



From forecast to documented effect in 90 days

A measurable pilot with 3–6 stores, your own data and a clear baseline. No long-term commitment.

1

Setup: 2–4 weeks

We connect your POS, footfall counters and staffing system, and agree on the baseline, KPIs and pilot stores.

2

Pilot: 90 days

Weekly forecasts and staffing suggestions per hour. The store manager approves the plan. 30 minutes of follow-up each week.

3

Day 90: Result

A before/after report against the baseline, and a business case for rollout across the chain.

KPIs WE MEASURE

- Sales per staff hour (productivity)
- Conversion rate
- Average basket
- Forecast accuracy
- Queue time and service level, where measured
- Sick leave and overtime

WHAT WE NEED FROM YOU

- Hourly sales from your POS, ideally 12 months of history
- Hourly footfall per store
- Export from your rota or staffing system
- A pilot owner at head office
- 30 minutes a week from each store manager

RESULTS FROM CUSTOMER PILOTS

Up to 97%

forecast accuracy

+18%

labour productivity

3.5x

ROI in the first year

Results from customer pilots in Norwegian retail chains, including Bjørklund. Other chains are anonymised until ongoing chain pilots are completed. Documentation is available on request.