



multipart

INNOVATORS IN DEVELOPMENT

multipart.com.au

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ABOUT US



(L-R): Matthew Zappia, Tim Russell, Sebastian Kesby

Multipart Group is an active property development and investment firm focused on the premium residential sector of metropolitan New South Wales and Queensland.

Multipart has assembled an extensive portfolio of inspiring landmark developments, which include some of the most ambitious and innovative acquisitions along the East Coast of Australia.

For many years, Multipart has worked to deliver visions that capture the market through one touch point and the seamless integration of analysis, acquisition, planning, development and sales. Multipart was founded and is now led by directors, Matt Zappia and Sebastian Kesby, both of whom have been active in the property industry for two decades.

With expertise that stems from our impressive contributions to the project marketing sector, we have individually worked on over 10 developments and 70+ projects across the Eastern Seaboard. It is from this experience that we founded Multipart Property, cultivating a highly respected industry reputation as 'Innovators in Development'.

Central to every project is a complete commitment to delivering market leading developments, through a collaborative process that allows for funders and developers to share in Multipart's professionally renowned processes, that are driven by a clear focus of gaining wealth for clients.

Central to every project is a complete commitment to delivering market leading developments through collaboration.



THE MULTIPART DIFFERENCE

Since our establishment, Multipart has continued to build a strong presence across the property sector, with a focus on identifying opportunities and creating value through considered development and investment.

Our approach is underpinned by a deep understanding of the market, strong industry relationships and a commitment to delivering outcomes that respond to changing market needs. Working across the premium residential sector, Multipart brings together strategic thinking, commercial insight and a hands-on approach to each project.

The group's continued growth reflects our ability to recognise potential, navigate complexity and create opportunities from acquisition through to delivery. By working collaboratively with funders, developers and industry partners, Multipart aims to deliver projects that are both commercially successful and meaningful to the communities in which they are located.

TWO DECADES OF PROPERTY EXPERTISE

RESEARCH MODEL



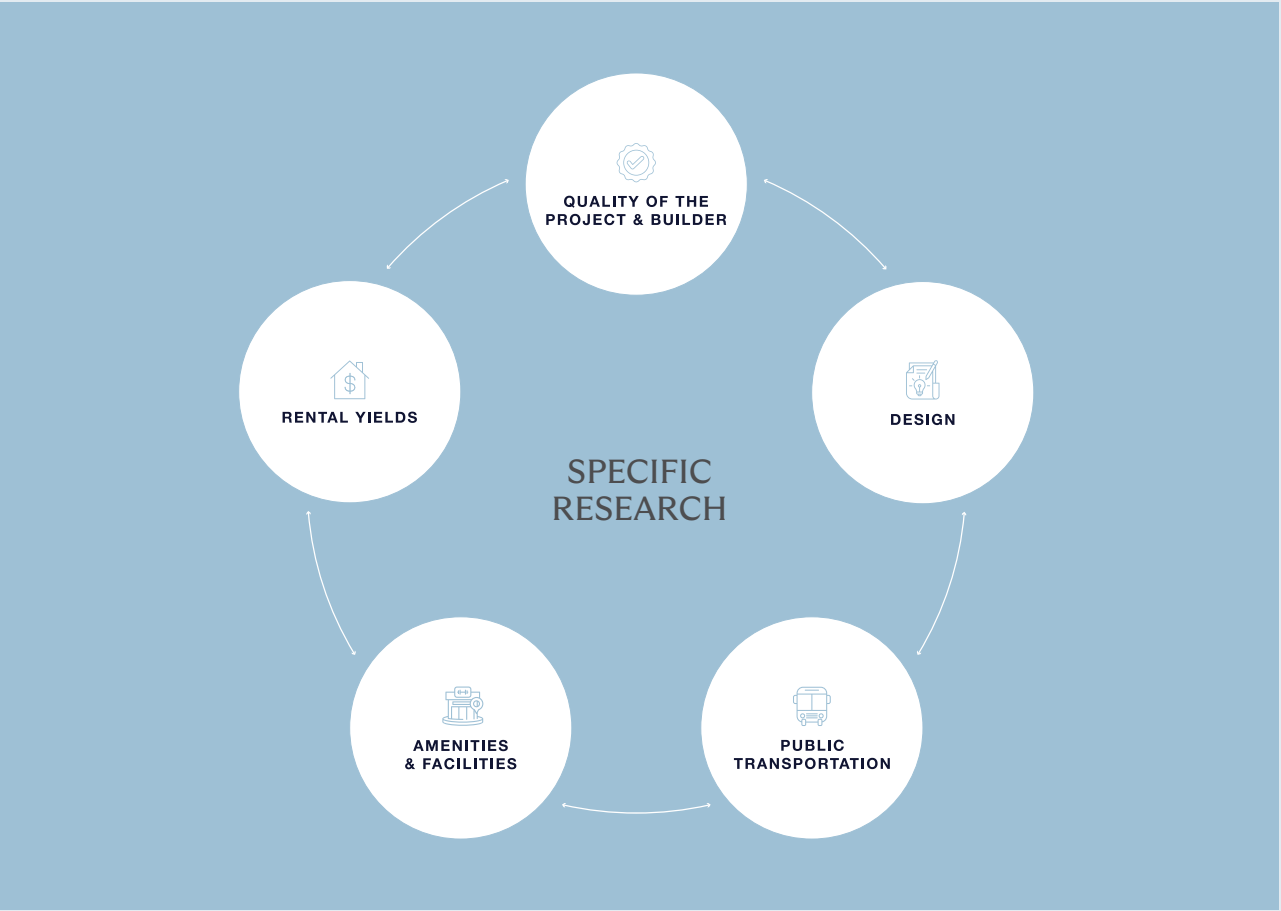
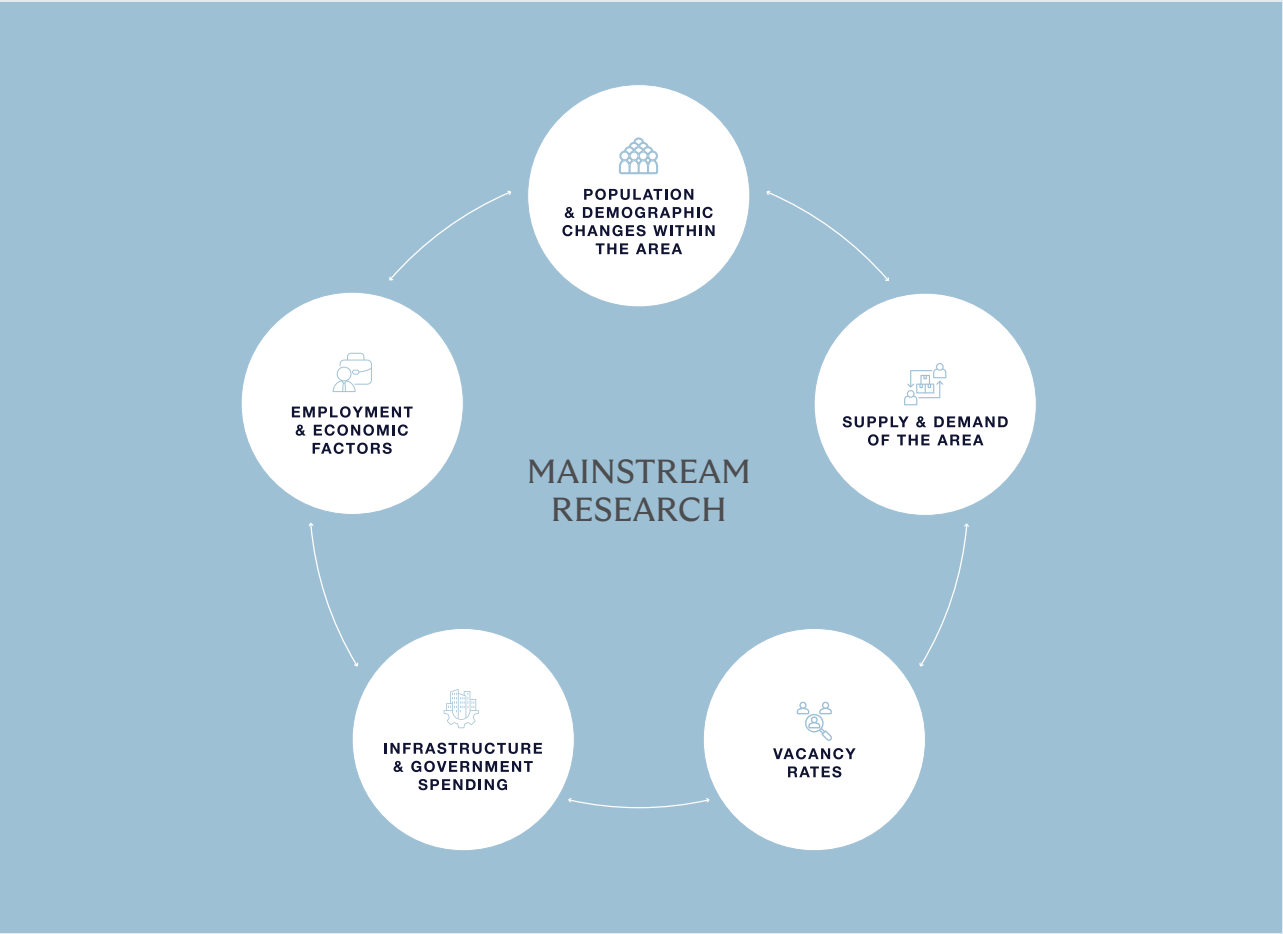
We provide a highly focused research model for premium residential developments and investments across Australia and Asia Pacific.

Providing a dedicated service to industry stakeholders and developers across Australia and key international markets across the Asia Pacific, Multipart Group is passionate about providing a highly focused research model that addresses the unique prospects and challenges that premium residential development and investment entails.

Recognised and respected for delivering market leading results through application of the research model,

Multipart Group has acquired a strong network of industry stakeholders, including third party networks made up of buyers agents, financial planners, accountants and sales agents.

It is through this that the Multipart team is regularly appointed and trusted by some of the most sought-after networks in the property industry, providing clear and comprehensive appraisals of projects for both developers and partnered networks alike.



PROJECT MARKETING

Multipart Group has developed an extensive portfolio of inspiring landmark developments, including some of the most ambitious and innovative projects across Queensland and NSW, along Australia’s East Coast.

Multipart Group is well known and trusted in the industry for our success in the project marketing space. Offering developers the exclusive, off market experience, Multipart Group has sold out more than 70 projects across NSW and QLD. Having been involved in over 70 projects has allowed us to successfully systemise

our project marketing arm; our proven methods have seen projects sell out in less than 4 weeks. Multipart Group not only offers sales campaigns, we help produce marketing materials which clearly explain and promote the development on offer at the highest level.



MULTIPART FINANCE

Multipart Finance is a specialist mortgage broking firm focused on providing our clients with tailored solutions for both their residential and commercial requirements, with expert advice and personalised service.

Through our strategic relationships with numerous real estate agents, property managers, developers, financial planners and accountants. We seek to deliver an offering built upon unrivalled customer service, lender knowledge and an extremely efficient loan process.

In the current tough regulatory environment, customers are seeking specialist advice more than ever. Through our extensive panel of both major and non-bank lenders, Multipart Finance can provide you with the best possible outcome to your individual requirements.



TIM RUSSELL
Director of Multipart Finance

Tim Russell has been in the finance industry since 2008 with experience across a range of different firms and dealer groups. During his time in the industry, Tim has learnt how to break down the incredibly complex finance world into a number of succinct steps, providing his clients with comfort, clarity and confidence in obtaining their goals.

Now with Multipart Finance, Tim continues to bring his passion and enthusiasm for all this finance, delivering brilliant client outcomes through his focus on integrity, dedication and professionalism.

THE MULTIPART LEGACY

Our past projects reflect a proven record of identifying opportunities, overcoming complex site challenges and delivering landmark residential developments. From Sydney to Queensland, our portfolio spans premium

apartments, land subdivisions and investment assets, demonstrating strong commercial outcomes and a consistent ability to transform potential into high-value property opportunities.

A PROVEN TRACK RECORD

SOHO

SURRY HILLS

481-483 Elizabeth Street
Surry Hills NSW 2010



PROJECT TYPE

Residential

DESCRIPTION

17 residential apartments.
A mix of studios, 1-bedroom
and 2-bedroom apartments

COMPLETION

2017

TOTAL VALUE

\$13.5M



THE GARDEN

MOREE

345 Chester Street
Moree NSW 2400



PROJECT TYPE

Residential

DESCRIPTION

3 CBD located town homes
All 3-bedroom, complete
with secure parking

COMPLETION

2015

TOTAL VALUE

\$1M

CHATSWOOD ROSE

ROSEVILLE

989-1015 Pacific Hwy
Roseville NSW 2069

PROJECT TYPE

Residential | Retail

DESCRIPTION

123 residential apartments
1 retail space, mix of 1-bedroom,
2-bedroom & 3-bedroom units

SOLD

2015

TOTAL VALUE

\$128M

PROJECT JOURNEY

Raw purchase, through to
DA and then on-sell





SEATON

ROSE BAY

687 New South Head Rd,
Rose Bay NSW 2029



PROJECT TYPE

Residential

DESCRIPTION

6 luxury 3-bedroom
apartments

COMPLETION

2018

TOTAL VALUE

\$18M

THE WAREHOUSE

WATERLOO

133-141 Botany Road
Waterloo NSW 2017



PROJECT TYPE

Residential | Commercial

DESCRIPTION

21 residential apartments
1 commercial property
A mix of 1-bedroom, 2-bedroom
and 3-bedroom apartments

COMPLETION

2017

TOTAL VALUE

\$18.1M

STELLA

RYDE

771-775 Victoria Road
Ryde NSW 2112

PROJECT TYPE

Residential | Retail

DESCRIPTION

95 residential apartments
Mix of 1-bedroom, 2-bedroom
& 3-bedroom apartments
1 retail space

SOLD

2015

TOTAL VALUE

\$78M

PROJECT JOURNEY

Raw purchase, through to
DA and then on-sell



TARA MAREE

CRONULLA

6 Gerrale Street
Cronulla NSW 2230



PROJECT TYPE

Residential

DESCRIPTION

12 Luxury apartments
A mix of 1-bedroom, 2-bedroom
and 3-bedroom apartments

COMPLETION

2018

TOTAL VALUE

\$23M



CONTOUR

CRONULLA

1-3 Roker Street
Cronulla NSW 2230



PROJECT TYPE

Residential

DESCRIPTION

9 luxury 3-bedroom apartments

COMPLETION

2022

TOTAL VALUE

\$32M



PALISADE

KANGAROO POINT

98 River Terrace
Kangaroo Point QLD 4169



PROJECT TYPE
Residential

DESCRIPTION
10 luxury 3-bedroom apartments

COMPLETION
2021

TOTAL VALUE
\$14M

THE MICHAEL

CASULA

2-3 Wilga Close
Casula NSW 2170

PROJECT TYPE
Residential

DESCRIPTION
19 residential apartments
A mix of 1-bedroom and 2-bedroom apartments

COMPLETION
Set for July 2027

TOTAL VALUE
\$14M (Built-to-rent)



BOWLINE

WICKHAM

10 Dangar Street
Wickham NSW 2293



PROJECT TYPE
Residential | Commercial | Retail

DESCRIPTION
118 residential apartments
A mix of 1-bedroom, 2-bedroom and 3-bedroom apartments
8,000sqm of retail/commercial

COMPLETION
Under construction, due mid 2027

TOTAL VALUE
\$200M

HUNTERVIEW HILL

HUNTERVIEW

162 – 216B Pioneer Road
Hunterview NSW 2330



PROJECT TYPE

Residential Land

TOTAL LAND ACQUIRED

57.5ha

RESIDENTIAL LOTS

384

LOT SIZES

500sqm – 2,650sqm

SITE PURCHASE PRICE

\$12.2M (incl. GST)

SITE SALE PRICE

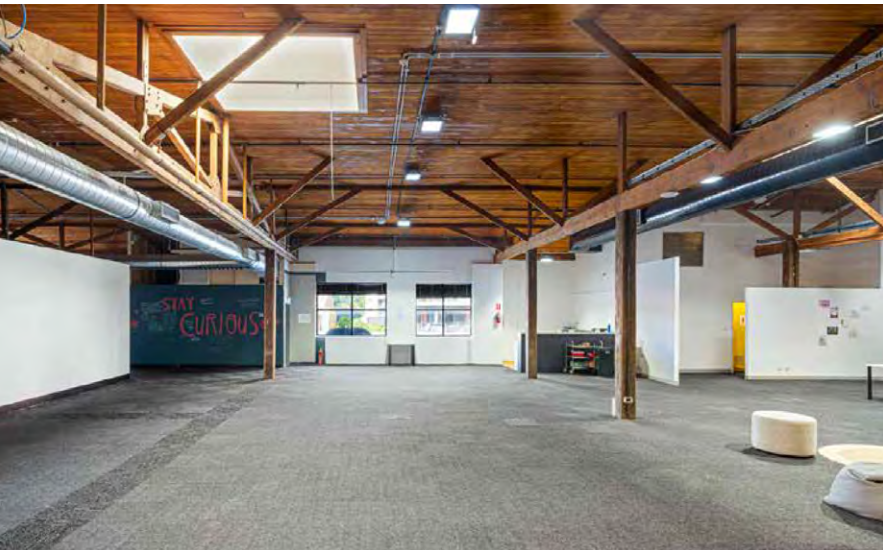
\$22M (incl. GST)

PROJECT JOURNEY

Raw purchase, through to
DA approval, then on-sell

125 BULL STREET

NEWCASTLE WEST



ASSET TYPE

Purchase, refurbishment
and lease reposition

PURCHASE PRICE

\$11M

END VALUE

\$16M

COMPLETION

2025

111-115 MONTAGUE ST

NORTH WOLLONGONG



LAND SIZE:
8,094sqm

PURCHASE PRICE
\$3.2M (plus GST) in 2017

LEASE VALUE
\$320,000 (plus GST), Net Yield 10%

ON-SOLD
\$6M (plus GST) in 2020

NEW SOUTH WALES

RECENTLY
SOLD



HOUSE & LAND
170 Queen Street Muswellbrook NSW 2333



HOUSE & LAND
84 Bedford Street Aberdeen NSW 2336



INDUSTRIAL
16 Lady Tyree Place Braemar NSW 2575

VICTORIA

BOTANICAL ESTATE @ MICKLEHAM
2090 Mickleham Road Mickleham VIC 3064

HARMAN WALK
Mickleham VIC 3064

AUSTRALIAN CAPITAL TERRITORY

NORTHBOURNE BY JW LAND
52 Debrugh Street, Lyneham, ACT 2602

NEW SOUTH WALES



The Iconic, Waterloo

BELLE AND LILY at WATERLOO
233-235 Botany Road, Waterloo NSW

MOUNTAIN VIEW at ST MARYS
39 Gidley Street, St Marys NSW

FARO at MANLY VALE
301-303 Condamine St, Manly Vale NSW

THE ICONIC at WATERLOO
830 Elizabeth Street, Waterloo NSW

THE CHELSEA at MOSMAN
361 Military Road, Mosman NSW

SOPHIES GARDEN at NORTH MANLY
3 Corrie Avenue, North Manly NSW

BELAIR at HORNSBY
1-3 Belair Close, Hornsby NSW

SIGNATURE at ASHFIELD
71 Liverpool Street, Ashfield NSW

PAPERBARK at MAYS HILL
8-12 Robilliard St, Mays Hill NSW

THE HOMEBUSH at HOMEBUSH WEST
73 Courallie Avenue, Homebush West NSW

CHIC APARTMENTS at GUILDFORD
84 Railway Terrace, Guildford NSW

WESTVALE at WESTMEAD
4-6 Good Street, Westmead NSW

RINATO at ST PETERS
44 May Street, St Peters NSW

**GILLIESTON VALLEY ESTATE
at GILLIESTON HEIGHTS**
20 Cartwright Street, Gillieston Heights NSW

QUEENSLAND

CENTRAL VILLAS at BUDERIM
Central Villas Estate, Buderim QLD

LUSH at LUTWYCHE
43 Bradshaw Street, Lutwyche QLD

ZEPHYR at LUTWYCHE
38 Lowerson Street, Lutwyche QLD

KINGS at TARINGA
16 Kings Road, Taringa QLD

MAC AND ANN at FORTITUDE VALLEY
25 Connor Street, Fortitude Valley QLD

FULENCE at ZILMERE
15 Duffy Street, Zillmere QLD

ANNEXE at HERSTON
9-11 Bowen Bridge Road, Herston QLD

MESSINA at MILTON
25 Walsh Street, Milton QLD

AZURE at ENOGGERA
90 Glenava Terrace, Enoggera QLD

HYANNIS at HOLLAND PARK
232 Nursery Road, Holland Park QLD

KEDRON on the BROOKE
25 Park Terrace, Kedron QLD

CIRQUE at CARINA HEIGHTS
50 Cambridge Road, Carina Heights QLD

RIVERSTONE at NEWSTEAD
6-8 Masters Street, Newstead QLD

THE JAMES at FORTITUDE VALLEY
25 Morgan Ave, Fortitude Valley QLD

NURA at BUDERIM
1 Power Road, Buderim QLD

ASCENT at MERIDIAN PLAINS
21 Ellis Way, Meridian Plains QLD

SEAGRASS at DECEPTION BAY
4 Plant Street, Deception Bay QLD



Annexe, Herston

OUR PARTNERS



Role: Finance, Capital & Development

NCF Capital is a strategic property investment and development firm focused on identifying and unlocking off-market opportunities across Australia, with expertise spanning investment, development and end-to-end project delivery.

ncf.capital



Role: Finance, Capital, Development & Sales Partner

WT Capital specialises in property investment strategies, with a particular focus on helping Australians invest in property through self-managed super funds. The partnership connects Multipart Property with an established network across property investment, finance and SMSF markets.

wtcapital.com.au



Role: Project Marketing

Cite Group is an integrated property investment and development group with expertise spanning capital, property and development. With experience across metropolitan and regional markets, the group delivers residential, commercial, mixed-use and master-planned projects throughout Australia.

citegroup.com.au



Role: Project Marketing

Selector Group is a team of passionate finance professionals who put you before the product. We help you navigate the world of finance by providing result-driven strategies that map out your financial and lifestyle goals.

selectorfinance.com.au



Role: Sales Partner

Indigenous Wealth is a 100% Indigenous-owned wealth consultancy focused on building financial independence and long-term wealth for Indigenous Australians. Its services span property, finance and superannuation, including access to property investment opportunities through its established industry network.

indigenouswealth.com.au



Role: Valuation Firm

Cushman & Wakefield is a global commercial real estate services firm providing expertise across property markets, transactions and advisory. Its extensive Australian and international network brings institutional market capability and insight to the broader Multipart Property network.

cushmanwakefield.com



Role: Project Marketing

NCL Homes is an established residential builder delivering fixed-price, turnkey homes and house-and-land solutions across Queensland and New South Wales. With more than 2,000 homes delivered, the group brings extensive construction capability across single residential, dual-living and duplex projects.

nclhomes.com.au



Role: Project Marketing

Atlantis Property Group is a specialist project sales and marketing agency with experience across new and off-the-plan residential developments. Its capabilities span sales strategy, marketing and project advisory, with more than 3,400 transactions and \$1 billion in property sales.

atlantisproperty.com.au



Role: Project Marketing

Citimax Property Group is a property development group focused on considered, design-led residential projects. Its development experience and focus on high-quality project outcomes complement Multipart Property's development and project marketing capabilities.

citimax.com.au



Role: Project Marketing

Cubecorp Projects operates across property investment and project delivery throughout Australia, with capabilities spanning property, finance and ongoing investment support. Its national reach and property network complement Multipart Property's acquisition, development and project marketing activities.

cubecorpprojects.com



Role: Project Marketing

JW Land is an established property development and construction group with a strong presence across the ACT and surrounding markets. With extensive experience in residential and mixed-use development, the group brings integrated capability across planning, development, construction and project delivery.

jwland.com.au



Role: Quantity Surveyor

Construction Consultants provides specialist advisory services across property development and construction, spanning feasibility, cost planning, development management and project delivery. Its technical expertise provides developers and financiers with independent oversight throughout the development lifecycle.

constructionconsultants.net.au

OUR PARTNERS



Role: Finance

AVARI Capital Partners is a fund manager specialising in direct commercial real estate investment and private lending with over \$1 billion AUM.

avaricapital.com.au



Role: Finance, Capital, Development & Sales Partner

Aspire Development Management assists a wide array of developers, landowners and asset managers in achieving their current and future development goals. With a wealth of experience across NSW, QLD and VIC in project delivery, from acquisition to practical completion, your valued asset is in safe hands with Aspire.

aspirepdm.com



Role: Finance

St.George Bank offers personal, business and corporate banking as well as wealth management solutions.

stgeorge.com.au



Role: Marketing Collateral

James Agency is a Sydney-based brand agency that offers end-to-end brand consulting and creative execution across a range of industries. Since opening in 2005, the studio has steadily grown and evolved into a pulsating hub of researchers, designers, photographers and copywriters that craft intelligent, substance-driven brands that stand head and shoulders above the competition.

james.agency



Role: Architect

PBD Architects is a multi-disciplined design practice committed to creating buildings that meet objectives of the project brief and adhere to the highest architectural standard.

pbdarchitects.com.au

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Suite 107, 1 Cassins Avenue
North Sydney NSW 2060 Australia

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