CHEAT SHEET · COMMENT KEYWORD: TOP3

# IF YOU ONLY REMEMBER THESE 3 QUESTIONS

Each one tells you something the job description won't, including whether you'll be supported or thrown in at the deep end.

## 1 What does good look like in the first 30, 60 and 90 days?

Tells you how you'll be judged.

**STRONG ANSWER**

Specific milestones: "By day 30 you'll own the weekly report. By day 90 you'll run a client workstream."

**WARNING SIGN**

"Just settle in, you'll figure it out." No clear expectations.

## 2 What kind of projects and practice areas will I work on?

Tells you where your next few years actually go. (I never asked this, and I regret it.)

**STRONG ANSWER**

Names real industries, clients or projects, and explains how people are staffed onto them.

**WARNING SIGN**

"It depends on business needs." No examples.

## 3 What support can I expect during onboarding?

Tells you whether you'll be trained or thrown in at the deep end.

**STRONG ANSWER**

A structured plan: technical training (like SQL, Python, Excel) plus skills like collaboration and time management, and a buddy or mentor.

**WARNING SIGN**

"You'll learn on the job."

**HOW MANY TO ASK**

1 to 3, not 10. If they already answered one, go one level deeper on something they said. That shows you were listening.

**WANT TO BE FULLY PREPARED?**

Watch the full video for exactly what to ask, what to avoid, and why it works.
youtu.be/4fEZ3nRj8VA