



VISULOX REMOTE PAM

Partner with us.





Development
Stuttgart



Sales EMEA
Zurich



Sales LATAM
Guatemala

ABOUT US

**over 20 years of
experience.**

amitego AG is a dynamic and innovative company specializing in cybersecurity solutions and IT infrastructure Remote Access. **Made in Germany.**

Established in 2003, amitego has swiftly positioned itself as a trusted partner for businesses seeking cutting-edge technologies to safeguard their digital assets.

WHY PARTNER WITH AMITEGO

Implement Zero Trust Access with an ease

Expand your offerings and generate new revenue by partnering with a leading german Remote PAM Solution.

- ✔ **Easy to implement and configure**
Provide an agentless and BSI compliant remote access solution that is implemented within max. 2 days
- ✔ **Perpetual and Subscription Licensing**
The solution can be deployed on prem / cloud as perpetual or subscription . Generate recurring revenue
- ✔ **Up-Selling Consulting Opportunities**
Take over land and expand consulting services around IAM and Privileged Access Management



BENEFITS

Our Offering to you

Help your clients bridge the gap between and IT and OT and provide one single Access Portal.



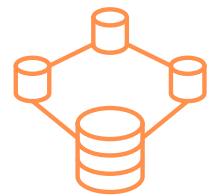
Online Demo Platform

Perform client-branded online Demos using AWS-hosted VISULOX Demo Portal 24/7/365.



Joint sales processes

Access to Whitepapers and Info-Material co-branded with your corporate design.



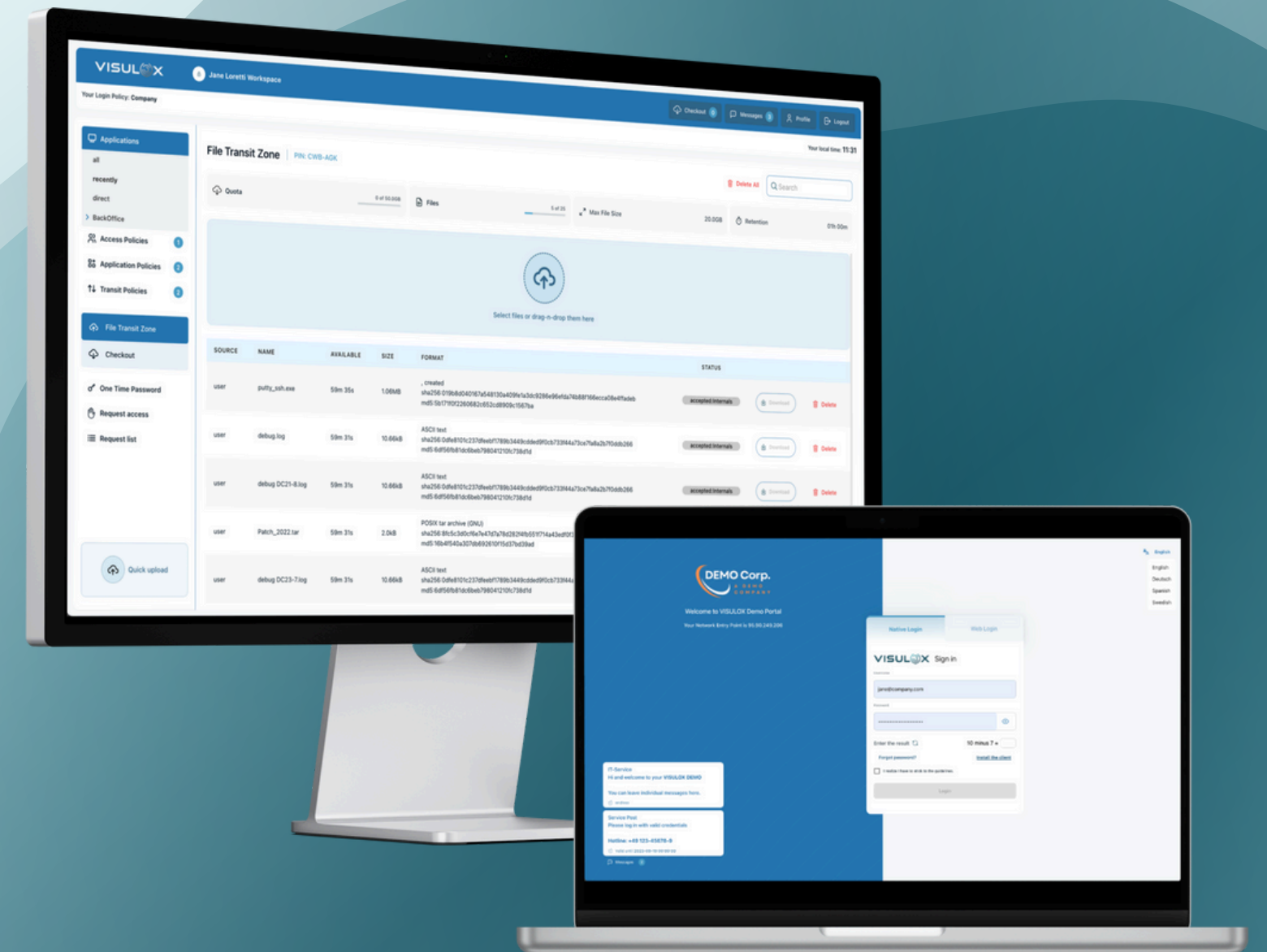
Access our Support Network

Access to our internal support desk in German, English and Spanish



Training and Certification

Train your employees and obtain personal certifications





**Our latest
Projects**

**Valuable
KRITIS
references**

HEIDELBERG

MERCK

CRAISS



iqony

eqos
Energie

RWE

GFD

SecurITy

Thyssengas

DREWAG

TRÄNSNET BW



made
in
Germany

Ways to Partnership

Let us grow together.

Reselling Partner

Attractive margin on the selling price for every deal made with your aquired customers.

You sell. **We care.**

- ✓ Direct Support by us.
- ✓ Marketing Support
- ✓ PoC-license available
- ✓ Demo Portal Access

Technology Partner

You are able to integrate VISULOX installations together with us and you remain FPOC for your customer.

You sell. **We both care.**

- ✓ Joint qualification of support issues.
- ✓ Co-branded Markting acitivities
- ✓ PoC-license free of charge
- ✓ Technical Pre-Sales consultant support

System Integrator

You are fully capable of running VISULOX installations and have your own certified team.

You sell. **You Control.**

- ✓ You are FPOC - 1st-L Support by you.
- ✓ strong joint appearance
- ✓ PoC-licenses free of charge
- ✓ Direct Dev-Support and customization

Join our expanding Partner Network

Reselling

HOWDEN

COPE
networks

A engineering ag
concept.design.engineering.projects



Technology


savecore.se

Bitsiel
it with security in mind

ANMATHO AG

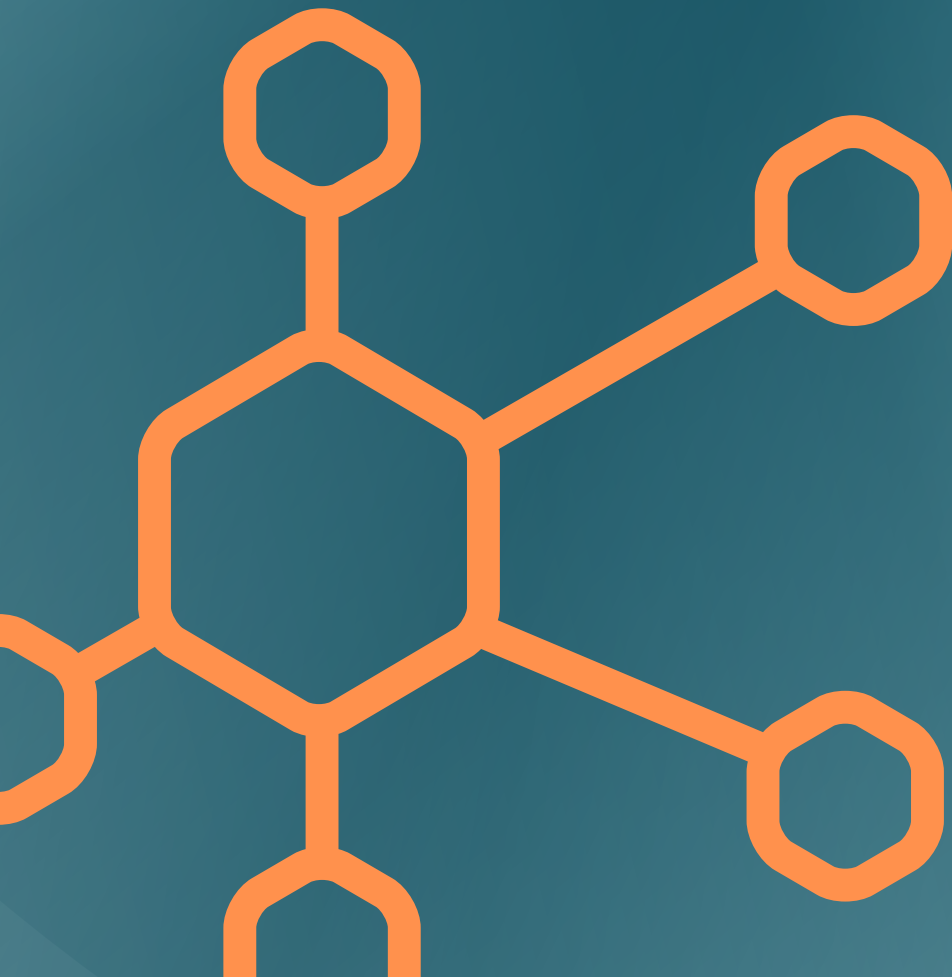
GREIMEL
SYSTEMHAUS
25 JAHRE
Erfolg braucht einen Partner

Integrator

arvato
BERTELSMANN

 **TWINSEC**
IT-Security Solutions

 **SCHÖNHOFER**
SALES AND ENGINEERING GMBH
A Rohde & Schwarz Company



Thank you.

We are looking forward to hearing from you



[Book a meeting](#)



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