

Tommaso Ferrari

(+39) 349 721 6975 | hello@tommaso.works | www.tommaso.works

EDUCATION

Sep '25 - May '27	ESCP Business School Master in Management (MiM) <i>Ranked 4th in Europe by the Financial Times (2025)</i> Public Policy Specialisation - Entrepreneurship Specialisation 3.7/4.0 Relevant Courses: Strategy, Operations Management, Corporate Finance, Management Control	Paris, FR – Berlin, DE
Oct '21 - Oct '24	University of Padua Bachelor of Laws (LLb) Law & Technology Specialisation 100/110 Relevant Courses: Corporate Law, Accounting, Probability/Statistics, Data Analysis	Padua, IT

WORK EXPERIENCE

May '25 - Jul '25	finmid Strategy & Operations Intern - Series A Embedded-lending startup (€48M Raised) - Designed and implemented internal workflows and reporting to track delinquency, optimise collections efforts, and minimise manual inputs, driving a 300%+ increase in the collected volume. - Mapped backoffice processes, surfaced bottlenecks, implemented programmatic and agentic automations to streamline operations and cut handling time.	Berlin, DE
Sep '24 - Jan '25	getquin Strategy Intern - Series B B2C Fintech startup (€28M Raised) - Assisted the development and execution of strategic initiatives to enhance product growth, user acquisition, and retention, contributing to the company's broader business goals. - Analysed user behaviour and KPIs, making strategic adjustments that contributed to an improved user satisfaction and platform performance.	Berlin, DE

EXTRACURRICULAR PROJECTS

Apr '26 – Current	Workdot - A career navigation platform built for students and early professionals to discover relevant opportunities, prioritise target companies, and manage recruiting pipelines from a single workspace. - The tool uses LLMs to organise company research, role discovery, deadline tracking, and structured preparation flows, helping users make more intentional career decisions throughout recruiting cycles.	Paris, FR
Oct '23 - Jul '24	Hexagon Studio - A design and software studio born from a university project, focused on web and product design for local SMEs and international startups. - The studio partnered with clients to clarify needs and objectives, shape creative strategies, and develop sharp product concepts.	Milan, IT
Oct '22 - Mar '24	Itemty - Founded and led a RetailTech startup focused on equipping local retailers and SMEs with the tools needed to thrive in the digital space and make data driven decisions. - Managed a team of 10, led product design and development, supervised company compliance and handled fundraising efforts.	Milan, IT

LANGUAGES AND COMPUTER SKILLS

Test Scores: IELTS 8 (C1), GMAT Focus Edition 675 (96th percentile)

Soft Skills: Problem Structuring and Solving, Stakeholder Management, Ownership, Adaptability, Team Collaboration

Technical Skills: Data Analysis (Excel, Python), SQL, OpenAI API, n8n

Tools: Office Suite (Advanced), Jira, Confluence, Linear, Tableau, Figma, Metabase, , Looker Studio, HubSpot

Languages: Italian (Native), English (Fluent), Spanish (Conversational), German (Basic)