

Hasith Reddy Konireddy

 Luton, UK |  +44 - 7796601169 |  k.hasithreddy@gmail.com |  [LinkedIn](#) |  [Portfolio](#)

SUMMARY

Results-driven Project Manager with 7+ years of experience delivering multimillion-pound technology, engineering, and healthcare projects. Adept at leading cross-functional teams, optimising budgets, and streamlining workflows to enhance business performance. Skilled in Agile, PRINCE2, and Lean methodologies, with a strong focus on risk management, stakeholder collaboration, and data-driven decision-making. Passionate about driving operational efficiency and delivering high-impact solutions that align with business objectives.

WORK EXPERIENCE

i3 Simulations – Project Manager | XR Medical Simulations

 Sep 2022 – Present |  UK

- Led a cross-functional team of 20, ensuring 100% on-time delivery of a multimillion-pound VR training suite.
 - Managed a £1.5M budget, optimising resource allocation and increasing gross margin performance.
 - Reduced project costs by 25% through strategic planning and Lean methodologies.
 - Increased revenue by 30% through data-driven marketing strategies, personalised customer segmentation, and strategic B2B partnerships.
 - Enhanced KPI tracking efficiency by 40% using Power BI & Tableau, enabling real-time decision-making on project timelines and resource allocation.
 - Achieved a 95% project success rate by implementing comprehensive risk management strategies.
 - Reduced time-to-market by 35% by implementing daily Scrum stand-ups, sprint retrospectives, and automated testing workflows.
 - Increased XR training engagement by 50%, enhancing medical learning effectiveness.
-

Ross Robotics – Project Manager | Autonomous Robotics

 Mar 2022 – Aug 2022 |  UK

- Managed end-to-end projects worth £2M, ensuring 100% on-time delivery through efficient scheduling.
- Boosted collaboration efficiency by 30% by integrating structured design review sessions.
- Achieved ISO 27001 & ISO 9001 certifications, enhancing credibility and opening new market opportunities.
- Reduced project timelines by 20% through optimised project management tools and workflows.
- Increased stakeholder satisfaction by 25% by enhancing transparency and communication.
- Cut procurement costs by 15% through supplier management optimisation.
- Increased RFP win rate by 40%, improving bid strategy and commercial collaboration.
- Minimised project incidents by 50% by implementing a new risk management framework.

LEX Diagnostics – Project Coordinator | Medical Equipment Manufacturing

 Sep 2021 – Mar 2022 |  UK

- Refined executive reporting efficiency by 30%, enabling faster decision-making.
- Designed project management templates, increasing operational efficiency by 20%.
- Reduced development timelines by 15% through structured project planning for R&D medical devices.
- Improved resource allocation efficiency by 25%, enhancing project scalability.
- Increased project visibility by 40% with advanced tracking and reporting systems.
- Reduced regulatory compliance risks by 40% through structured documentation frameworks.
- Accelerated time-to-market for medical products by 15% with streamlined approval processes.

Tata Consultancy Services (TCS) – Associate Project Manager | IT & Consulting

 Aug 2016 – Sep 2020 |  India

- Led a £2M SAP ERP deployment, ensuring on-time & on-budget delivery while improving client satisfaction.
- Increased team productivity by 30% through Agile & Scrum implementation.
- Shortened response times by 40% via an automated error resolution system.
- Optimised cloud migration, increasing efficiency by 30% and cutting operational costs by 20%.
- Engineered a Forecast Budget Planning tool, boosting customer efficiency by 70%.
- Reduced man-hours & defect rates by 30% through strategic automation.
- Cut ERP system production issues by 50% with proactive analysis and resolution strategies.
- Received the Best Performer award from Thomson Reuters clients for innovative development solutions.

EDUCATION

Master of Science (MSc), Engineering Project Management

University of Manchester, UK | Oct 2020 – Oct 2021

Bachelor of Technology (BTech), Mechanical Engineering

Jawaharlal Nehru Technological University Anantapur, India | (Oct 2012 – Jul 2016)

SKILLS

- **Project Management:** Agile, Scrum, PMP, PRINCE2, Lean Six Sigma, Stakeholder Management, Risk Management, Budgeting, Process Optimisation, New Product Development
- **Tools & Technologies:** MS Project, Tableau, Power BI, SAP ABAP, AWS Cloud, SQL, JIRA
- **Methodologies:** Agile, Waterfall, Kanban, Scrum

CERTIFICATIONS

- Lean Six Sigma Belt Certification | 2024
- Project Management Professional (PMP®) | 2022
- Professional Scrum Master 1 (PSM1) | 2022