
Work Experience

- May '25 – Jul '25 **Finmid** · Strategy & Operations Intern Berlin, DE
Series A embedded-lending startup · €48M raised
- Designed and implemented internal workflows and reporting to track delinquency, optimise collections efforts, and minimise manual inputs, driving a 300%+ increase in the collected volume.
 - Mapped backoffice processes, surfaced bottlenecks, implemented programmatic and agentic automations to streamline operations and cut handling time.
- Sep '24 – Jan '25 **getquin** · Strategy Intern Berlin, DE
Series B B2C fintech startup · €28M raised
- Worked with the Chief of Staff and COO on market expansion, user research, and strategic initiatives. Built decks, ran competitive analysis, and helped think through growth and product positioning across European markets.
 - Analysed user behaviour and KPIs, making strategic adjustments that contributed to an improved user satisfaction and platform performance.

Education

- Sep '25 – May '28 **ESCP Business School** · Master in Management (MiM) Paris, FR · Berlin, DE
GPA 3.7/4.0 · Ranked 4th in Europe by the Financial Times (2025)
- Specialisations: Economics & Public Policy · Investment Banking · Artificial Intelligence & Robotics
 - Alternative Investment Society (Venture Capital) · GMAT 730 (96th percentile)
- Oct '21 – Oct '24 **University of Padua** · Bachelor of Laws (LLb) Padua, IT
Specialisation: Law & Technology
- European Law Students' Association (Italy)
 - Thesis: Open Banking in the EU: Regulatory Architecture and Market Transformation.

Projects

- Apr '26 – Ongoing **Workdot** Paris, FR
- Building a platform that turns job hunting from a scattered spreadsheet into a system: one pipeline for every application, with LLM agents continuously researching target companies, ranking openings against your profile as they appear, and building company-specific prep.
 - Currently in closed beta with 270+ student users across leading European business schools.
- Oct '22 – Mar '24 **Itemty** Milan, IT
- Co-founded and led a RetailTech startup building an operating system for independent retailers (marketplace, CRM, analytics and inventory in one). Raised €50k pre-seed and grew the team to 10+.
 - Owned product and engineering roadmaps while running fundraising and investor relations. Took the platform from concept to shipped product across both sides of the market.

Tools & Skills

- Data & BI Excel (advanced) · SQL · Python (pandas) · Metabase · Looker Studio · Tableau
- Project Management Linear · Jira · Confluence · Notion · Kanban · OKR/KPI frameworks · Process mapping & SOPs
- Product & Automation APIs & webhooks · Claude Code/Cursor · MCP servers · LLM agents & RAG · n8n
- Languages Italian (native) · English (fluent, IELTS C1) · Spanish (conversational) · German (basic, in progress)