



SCP

# Company Profile

2024-Q4

# Peak procurement performance

The background features a stylized mountain range in shades of blue and teal. A silhouette of a person stands on a prominent peak in the foreground. A glowing, dashed cyan line starts from the bottom left, curves across the mountains, and ends at a bright cyan dot in the upper right sky. The sky transitions from a warm orange glow near the horizon to a cooler blue at the top.

We distill highly complex and business-wide procurement functions into easy-to-navigate user interfaces that harness the full capabilities of your procurement solution, enabling you to focus on, and achieve your business objectives.



SCP

## Introduction

# Peak procurement performance

“SCP have a unique quality: They become part of the business; the client's problem becomes their problem to solve.”

SASOL



SCP

Supply Chain Partner (SCP) is an experienced, boutique procurement implementation specialist that plays in the enterprise-level arena and wins.

When we say **'boutique'** we mean exceptional customer service, tailored solutions and maximum performance with minimal disruption.

When we say **'enterprise'** we mean large-scale integrations, global experience and top-tier technical capabilities.

Our backstory

# Looking to the future

SCP was founded in 2013 with a clear objective  
– to make life easier for CPOs and to support them in improving business profitability.



SCP was born from the challenging procurement environment of the South African mining industry. Founders **Chimae Goncalves** and **Schalk Burger** applied their deep understanding of operational, technical, and integration challenges to establish their procurement-solution credentials.



Today, SCP boasts a global footprint with over **100 employees**, continually expanding its reach. The company has a proven track record of success, with an extensive catalogue of procurement implementation wins across both SMEs and enterprise-level clients.



SCP fosters a culture of giving back. Guided by **peak procurement performance**, we strive for excellence in business and community engagement, investing in internal training and supporting external education through our foundation, [BeyondLegacyPartner.org](https://BeyondLegacyPartner.org).



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## Mission and vision

# We are driven

“It’s not often that four different teams in four different time zones are able to work collaboratively and deliver the project in a short period – a testament to SCP’s competency and leadership.”

Odfjell Terminals

Our **MISSION** is to deliver peak procurement performance for our clients.

We do this by implementing **tailored procurement solutions** that transform businesses, save costs, are scalable and sustainable and that maximise our clients’ ability to **spend money intelligently**.

Our **VISION** is to become the most respected and sought-after procurement solution implementation specialist in the world.

We will work with clients who are as **inspired and motivated** to grow their businesses as we are - clients who have clarity about where they are going and who appreciate the **skills and ROI value** we bring to their organisation.



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# Products and services

## What we do

### 1 Procurement blueprint design:

We help identify needs, specify, source and design best solutions for:

- TOM (Target Operating Model)
- Diagnostic assessment
- Process transformation
- Strategy and policy review
- Technology selection

### 2 Procurement technology solutions, implementation and integration:

We are experts at implementing and configuring procurement software solutions for:

- Spend management solutions
- Integration as a Service (IaaS)
- Cloud ERP integration
- Employee expense management processes
- Data cleaning, integration and analytics
- App development

### 3 Post-procurement implementation:

Our deep understanding of procurement means we are expertly qualified to advise on and implement:

- Managed services
- Supplier management
- Value assessment and optimisation
- Software release management

“SCP remains our partner of choice for professional delivery of valuable implementation services.”

Bidvest Bank

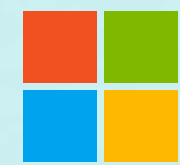


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# Premier Partners

“Glencore has used SCP for their technical expertise in middleware packages and can vouch for their capability in these areas.”

Glencore



Azure

boomi



SCP

Why SCP

# Reasons to talk to us

1

## End-to-end technical competence:

Our start-to-finish implementation expertise is unparalleled.

2

## SCP culture:

A 'nothing-is-impossible' attitude means we always go the extra mile.

3

## Project-lead consistency:

We ensure core team consistency throughout the project.

4

## In-house innovation:

Our development team is constantly creating innovative proprietary apps.

5

## Ongoing support :

Our managed services solutions support your team until you're comfortable to stand alone.



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Why SCP

# A unique combination of benefits

- ✓ Technology and software experts
- ✓ First-hand client-side procurement and supply chain experience
- ✓ Post-implementation support via managed services
- ✓ Value-for-money philosophy
- ✓ Available across all time zones
- ✓ In-house academy for rapid resource development
- ✓ Outstanding track record
- ✓ Wide range of industry experience
- ✓ Your priorities are our priorities



We have **over 500 current procurement and technology certifications** supporting your peak procurement performance.

Track record

# Our business in numbers

## OUR COMPANY



**2013**  
Founded

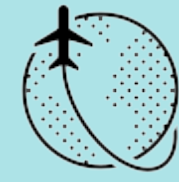


**66%**  
Female executive  
leadership



**51%**  
Minority-owned

## REACH



**40+**  
Countries



**25+**  
Languages



**270+**  
Procurement  
projects

## OUR EXPERTISE



**500+**  
Spend-management  
certifications



**80+**  
Spend-management  
certified staff



**5:1**  
Certifications per  
consultant



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Track record













# UK and Europe

Mining | Chemicals

Retail and lifestyle | Manufacturing

Entertainment | Pharmaceuticals



Track record

# Africa

Mining | Oil and gas | Utilities

Banking | Retail and lifestyle

Telecoms | Manufacturing

Services



Track record

# The Americas

Mining | Government | Shipping

Real estate | Packaging

Manufacturing



Hines

GLENCORE



TRONOX 



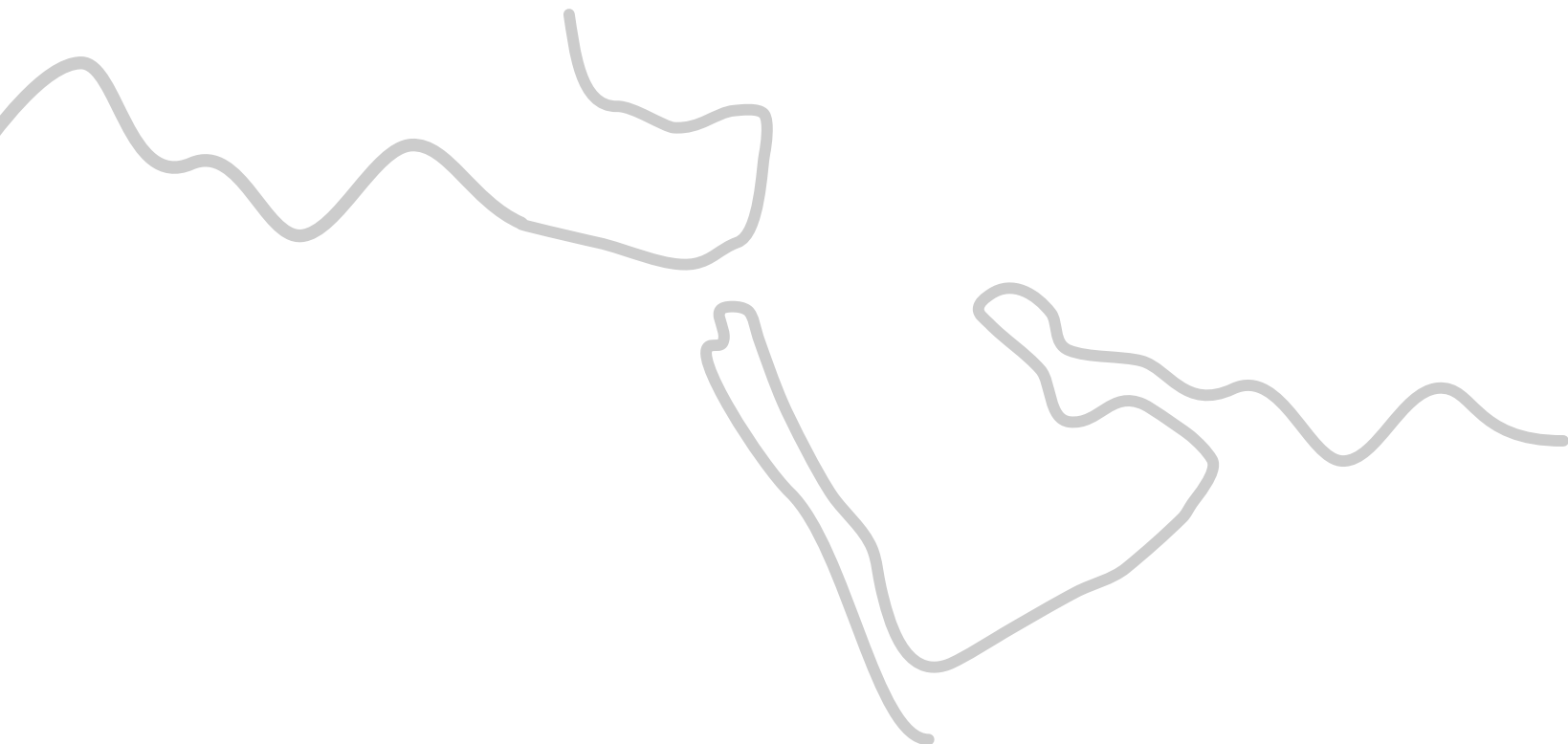
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Track record

# The Middle East

Hospitality | Manufacturing | Tech

Banking | Retail and lifestyle



المجس القابضة  
Al Jomaih Holding

ATLANTIS  
DUBAI

CAFU

G42

KIB

ماجد الفطيم  
MAJID AL FUTTAIM

# Australasia

Mining | Business Consulting



GLENCORE

ABACUS

24/7 global support

# Where in the world

● For more information  
[info@supplychainpartner.com](mailto:info@supplychainpartner.com)



“SCP demonstrated a great understanding of functionality and promptly addressed any queries or issues.”

Atlantis Dubai



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Take the next step

Start your journey to peak procurement performance.

[supplychainpartner.com](https://supplychainpartner.com)