SOLUTION · BUSINESS SPEND MANAGEMENT

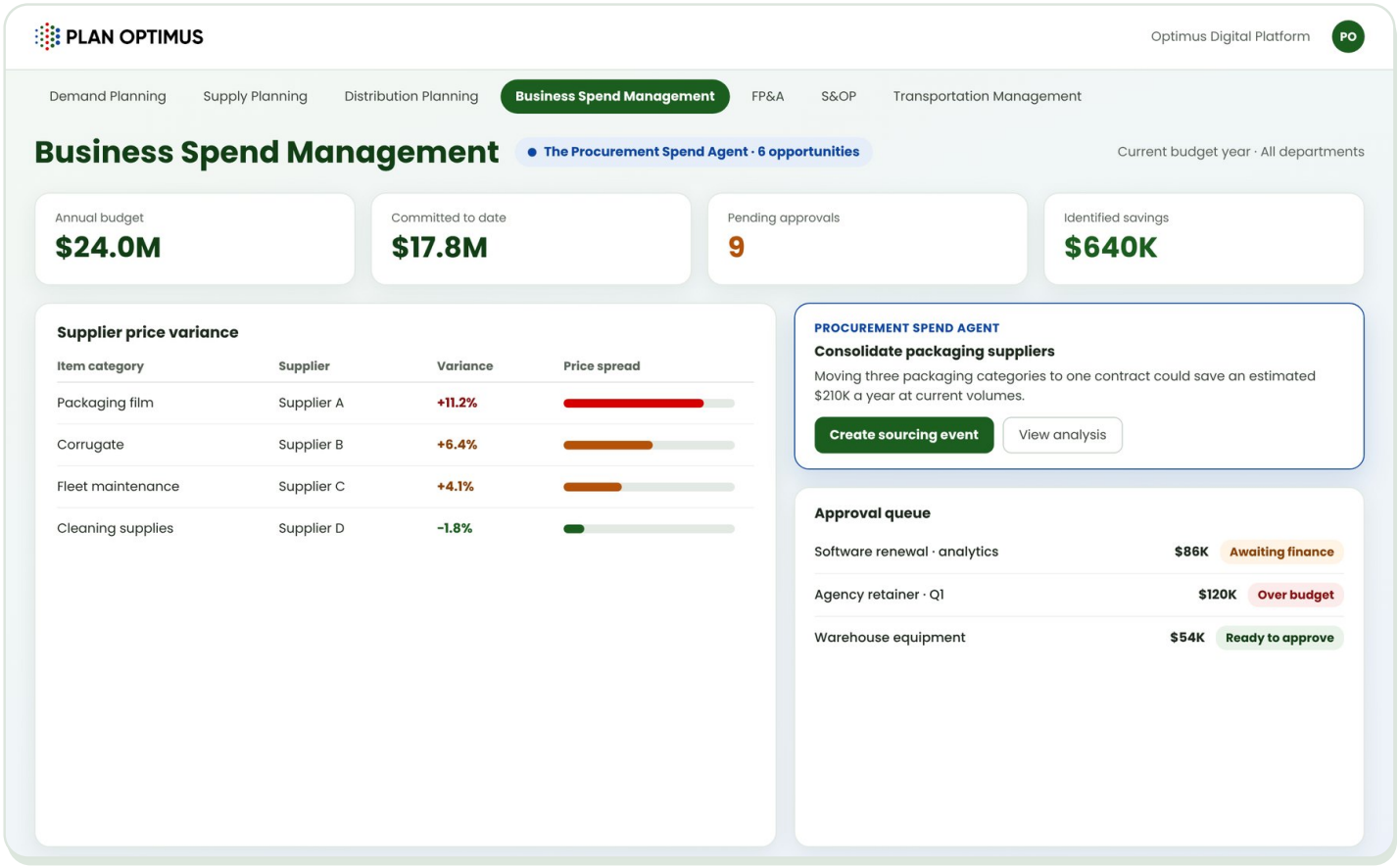
Control Costs Without Compromising Growth

In most organizations, spend management is a reactive exercise - reviewing budgets and expenses only after the money has been committed. Traditional cost control focuses on enforcing limits, but it often fails to account for the operational reality of the business. When spend decisions are disconnected from demand signals and supply constraints, companies either overspend to meet service goals or cut costs in ways that stifle growth.

At Plan Optimus, we redefine Business Spend Management (BSM) as a proactive discipline. We connect your spend planning directly to your operational drivers - demand, supply, and inventory. By integrating spend with real-time scenarios and trade-offs, we empower leaders to optimize every dollar spent, ensuring financial discipline supports, rather than hinders, business performance.

IN THE PRODUCT

See Business Spend Management in the Platform



Example view from the Optimus Digital Platform. Sample data shown for illustration.

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OPTIMUS DIGITAL PLATFORM

AI-assisted spend management, guided by agents

Teams spend less time hunting for variances and more time acting on them.

AI-Assisted Spend Management

Embedded AI highlights spend variances and savings opportunities, explains what is driving them and proposes actions within the planning workflow.

- Spend variances
- Savings opportunities
- Proposed actions

Guided Planning Agent: Procurement Spend

The Procurement Spend Agent guides planners through spend reviews, flags supplier and pricing exceptions and recommends actions for approval.

- Supplier exceptions
- Guided reviews
- Planner approval

BUSINESS IMPACT

The ROI of Strategic Spend Management

By transforming spend into a strategic lever connected to the rest of the business, organizations achieve measurable financial improvements:

Significant Reduction in Unnecessary Spend

By gaining visibility into vendor concentration and spend categorization, companies can identify consolidation opportunities and eliminate waste proactively.

Improved Financial Predictability

Linking spend to operational scenarios allows Finance to forecast cash requirements with high precision, even in volatile markets.

Optimized Margin through Cost-to-Serve Clarity

Understanding the true cost of serving specific customers or channels allows you to align spend with your most profitable business segments.

THE CHALLENGE

Moving from Reactive Reporting to Proactive Orchestration

Many teams struggle with fragmented data and siloed procurement processes, leading to “blind spots” in their financial strategy. We address the critical challenges of modern spend management:

01 Spend data is often scattered across ERPs, contracts, and spreadsheets, making it impossible to see the total enterprise spend in one view.

02 Spend is frequently managed in isolation from the supply chain. If demand spikes, procurement may not have the budget or visibility to secure supply profitably.

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03 Fixed budgets don't account for market volatility. Rigid cost controls can lead to stockouts or missed opportunities when conditions change.

04 Without connected data, it is difficult to see how a $1M saving in logistics might result in a $2M loss in customer service or revenue.

WHAT IT DOES

Strategic Capabilities

Move from reactive budget reporting to Guided Spend Orchestration.

NATIVE AGENT

The Procurement Spend Agent

Standard functionality that detects supplier price variances and identifies cost-saving consolidation opportunities as they happen.

Monitors signals → Flags early → Recommends action → Planner approves

01 Spend Visibility & Intelligence

- Unified Spend Dashboards
- Spend Categorization & Analytics

02 Connected Spend Planning

- Demand-Driven Spend Alignment
- Scenario-Based Spend Modeling
- Constraint-Aware Decisions

03 Governance & Financial Integration

- Budget Tracking & Adherence
- Profit Protection
- Auditability & Control

Powered by native agent: The Procurement Spend Agent · running on the Optimus Digital Platform

Spend Visibility & Intelligence

Unified Spend Dashboards

Consolidate data from procurement, ERP, and logistics into a single view of total enterprise spend.

Spend Categorization & Analytics

Automatically group spend into meaningful categories to identify risks and savings opportunities.

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Connected Spend Planning

Demand-Driven Spend Alignment

Recommend adjustments to procurement and operational spend plans based on shifting demand priorities.

Scenario-Based Spend Modeling

Test “what-if” strategies to see how changes in commodity prices or freight rates will impact your bottom line.

Constraint-Aware Decisions

Ensure spend plans respect operational limits, such as warehouse capacity or supplier lead times.

Governance & Financial Integration

Budget Tracking & Adherence

Monitor spend in real time against planned budgets to prevent overruns before they happen.

Profit Protection

Link procurement spend directly to supply chain volatility to prevent cost overruns and protect product margins.

Auditability & Control

Maintain clear governance and version control over spend revisions and approvals.

Spend Smarter, Not Just Less

Modern Business Spend Management isn’t just about cutting costs - it’s about making the right spend decisions under uncertainty. Plan Optimus provides the visibility and connectivity to ensure every dollar spent is an investment in your company’s growth and resilience.

Request a demo

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