LEADING WITH IMPACT





PROGRAM OVERVIEW

Research suggests that as a leader achieves more seniority in an organization, their awareness of how their team views them becomes more disconnected, creating a suboptimal and diminishing leadership impact. This disconnection is rarely obvious and often leads to direct and indirect decreases in team member followership, increased disengagement and, if unaddressed, burnout.

During this training, you will develop greater awareness of your leadership brand, as well as how your interpersonal style impacts (positively or negatively) each individual on your team. You will learn strategies to increase your experiences of genuine connection with each human being on your team and ensure that they are collectively aligned with your vision and objectives.



LEADERSHIP BRAND

Understand that, like a stock, your Leadership Brand—the impact of your behaviors on each member of your team—is always being traded.

Gain clarity on the key behaviors that increase or decrease your Leadership Brand.

IDEAL LEADER

Identify the characteristics that you want to emulate as a leader and create a plan to live into those specific characteristics more often.

Gain greater awareness of how and when your ability to be performing as an ideal leader may be getting compromised through the contextual lens of "type and time" of situation.

HUMAN CONNECTION

Objectively examine where you are experiencing feelings of disconnection with an individual or individuals on your team and develop action steps to increase connection.

Develop a resource to share with each individual on your team that will help you and them better understand the invisible elements that often drive interpersonal behavior.

COLLECTIVE AWARENESS

Explore the most common leadership blind spots as it relates to external awareness.

Learn how to increase your awareness of your interpersonal impact on your team and to minimize the potential ambiguity in how your team is evaluating you as a leader.

Understand the importance of learning the preferences of the individuals on your team as it relates to working styles and habits and avoid seeing your team as a single entity.

YOUR COMMITMENTS

Develop a personalized action plan highlighting leadership behaviors you want to amplify and eradicate.

*In the full day version, modules are explored in greater detail, and more time is alloted for reflection and action planning.

In-Person or Virtual

Full Day or Half Day*

PROGRAM OUTCOMES

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Understand Leadership Brand Gain clarity on the critical components of how your team experiences you as a leader.

Interpersonal Impact

Increase your awareness of the impact that your manner of communicating and interacting has on your team's perceptions of you, and their overall engagement and satisfaction with their work and the organization.

Enhance Human Connections



Develop a personalized plan to increase experiences of genuine human connection with the individuals on your team.



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