



1. PRELIMINARY

WHAT HAPPENS

- Introduction of Factory / Client teams
- Overview of Modular general products and process
- Overview of capabilities & constraints of business
- Overview of overall relationship, process, and scope
- Review Project for overall feasibility
- Review Product for Modular Feasibility & Optimization
- Discuss Processes & Timelines

DELIVERABLES

- Client onboarding data
- Signed conceptual design overviews
- Raw Order Of Magnitude estimates (ROM-E)

WHATS NEXT?

- Presenting template Preconstruction Agreement (PCA)
- Review of overall documents and processes scope of work (SOW)
- Introduction and handoff to Preconstruction Team

CLIENT RESPONSIBILITIES

Working with the onboarding team and providing as accurate and detailed information as possible to assess the project feasibility for a go / no-go decision.



2. PRECONSTRUCTION

WHAT HAPPENS

- Introduction and handoff to Preconstruction Team
- Overview of company Preconstruction process
- Assembly of team of Modular Building Experts by SOW
- Value Engineering product design conceptals and specifications
- Work through the entire process toward approved prints and final quotes according to specifications

DELIVERABLES

- Signed Preconstruction Agreement (PCA) with a 50% deposit
- Full Scope of Work (SOW) Document
- State approved completed plan set and production prints
- National 3rd Party review and inspection approved plans
- Building Specifications Document (BSD)

WHATS NEXT?

- Introduction to and coordination with Production Team
- Pay any remaining PCA balance
- Place orders as needed

CLIENT RESPONSIBILITIES

Attend requested meetings, provide any and all local building requirements, provide requested Information in a timely manner after completion.



3. PRODUCTION

WHAT HAPPENS

- Introduction and handoff to Production team
- Review of Order and Specs
- Signed order contracts
- Product is ordered
- Deposit & payment schedule
- In house production drawings designed
- Change orders made and approved
- Production begins

DELIVERABLES

- Finished Modular buildings or panels complete with all required state insignnias
- One time punch list complete

WHATS NEXT?

- Team coordinates with client on delivery preparation
- Client take delivery of completed product

CLIENT RESPONSIBILITIES

- Follow payment and deposit schedule as set forth
- Make necessary change orders in timely manner
- Follow Aboda QC process (Preform client QC inspections when requested)



4. POST COMPLETION

WHAT HAPPENS

- Hand off from production team to Client/Project GC
- Modulares or panels will ship from factory to jobsite (Client or GC will coordinate with Aboda team on delivery schedule)
- Client/GC will be responsible for onsite development/ setting or installation/ onsite completion or finishing.

DELIVERABLES

- Any ship loose materials that were previously agreed and contracted to
- Copy of state approved drawings if needed
- Available records of inspections and certifications

WHATS NEXT?

- Client/GC will coordinate installation of modulares or panels
- Onsite completion of homes
- All local and state final inspections completed

CLIENT RESPONSIBILITIES

Coordinate shipping and receiving of modulares or panels, schedule and install modulares or panels (crane or forklift, Licensed installer), finishing of any required interior and exterior work, scheduling local and state inspections and all onsite work.