ensuring each page meets high standards and aligns with the intended message requires significant effort.

Additionally, managing numerous pages or URLs demands substantial focus and effort, often leading to missed pages or incorrect communications. Any such errors and inconsistencies can undermine the effectiveness of personalization and erode user trust.

Compliance and security concerns

With the rise of data privacy regulations like GDPR and CCPA, ensuring compliance while personalizing landing pages at scale is critical. This involves secure data handling, user consent management, and constant monitoring to prevent data breaches or misuse.

Scalability challenges in infrastructure

Managing personalized landing pages at scale demands robust infrastructure capable of handling increased server load, especially when dynamically generating content for thousands of users. This involves advanced caching mechanisms, efficient content delivery networks (CDNs), and database optimizations to ensure fast load times without overloading the servers.



Artificial Intelligence (AI) has revolutionized the digital marketing landscape, introducing capabilities that were once considered futuristic.

Al can process vast amounts of data, combing through the internet, analyzing user behavior, and pulling insights from diverse sources.

It can generate content ideas, provide personalized recommendations, and even predict future trends, allowing marketers to create highly targeted and relevant campaigns.

This ability to harness massive data sets and translate them into actionable insights has dramatically enhanced how marketers engage with their audiences, moving beyond traditional methods to offer more dynamic and personalized experiences.

Personalization has always been a key goal in marketing, aiming to connect with customers in a relevant and engaging way. Traditionally, creating personalized experiences required significant manual effort and was often limited by technological constraints.

With AI, however, the scope of personalization has expanded exponentially. AI can now process and interpret massive data sets, understand user behaviors and preferences, and deliver content that is uniquely tailored to each individual in no time.

Imagine an Al platform that could automatically generate personalized landing pages for every ad, email, or campaign - effortlessly and at scale in a few seconds.

Here's how Al is making this possible:

Data analysis at scale

The rapid advancements in AI, particularly in machine learning, have enabled more sophisticated data processing. AI algorithms can now analyze vast datasets with precision, identifying patterns and correlations that were previously impossible to detect.

These insights can be used to dynamically personalize landing pages based on real-time user behavior, preferences, and historical data.

Real-time adaptation

Al can continuously monitor and interpret user behavior, allowing for real-time adjustments to landing page content and offers, ensuring that every interaction is relevant and timely.

Automated content generation

Natural Language Processing (NLP) has advanced to the point where it can understand and generate human-like text. This allows AI to create personalized content that resonates with users on a deeper level.

NLP models can analyze the sentiment and context of user interactions, enabling the generation of landing page content that aligns with the user's emotional state and intent.

Predictive insights

Al leverages predictive analytics to forecast user behavior and trends, allowing marketers to proactively tailor landing pages based on anticipated needs and preferences.

Dynamic content integration

Al technologies are now designed to integrate seamlessly with existing marketing technology stacks, including CRM systems, content management systems (CMS), and analytics platforms.

A/B testing optimization

Al can automatically conduct and analyze A/B tests on different landing page variations, optimizing content and design based on real-time performance metrics to maximize engagement and conversions.

Scalability through cloud-based Al platforms

Cloud-based AI platforms have made it possible to scale personalized landing pages effortlessly. These platforms offer virtually unlimited computational power, allowing businesses to deploy AI-driven personalization across thousands of landing pages without worrying about infrastructure limitations.

To know more about 1:1 landing pages and why you would benefit from them, don't hesitate to contact us.

CONTACT US

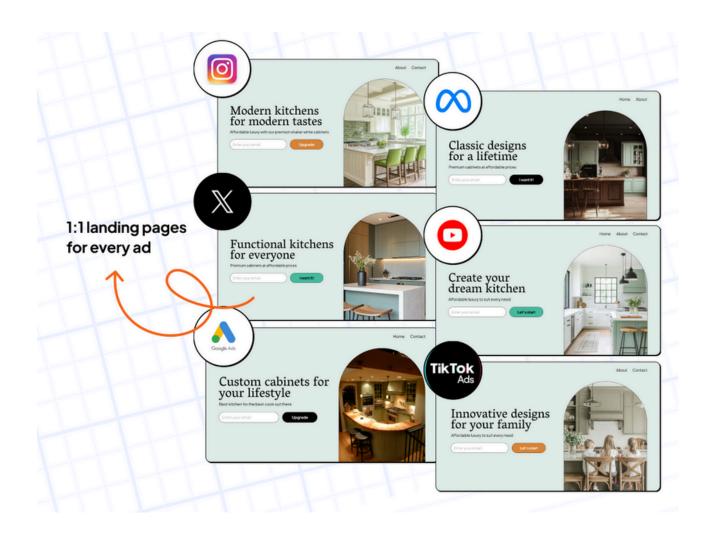


CHANNELS

1:1 Landing Page for Every Ad

When you invest in advertising, you aim to capture the attention of potential customers and lead them to take specific actions.

Personalized landing pages aligned with each ad ensure that your investment translates into meaningful engagement and conversions.



Here's why aligning your landing page with your ad is essential:

Consistency in Messaging:

- Reinforces Ad Content: Ensures that the messaging in the ad is seamlessly continued on the landing page, creating a cohesive experience for the user.
- Builds Trust: When users find the same offer or message on the landing page that attracted them to the ad, it builds trust and reduces bounce rates.

Enhanced Relevance:

- Targeted Content: Personalized landing pages allow you to present content directly addressing the specific interests or pain points highlighted in the ad.
- Improved Engagement: Users are more likely to engage with relevant content tailored to their needs, leading to higher conversion rates.

Higher Conversion Rates:

A direct correlation between the ad content and the landing page ensures that users find what they're looking for quickly, reducing friction and increasing the likelihood of conversion.

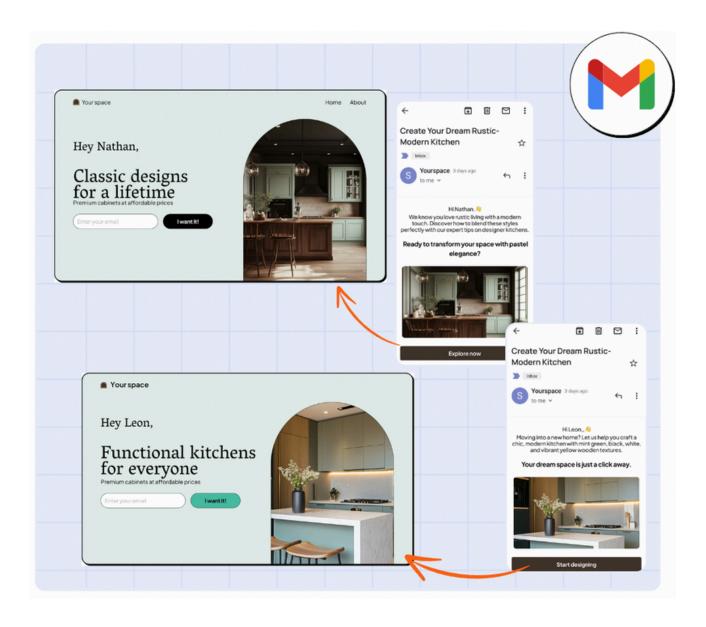
Specific CTAs:

Tailoring the call-to-action (CTA) on the landing page to match the ad's promise can significantly boost conversion rates.

1:1 Landing Page for Every Ad

Email marketing is a powerful tool for nurturing leads, engaging customers, and driving conversions.

However, to fully leverage the potential of email marketing, it is crucial to create personalized landing pages that correspond to the content and intent of each email.



Here's why this alignment is essential and how it can be achieved:

Relevance and Continuity

- **Seamless Transition:** Ensures that the message in the email is carried forward to the landing page, providing a seamless experience for the user.
- Enhanced Engagement: When users click on a link in an email and land on a page that mirrors the email content, they are more likely to engage with the page and complete the desired action.

Improved Conversion Rates

 Tailored Content: Personalized landing pages can present content that specifically addresses the interests and needs of the email recipient, increasing the likelihood of conversion.

Relevant Offers

By aligning the landing page with the email's content, you can present relevant offers and CTAs that are more likely to resonate with the recipient, thus improving conversion rates.

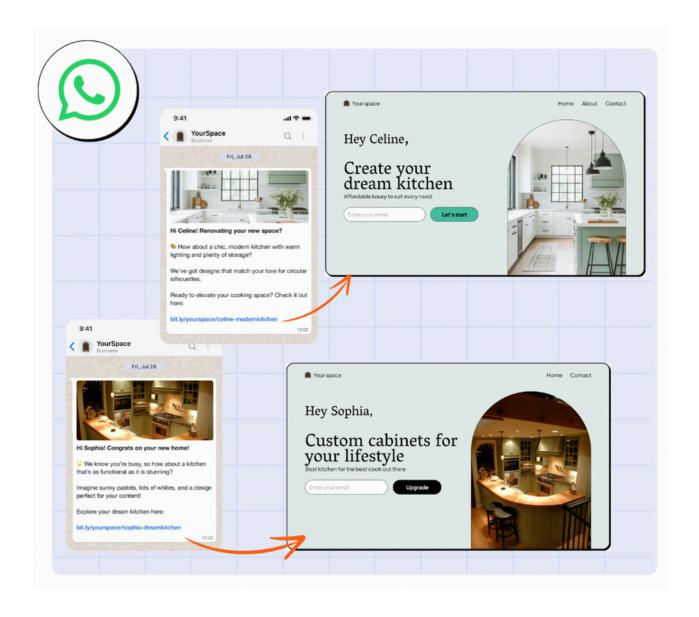
Building Trust and Credibility

Ensures that the promises or offers made in the email are clearly presented on the landing page, which builds trust and credibility with your audience.

1:1 Landing Page for Every Text

SMS marketing is a highly effective channel for reaching customers directly on their mobile devices with timely and relevant messages.

To maximize the impact of your Whatsapp campaigns, it is crucial to create personalized landing pages that align with the SMS content.



Here's why this is important and how it can be achieved:

Relevance and immediate engagement

- **Timely Content:** SMS messages are typically short and direct, prompting immediate action. Personalized landing pages ensure that the content users land on is directly relevant to the SMS message, encouraging immediate engagement.
- Contextual Experience: By aligning the landing page with the SMS message, you create a contextual experience that meets the user's expectations and needs at the moment.

Enhanced user experience

- Mobile Optimization: SMS campaigns are inherently mobile-first. Personalized landing pages should be optimized for mobile devices, ensuring a seamless, userfriendly experience that encourages further interaction.
- Clear Messaging: A personalized landing page that continues the concise and clear messaging of the SMS can help guide users toward the desired action more effectively.

Higher conversion rates:

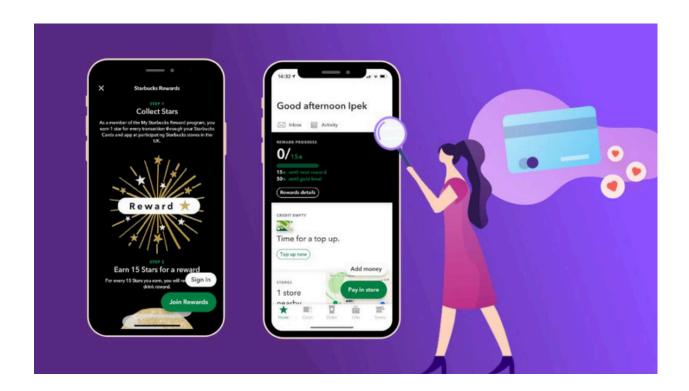
• **Relevant Offers:** By providing content and offers that are specifically tailored to the SMS message, you increase the chances of conversion.

• Efficient CTA Pathways: Personalized CTAs that align with the SMS message ensure that users know exactly what action to take, reducing confusion and increasing conversion rates.

For example, Starbucks uses SMS to send personalized offers to their rewards members.

When a customer clicks on the link in the SMS, they're taken to a mobile-optimized landing page that not only displays the offer but also shows their rewards balance and nearby store locations.

This seamless, personalized experience has helped Starbucks' rewards program grow to over 16 million active members.



USE CASES

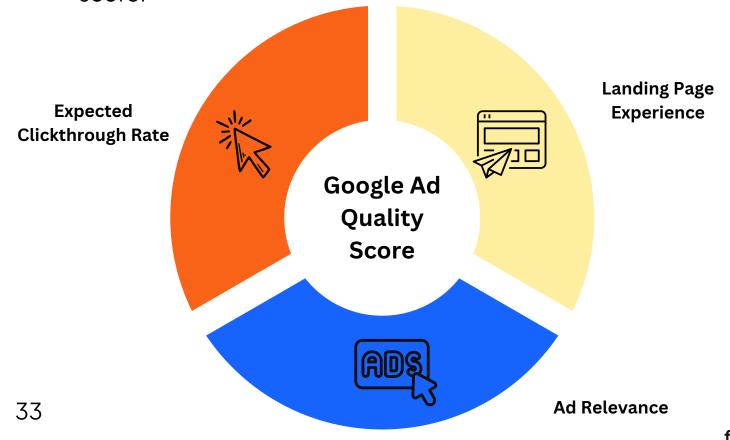
1:1 Landing Pages to Boost Google Search Ad Quality Score

Google Ads Quality Score is a key performance metric that evaluates the relevance of your ads and landing pages.

It is based on several factors, including the expected clickthrough rate (CTR), ad relevance, and landing page experience.

By creating highly relevant 1:1 landing pages that match the intent and content of your ads, you can improve your Quality Score, which in turn can enhance your ad placement and reduce your cost per click.

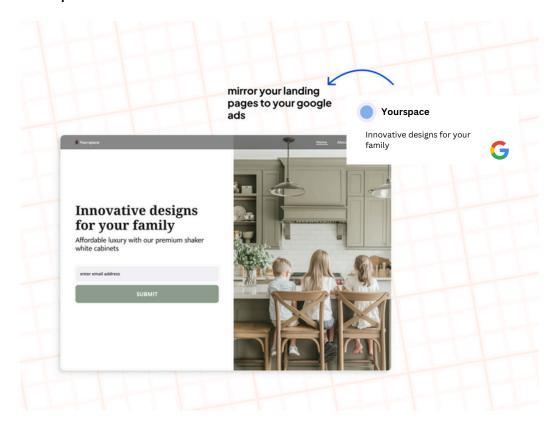
Here are the factors that determine the Google ad quality score:



How to Implement?

To improve your Quality Score, ensure that your landing pages are tailored to your Google Ads campaigns' specific keywords and ad copy.

- **Keyword Alignment:** Match the primary keywords of your ad with the content and headings of your landing page.
- Ad Message Consistency: Ensure that the messaging and offers on your landing page align with the ad copy, providing a seamless user experience.
- User Experience Optimization: Design landing pages for fast loading times, mobile responsiveness, and clear calls to action, enhancing the overall user experience.
- Content Relevance: Provide valuable and relevant content that directly addresses the user's search intent and expectations.



Why Does It Matter?

Improves Ad Position

A higher Quality Score can lead to better ad placements at a lower cost, increasing your visibility in search results.

Reduces Cost Per Click (CPC)

Higher Quality Scores typically result in reduced CPC, making your advertising budget more efficient and effective.

Enhances Ad Relevance

Aligning your landing pages with ad content improves the relevance of your ads, leading to higher CTR and engagement.

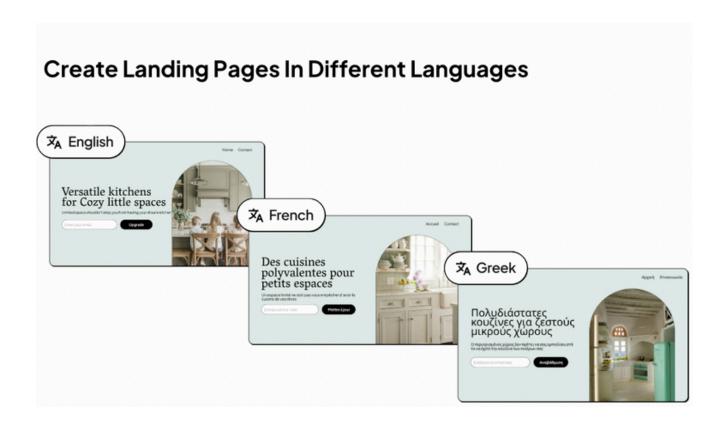
Boosts Conversion Rates

Landing pages that match user expectations and provide relevant content increase the likelihood of conversion, maximizing the return on your ad spend.

1:1 Landing Pages in Vernacular Languages

Personalization can extend to language preferences by creating landing pages in the user's native language.

For example, a user in France who clicks on an ad for kitchen remodeling services can be redirected to a landing page in French, showcasing local services and offers.



Wish to skyrocket your marketing campaigns with 1:1 landing pages?

Get Started

Overcomes Language Barriers

By presenting content in the user's native language, you eliminate misunderstandings and ensure that the information is clear and accessible.

Reduces Cost Per Click (CPC)

Users are more likely to engage with content that resonates with their linguistic and cultural preferences.

Increases Conversion Rates

Clear communication and relevant content lead to higher trust and a greater likelihood of taking the desired action.

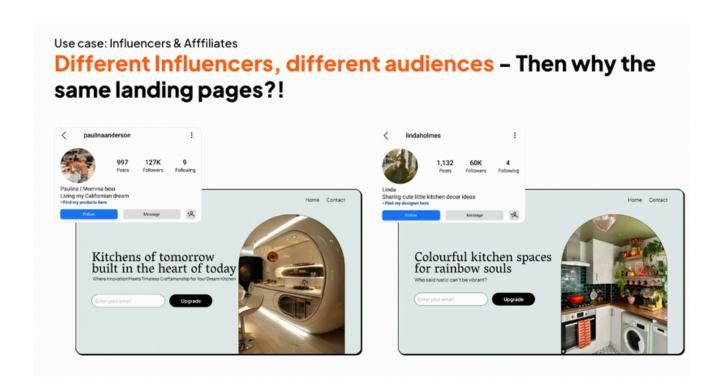
Improves Local Relevance

Landing pages that match user expectations and provide relevant content increase the likelihood of conversion, maximizing the return on your ad spend.

1:1 Landing Pages for influencer and affiliate marketing

Custom landing pages can be tailored for influencers and affiliates, reflecting their unique branding and promotional messages.

For example, an influencer specializing in home decor might have a landing page that features exclusive decor items and offers specifically curated for their audience's preferences.



Strengthens Brand Alignment

By presenting content in the user's native language, you eliminate misunderstandings and ensure that the information is clear and accessible.

Boosts Engagement

Tailored content that resonates with the influencer's audience increases user interaction and interest.

Enhances Credibility

A personalized landing page that aligns with the influencer's recommendations builds trust and reinforces the credibility of both the influencer and the brand.

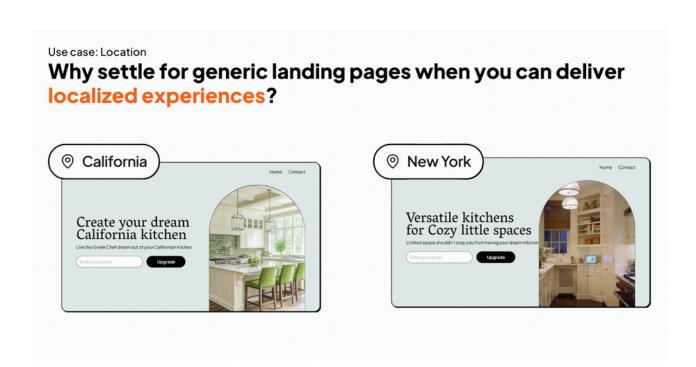
Improves Conversion Rates

By offering exclusive deals and content that appeal to the influencer's audience, the likelihood of conversions increases.

1:1 Landing Pages Based on Location

Location-based personalization allows marketers to create landing pages tailored to specific geographic regions.

For instance, a user in New York searching for kitchen remodeling services might be directed to a landing page featuring local contractors and offers, while a user in California sees content relevant to their region.



Provides Localized Content

By presenting content in the user's native language, you eliminate misunderstandings and ensure that the information is clear and accessible.

Increases Relevance

Users are more likely to engage with content that is relevant to their local context, such as regional services or promotions.

Enhances User Experience

A localized landing page makes users feel that the brand understands their specific needs and preferences.

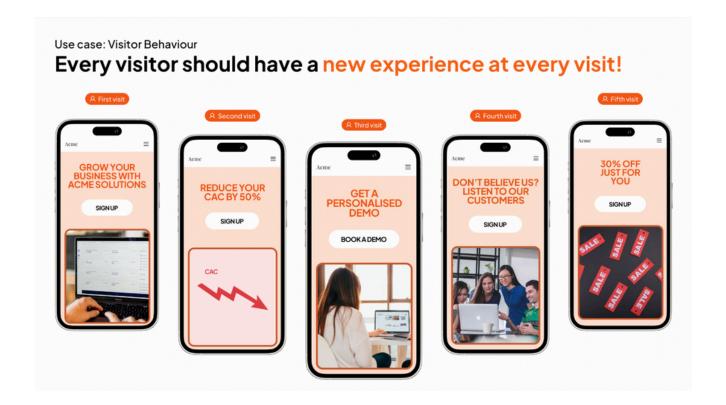
Boosts ConversionRates

Relevant, localized content leads to higher user satisfaction and a greater likelihood of conversion.

1:1 Landing Pages Based on Visitor Behavior

Landing pages can be customized based on visitors' previous behavior, such as browsing history or past interactions.

By using data from these behaviors, businesses can create a more relevant and personalized experience for each visitor, ensuring that the content they encounter resonates with their specific preferences and needs.



Delivers Personalized Content

Customizing landing pages based on previous visitor behavior ensures that users see content relevant to their

interests and past

interactions.

Increases Engagement

Relevant content that aligns with user behavior captures attention and encourages further exploration.

Enhances Conversion Potential

By addressing specific interests and behaviors, users are more likely to find what they're looking for and take the desired action.

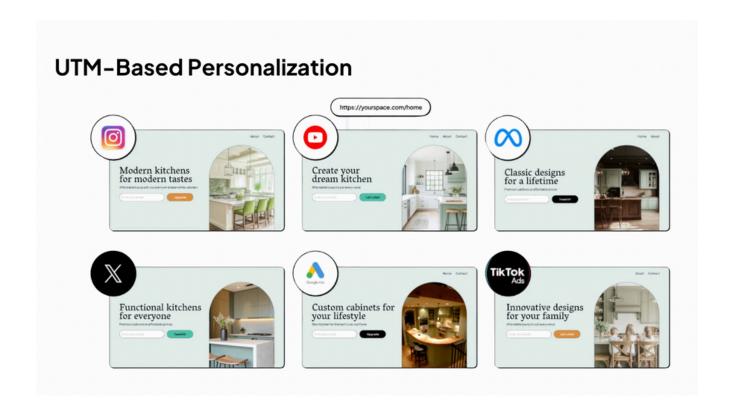
Boosts ConversionRates

Relevant, localized content leads to higher user satisfaction and a greater likelihood of conversion.

1:1 Landing Pages Based On UTM Parameters

UTM parameters can be used to track traffic sources and personalize landing pages accordingly.

For instance, a user who clicks on a link from a social media campaign about kitchen appliances can be directed to a landing page highlighting those appliances, aligned with the specific campaign's messaging.



Aligns with Marketing Channels

Tailoring landing pages based on UTM parameters ensures that the content matches the specific marketing channel and campaign that led the user there.

Provides Cohesive User Experience

A landing page that reflects the message and offer from the original campaign creates a seamless user experience.

Improves Campaign Effectiveness

Matching the landing page content with the user's journey enhances the relevance of the offer and increases engagement.

Boosts Conversion Rates

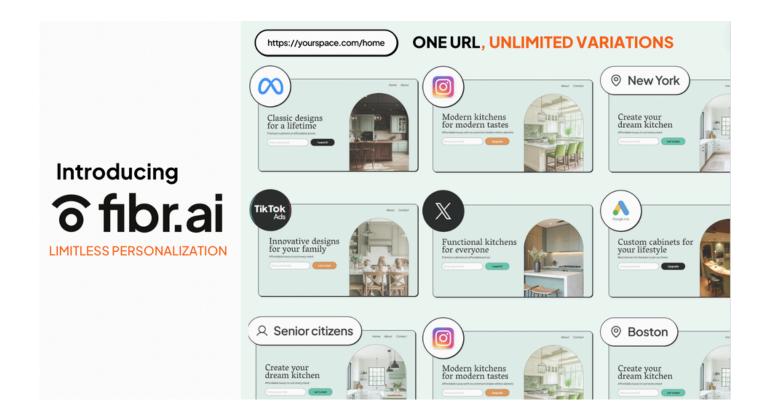
Relevant and coherent content based on UTM parameters ensures that users are more likely to follow through with the desired action.

Introducing Fibr: Your Partner for Scalable 1:1 Landing Page Personalization

Fibr is engineered to be the ultimate platform for creating and managing highly personalized landing pages that perfectly align with your marketing assets, from ads to audience segments, across all digital channels.

At Fibr, we're advancing toward a vision where the web adapts in real-time to each user. Imagine a future where A/B testing and manual personalization become relics of the past.

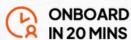
Instead, Fibr leverages first-party data and inbound traffic signals—whether from ads or affiliate links—to dynamically modify and deliver hyper-personalized content, all without human intervention.



Make every visit count with personalized web pages that connect with your audience!

Boost conversions and cut costs by optimizing the post-click experience. Easily create thousands of Al-tailored landing pages—no CMS changes needed!

Fibr powers you to Personalize Landing Pages for every need





ONEPAGE MANY VARIANTS



SMART A/B TESTING



FLICKER - FREE DELIVERY



1:1 WEB PAGES ATSCALE



ONE CLICK AD CONNECT

Trusted by CMOs & Marketers of the fastest growing companies

At ACT we quickly adopted Fibr Web Pilot to align ad messaging with landing pages, achieving great results with minimum effort. We're excited to scale this across our campaigns for increased growth and improved team productivity.

25% increase in new customer acquisitions

rise in overall



and countless more success stories...

With Fibr, you get





Flexible Pay per use Contracts

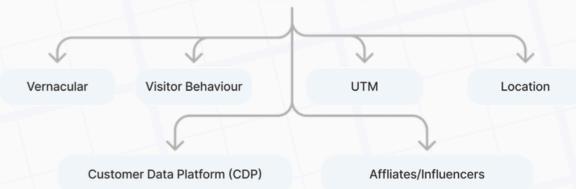


No Developer dependency



~25% Increase in Conversions

Personalization based on:



FEATURED IN





TRUST & COMPLIANCE









Wrapping up!

The real change is just beginning. We're on the verge of an internet that will do more than just respond to our actions—it will start anticipating them.

Al will soon power websites that learn from every click, scroll, and interaction, delivering the right content even before users know they need it. Websites will no longer be static pages but will evolve into dynamic, responsive environments that guide users through personalized journeys.

Al-driven personalization is quickly becoming a reality for marketers. The days of generic, one-size-fits-all content are coming to an end.

Instead, we'll see the rise of 1:1 landing pages and content specifically tailored to each user's needs and interests. This shift will be key to successful marketing, helping to engage users more deeply and reduce unnecessary ad spending.

This is where digital marketing is headed—toward an internet that adapts, predicts, and caters to user needs, making every online experience feel personal and relevant.

READY TO EMBRACE AI-DRIVEN PERSONALIZATION?

Start your personalization journey with Fibr today and transform your digital marketing strategy with Al-powered experiences that delight your customers and boost your bottom line.

Sign up today!

Data references

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Epsilon Report on Consumer Expectations for Personalization

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This Whitepaper is brought to you by



Ankur Goyal
Co-founder & CEO

Ankur Goyal, a visionary entrepreneur, is the driving force behind Fibr. With a dual degree from Stanford University and IIT Delhi, Ankur brings a unique blend of technical prowess and business acumen to the table. As a second-time founder, he aims to revolutionize the way websites engage with users, making digital interactions smarter and more intuitive.



Pritam Roy

Co-founder & CPO

Pritam Roy, the Co-founder of Fibr, is a seasoned entrepreneur with a passion for product development and Al. A graduate of IIT Bombay, Pritam's expertise lies in leveraging technology to create innovative solutions. He brings invaluable experience to Fibr, driving the company towards its mission of redefining digital interactions through Al.



Meenal Chirana

Content Marketer

Meenal Chirana, Content Marketer at Fibr, brings five years of experience in the content field to the team. Her passion for creating engaging content is matched only by her expertise in writing, SEO and content marketing. Passionate about all things content and digital marketing, she is always on the lookout for innovative ways to connect with audiences and elevate brands



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