

Alexander Baker

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Analytical junior professional with extensive experience in venture capital, due diligence, and startup valuation. Co-founded a Web3 and AI venture studio that has supported 20+ startups, contributing to innovative industries and emerging technologies.

PROFESSIONAL EXPERIENCE

VENTURE LENS
FOUNDER

SAN DIEGO, CA
March 2024 - Today

OneValley Ventures is a data-driven pre-seed and seed-stage investor offering founder-friendly capital and growth resources through its innovation ecosystem.

- **Achieved** a 20% improvement in startup scalability **by implementing** market and competitive analyses for early-stage startups, **measured by** portfolio growth and operational efficiency.
- **Achieved** better decision-making outcomes **by leveraging** ecosystem resources to introduce growth tools, **measured by** increased startup revenue and operational efficiency.

ONE VALLEY VENTURES
VC Analyst Intern

REMOTE
Aug 2023 - Jan 2024

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BLOCKLEAD VENTURE STUDIO
CO-FOUNDER

SAN DIEGO, CA
January 2022 - Present

Blocklead Venture Studio is a Web3 and AI startup accelerator focused on transforming industries through innovative technology solutions.

- **Achieved \$250K+** in early-stage funding for startups **by implementing** a comprehensive startup incubation program, **measured by** the number of startups that achieved market readiness.
- **Increased** venture capital interest **by building** partnerships with blockchain organizations, AI research hubs, and VC firms, **measured by** an increase in seed investment rounds from

\$50K to \$200K.

RIPPLE VENTURES
STUDENT FELLOW

REMOTE
January 2021 - April 2021

Ripple Ventures is a seed-stage investment firm focused on leveraging technology and network-building to accelerate emerging startups.

- **Achieved** a clearer investment strategy **by conducting** due diligence on 10+ startups, **measured by** the quality and depth of reports delivered to senior investors.
- **Increase** portfolio growth **by providing** actionable investment recommendations, **measured by** the number of startups that progressed to funding rounds.

GANA VENTURES
DEAL PARTNER

SAN DIEGO, CA
February 2020- September 2022

Gala Ventures is a venture capital firm specializing in early-stage investments in technology-driven startups.

- **Achieved** a 25% improvement in portfolio company valuations **by providing** strategic advisory on business development, scaling, and go-to-market strategies, **measured by** post-investment company growth.
- **Achieved** a 15% increase in deal flow **by building** relationships with emerging entrepreneurs, co-investors, and industry leaders, **measured by** the number of deals presented to the investment committee.

EDUCATION

SOUTHWESTERN COLLEGE
Degree in Business Administration

SAN DIEGO, CA

PUBLICATIONS

*Baker, Alexander,
The Transformative Power of Venture Capital in Latin America (January 13, 2025).*

Baker, Alexander, Venture Capital and Economic Growth: Analyzing the Role of VCs in Driving GDP Expansion on a Global Scale (November 25, 2024)

KEYNOTES

| | |
|---|-------------------|
| 2nd Annual Web 3.0 and AI Summit - Keynote Speaker | Frankfurt 2025 |
| Talent Land – Keynote Speaker - How AI is Shaping the Future | Guadalajara, 2024 |
| Talent Land – Keynote Speaker - Reinventing Industries in the Digital Age | Guadalajara, 2024 |
| Talent Land – Keynote Speaker - Transforming Industries Through AI | Guadalajara, 2023 |
| Talent Land – Keynote Speaker - Emergence of Decentralized Economies | Guadalajara, 2023 |
| Talent Land – Keynote Speaker - NFTs: What They Are | Monterrey, 2023 |

PROFESSIONAL ASSOCIATIONS

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|--|---------------|
| Stanford Angels & Entrepreneurs Of Southern California | San Diego, CA |
| Startup SanDiego | San Diego, CA |
| TechStar Accelerator | San Diego, CA |

PROFESSIONAL DEVELOPMENT

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|---|---------------------|
| Stanford HAI (Human-centered AI Institute) | (Summit) |
| Stanford SIERP (Institute For Economic Policy Research) | (Summit Attendee) |
| UK Embassy Leaders In Innovation Fellowships | (Consultant) |
| State of Latino Entrepreneurship (SOLE) Summit | (Summit) |
| Stanford GSB CASI - Beyond the Pitch Deck: Truths about VC | (Summit) |
| Stanford GSB - Building Relationships to Career Transitions in VC | (Summit) |
| Stanford STVP Corporate Innovation & Leadership Affiliate Program | (Workshop Attendee) |
| Global Shapers Community | (Student Fellow) |
| World Economic Forum | (Student Fellow) |

VOLUNTEER

| | |
|-------------------------|----------------------|
| Startup San Diego | (Event Organizer) |
| American Cancer Society | (Volunteer Driver) |
| American Red Cross | (Disaster Volunteer) |

ADDITIONAL INFORMATION

Skills: Venture Capital Analysis, Financial Modeling, Data-Driven Decision Making, Web3 & Blockchain Expertise, Strategic Marketing, Program Development, Research and Advisory, Project Management, Ecosystem Building, Startup Valuation, Market Analysis, Due Diligence, Emerging Technologies, Risk Assessment, Investment Strategies.

Languages: Fluent in Spanish native and English native.