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JURISDICTION GUIDE



United States CA

California sales tax

What software companies need to know about California sales tax: economic nexus, registration, taxability of SaaS, rates and filing.

California Department of Tax and Fee Administration

AT A GLANCE

California at a glance

Country	**United States**
Tax type	**State sales tax**
Rate	**7.25% + local**
Registration threshold	**USD 500,000 (sales into the state)**
SaaS taxable	**No**
Filing frequency	**Monthly, quarterly or annual**
Tax authority	**California Department of Tax and Fee Administration**

BY CUSTOMER

How tax applies to who you sell to

Businesses (B2B)	Sales to businesses can be taxable unless the buyer gives you a valid exemption or resale certificate.
Consumers (B2C)	Collect sales tax from consumers on taxable sales once you are registered.
Government (B2G)	Sales to government bodies are often exempt with valid documentation.

STEP BY STEP

What to do, in order

1 Check economic nexus

Compare your sales into the state with its economic nexus threshold, and check for physical presence.

HOW ANTEI HELPS

Monitors your sales against the state's threshold.

2 Confirm what is taxable

Confirm whether your software, SaaS or digital products are taxable here, and at what rate.

HOW ANTEI HELPS

Applies the state's taxability rules to each product.

3 Register for a sales tax permit

Register with the state before you start collecting tax.

HOW ANTEI HELPS

Tracks your permit, account number and deadlines.

4 Collect tax at the right rate

Apply the state rate plus any local rates based on the customer's location.

HOW ANTEI HELPS

Calculates the combined rate for every transaction.

5 Manage exemption certificates

Collect and keep valid exemption or resale certificates from exempt buyers.

HOW ANTEI HELPS

Stores certificates in Data Vault and applies them automatically.

6 File returns and remit tax

File on the frequency the state assigns and remit the tax collected.

HOW ANTEI HELPS

Prepares, files and remits returns on schedule.

7 Monitor changes

Track rate changes, rule updates and notices from the state.

HOW ANTEI HELPS

Alerts you to changes and manages notices.

CHECKLIST

Are you ready?

- [ ] Confirm where you have nexus or a registration obligation, and from which date.
- [ ] Register with each tax authority before you start charging tax.
- [ ] Set the right tax treatment for business, consumer and government customers.
- [ ] Show tax correctly on invoices and keep tax ID evidence for exempt sales.
- [ ] File returns and pay on time, at the frequency each authority sets.
- [ ] Assign owners for rule changes, notices and reconciliations.

Get this done with Antei

Antei monitors thresholds, registers, calculates, files and reconciles indirect tax across every market you sell into. Book a demo at antei.com.

This guide is general information, reviewed recently. Rules change and depend on your facts, so confirm your position with Antei or your tax adviser before acting.