# Vijay Singh

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## **Work Experience**

#### **Brewery Agency**

# FOUNDER & PRODUCT DESIGNER • APR 2023 - PRESENT

- Led the implementation of new design workflows, integrating user-centered tools like Dovetail and Userzoom, resulting in improved decision-making processes.
- Instrumental in securing over \$500K in funding for two SaaS products by demonstrating strong growth-oriented design strategies.
- Achieved a 27% increase in user retention and a 32% surge in app downloads for a
  Digital Wellness B2C SaaS product through strategic design enhancements and
  moderated usability testing, garnering positive user feedback and reviews.

## Acquco

#### SENIOR PRODUCT DESIGNER • APR 2022 - MAY 2023

- Conducted stakeholder and user interviews to craft efficient B2B eCommerce seller task automation workflows, driving business scalability.
- Employed heuristic evaluation and unmoderated usability testing to boost user onboarding success rate by 35% and enhance System Usability Score (SUS) by 22%.
- Collaborated cross-functionally with Product Managers, Developers, and Designers to validate feature requests, refine workflows, and encourage collaborative brainstorming sessions.

## Innovaccer

#### **DESIGNER I • MAR 2021 - APR 2022**

- Played a pivotal role in acquiring 6-figure B2B clients by spearheading the development of key features for a Patient facing digital Healthcare service.
- Achieved 9% increase in daily task completion rates and a significant 13% enhancement in SUS, highlighting the app's efficacy in optimizing healthcare operations and elevating user satisfaction.
- Collaborated closely with Subject Matter Experts, product managers, and fellow designers to orchestrate the end-to-end product experience.

# Zoop.One

# ASSOCIATE PRODUCT DESIGNER • JUN 2020 - MAR 2021

- Conducted in-depth user research through 15+ user interviews and Subject Matter Expert (SME) consultations.
- Revamped the trial and subscription experience for a SaaS B2B web app, resulting in an 11% increase in user retention rate.
- Led redesign of KYC solution for enterprises, instrumental in securing \$600,000 in funding and boosting user satisfaction rates by 34%.

## Fossil

## UX DESIGN INTERN • MAY 2019 - MAY 2020

- Conducted extensive research and devised strategic plans for diverse products and campaigns, collaborating with renowned brands such as Hennessy, Coca-Cola, and Google.
- Designed web collaterals for the launch campaigns and digital presence for Google
  Pixel Buds and orchestrated digital initiatives for Fossil's Voting enabling campaign,
  amplifying brand engagement and awareness.
- Led discovery sessions and requirement gathering with Coca-Cola team, ensuring alignment of design strategies with business objectives.

## **University of Texas**

# JUNIOR VISUAL DESIGNER • OCT 2017 - APR 2019

- Oversaw the conceptualization and execution of brand, program, and awareness campaigns across diverse platforms.
- Formulated and executed digital communication, marketing, and social media strategies to foster meaningful engagement with the target demographic.
- Led the conception and oversight of 25+ comprehensive marketing campaigns, amplifying university-wide outreach and visibility.

# **Profile Summary**

6+ years of expertise in delivering innovative web and mobile solutions in both B2B and B2C settings across diverse industries, including FinTech, Healthcare, Education, Commerce & Entertainment.

#### **Education**

## **University of Texas**

Bachelor of Fine Arts (Visual Communication Design)

## Conestoga College

Graduate Studies (Interactive Media Management)

#### **Skills**

#### Collaboration

Team player, Communicative, Accountable, Organized, Detail-oriented, Critical thinker

#### Design

Information architecture, Interaction design, User research, Usability testing, Wireframes, Task flows, Competitive analysis, Heuristic analysis, Prototyping, Card sorting

## Tools

Figma, Sketch, Figjam, Abstract, Zeplin, Userzoom, Dovetail, Hotjar, JIRA, Confluence, Miro, Storybooks, Framer, Webflow

# **Achievements**

Webby Award

AICC Design Competition

Adobe Design Achievement Awards Silver

AIGA Counterspace

Bronze