



Commune Mukaza, Rohero 1,  
Boulevard de la Liberté, N°16  
Immeuble Finbank 3<sup>rd</sup> Floor  
NIF 4002314054

## Request for Quote – WP-EMS0325

### 1. REQUESTOR

REQUESTING COMPANY	Weza Power
CONTACT NAME	Hervé Ntumba
DATE	03/28/2025
EMAIL	<a href="mailto:procurement@wezapower.com">procurement@wezapower.com</a>
PHONE	+257 62 600 279
RETURN COMPLETED QUOTE TO REQUESTOR NO LATER THAN	April 11 <sup>th</sup> , 2025, at 23:59 P.M. (GMT)

### 2. TO

SUPPLIER NAME	...
SUPPLIER EMAIL	...
SUPPLIER PHONE	...
DATE	...

Suppliers interested in bidding on this project are directed to review Weza Power needs (detailed below) and provide a proposal to the requestor. All questions shall be directed at the contact provided above.

### 3. PROJECT BACKGROUND & DESCRIPTION

Anzana Electric Group (referred to herein as “Anzana”, formerly Virunga Power Holdings Limited) is a private renewable energy company focused on the development and operation of sustainable power generation and distribution projects in rural areas of Sub-Saharan Africa.

Anzana and the Government of Burundi (GoB) have embarked on an ambitious and potentially transformational Public Private Partnership (PPP) to rapidly extend the distribution grid to the largely unelectrified rural population of Burundi (the “Project”). Burundi has a significant energy generation pipeline, with an expected oversupply of ~200 MW once several multilateral and regional hydropower stations come online in the next years (Jiji-Mulembwe, Rusizi III, and others). Without energy distribution, these projects risk being underutilized in a country that has one of the lowest electrification rates in the world. The energy access rate in Burundi’s urban areas is relatively high, with 72.5% in the economic capital Bujumbura and 42.6% in other urban centers. In stark contrast, it falls to only 1.8% in rural areas where the great majority of the population (86%) lives, constituting a significant constraint to economic, social and human capital development. Burundi’s average annual electricity consumption per capita is ~25 kWh and remains one of the lowest in Sub-Saharan Africa, where the regional average stands at 480 kWh.

In this context, Anzana has focused its activities in Burundi on the setup of Weza Power, a new distribution service company focusing on the electrification gap in rural and peri urban areas. Construction during the preliminary pilot phase (until the end of 2025) will focus on four pilot areas with around 45,000 new connections serving approximately 300,000 people and numerous local businesses. In the following years, and after completion of the PPP negotiations, Weza Power’s grid will gradually expand across the entire country, serving at least 70% of the rural population. Existing or upcoming small-scale generation plants are planned to

be embedded into the network as it reaches their areas of operation.

**Weza Power**, a Private Entity, a subsidiary of Anzana Electric Group that is implementing the Project in Burundi has planned to purchase a total of **45,000 Meters** for the project pilot phase with sequenced purchasing. Therefore, **Weza Power** now invites proposals from eligible suppliers for the supply of smart and just normal pre-paid meters. energy meters to be delivered to Gitega Province, in Burundi. The quantity for this first purchase out of **45,000 meters** is **2,500 meters**, divided into **two (02)** lots as follows:

**1. Lot 1 – Single Phase Meters:**

- a. Single Phase 10A direct Meters complete with all accessories as specified in specifications and meter box drawing – 1175 pcs
- b. Single phase 125A indirect Meters complete with all accessories as specified in specifications and meter box drawing 1175 pcs

**2. Lot 2 – Three Phase Meters:**

- a. Three Phase 100A Meters complete with all accessories as specified in specifications and meter box drawing: 150 pcs

#### 4. PROJECT TIMELINE

- Request For Quotation Issuance: **March 28<sup>th</sup>, 2025**
- Deadline for submission: **April 11<sup>th</sup>, 2025, at 23:59 PM GMT**
- Supplier Selection date: **April 18<sup>th</sup>, 2025**
- Estimated delivery: **Early July 2025**

#### 5. PROJECT BUDGET

For competition purposes, the budget estimate will not be disclosed in this RFQ.

#### 6. PRICING

	Description of Item/Product Number	Quantity	Unit Price	Total Price
1.	Single Phase 10A direct Meters	1175	USD ...	USD ...
2.	Single phase 125A indirect Meters	1175	USD ...	USD ...
3.	Three Phase 100A Meters	150	USD ...	USD ...
4.	Delivery Lead-Time: ...			
5.	Payment terms: ...			
6.	Warranty: ...			
7.	Incoterms: ...			

#### 7. TERMS & CONDITIONS

- Interested suppliers are invited to quote for smart and normal pre-paid meters
- Interested suppliers are invited to fill in wherever highlighted in **Yellow**
- Delivery incoterms is **DDP Gitega**
- Delivery place is in Weza Power warehouse **Gitega Province, RN2, Quartier Bwoga I**
- Price to include shipping. Weza Power’s project is **exempt for duties and taxes.**
- Quote shall be valid for **30 calendar days**
- Weza Power reserves the right to award to **multiple suppliers**
- Weza Power reserves the right to **increase** or **decrease** quantities at the prices quoted
- Must be quoted in **USD**
- Weza Power reserves the right to negotiate with the **two lowest bidders**