

OPPORTUNITY MAPPING

Keep observations, interpretations and next decisions distinct. Attach source notes and context.

OUTCOME & SCOPE

What change should the work support, and for whom?

EVIDENCE RECORD

Source IDs, observations and relevant context.

OPPORTUNITY A

Need, supporting evidence and area to explore.

OPPORTUNITY B

Need, supporting evidence and area to explore.

ALTERNATIVES FOR A

More than one possible response; keep them provisional.

ALTERNATIVES FOR B

More than one possible response; keep them provisional.

BELOW THE SURFACE

Keep observations, interpretations and next decisions distinct. Attach source notes and context.

SOURCE COVERAGE

Independent accounts and missing perspectives.

COMPARABLE SCOPE

Is one opportunity broader than the other?

CONTRARY EVIDENCE

Which account challenges the current interpretation?

CHOSEN DIRECTION

Which area will be explored, and why?

DEFERRED AREA

Why is it deferred, and what would change the choice?

NEXT CHECK & OWNER

Evidence needed, responsibility and review trigger.