

Capabilities and Case Studies



EMB provides end-to-end RCM Solutions to solve back-office pain points **so that providers can focus on patient care.**

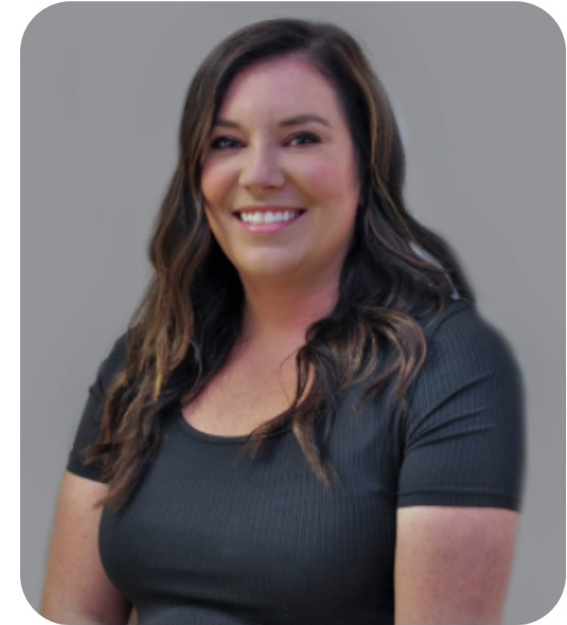
EMB Executive Team includes Experienced Physicians and Practice Managers who understand the RCM pain points firsthand.

40+ Years of Combined
Management Experience

Firsthand experience of
provider perspective



Dr. Tarek Shahbandar
CEO & Founder



Jacqueline Bork
Director of Operations

Capabilities include end-to-end RCM, Medical Coding, Credentialing, and more.

1

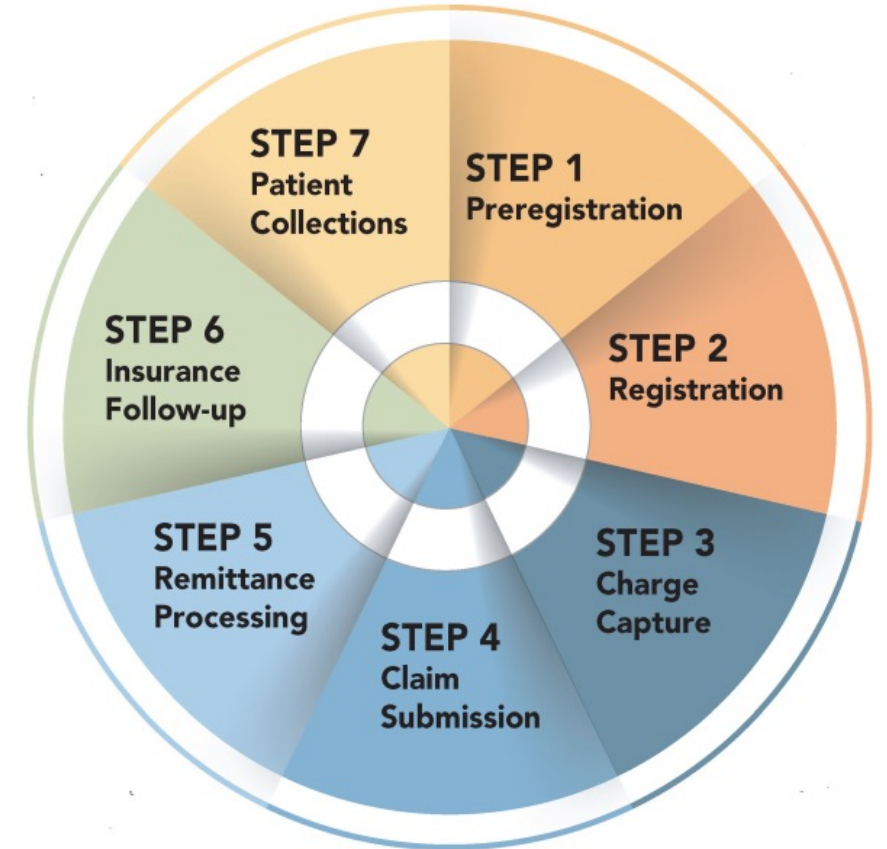
- EMB teams easily plug into your existing EMR for efficient patient data access.
- Assigned teams with specialty experience ensure accurate and tailored preregistration processes.

2

- Instantly connect with your EMB team via call or chat for any registration queries.
- Smooth integration with your EMR streamlines patient registration and data collection.

3

- EMB teams with positional experience ensure precise charge capture and coding.
- Immediate assistance via digital communication pipelines for any charge capture issues.



EMB builds specialty teams that cover front, middle, and back-office needs.

4

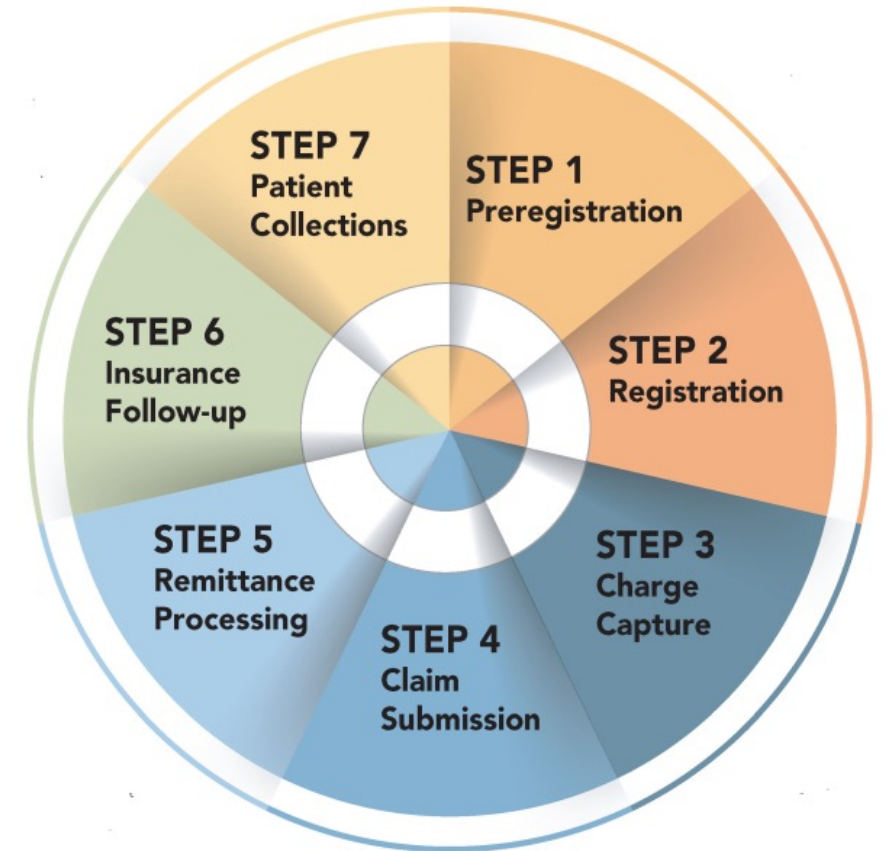
- EMB's expertise in 90%+ of EMR systems enables accurate submissions.
- Teams familiar with practice specialty minimize days in A/R.

5

- Thorough auditing and analysis leads to 30%+ decreases in A/R.
- Direct communication allows clients and EMB to tackle issues proactively.

6 & 7

- EMB assigned teams establish a tailored follow-up protocol.
- Custom follow-up and collections protocols have led to 20%+ increases in revenue per visit for clients.



EMB Helps a Pain Management practice increase annual revenue by 20%+.

YEAR	Sum of Billed Charge	Sum of Insurance Payment	Sum of Patient Payment	Sum of Total Payment	C/P %
Before EMB					
2018	\$5,676,825.25	\$1,285,556.19	\$83,577.76	\$1,369,133.95	24%
2019	\$5,224,851.80	\$1,186,497.58	\$147,834.82	\$1,334,332.40 ↓	26%
2020	\$4,202,809.46	\$1,046,872.67	\$124,179.31	\$1,171,051.98 ↓	28%
After EMB					
2021	\$5,222,088.77	\$1,428,957.48	\$147,337.30	\$1,576,294.78 ↑	30% ↑
2022	\$5,346,469.60	\$1,446,640.35	\$156,304.16	\$1,602,944.51 ↑	30% ↑
2023 Up to Sept	\$3,724,863.37	\$961,669.74	\$115,998.69	\$1,077,668.43	29% ↑


Revenue Summary before and after EMB



- Ever since we started billing for PPI we have improved their yearly revenue and C/P up to 30%
- We increased their annual revenue up to \$1.6M Which is more than \$250,000 to its previous best annual revenue

Note : 2023 numbers are only up to September

EMB Helps a Behavioral Health practice decrease 90+ Aging A/R by 60%.

Aging Status before EMB						
Aging	0-30	31-60	60-90	90+	Grand Total	90+ aging %
90+ Before EMB	\$11,443.33	\$4,746.47	\$3,451.69	\$40,329.48	\$59,970.97	67% 

Aging Status after EMB (as of today)						
Aging	0-30	31-60	60-90	90+	Grand Total	90+ aging %
90+ After EMB	\$22,833.05	\$8,810.43	\$14,440.00	\$16,655.50	\$62,738.98	27% 

- We have reduce 90+ volume from **67%** to **27%** and still working to reduce further
- Our billing team make sure that all claims been followed up every 30-40 days

EMB is sure that your healthcare org. will see improved financial outcomes.

Step 03



Begin Services

A dedicated team of specialists turn our recommendations into quantifiable results.

Step 04



Adapt as Needed

Our lean structure and agile methodology allow us to forecast, adapt and report.

Step 01



Free Consultation

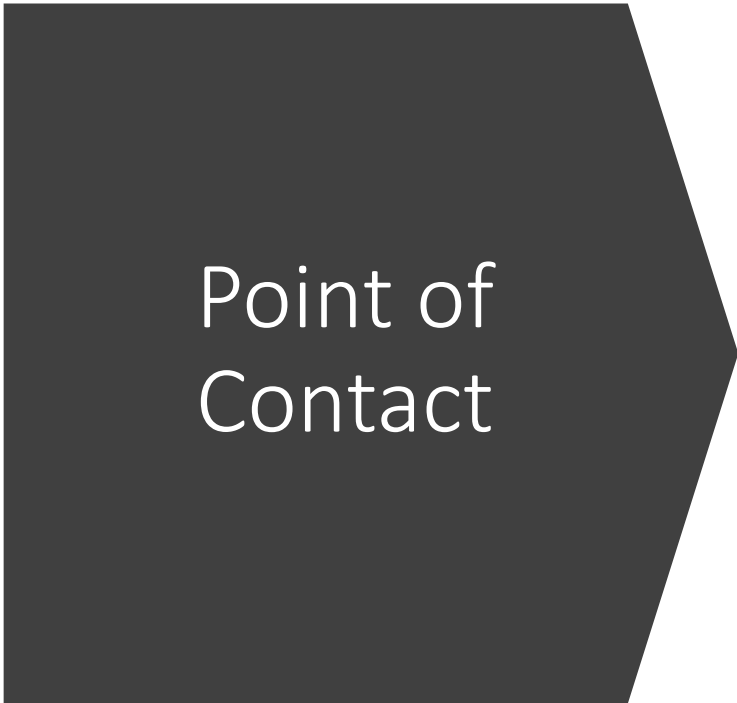
Our team of Experts learns more about your current needs.

Step 02



Free Audit

We audit your current situation and develop recommendations.



Point of Contact

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