

COMPANY PROFILE

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| SMARTPLUS |

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SMARTPLUS



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SMARTPLUS

Who we are

Established in Riyadh, Saudi Arabia, SmartPlus is an innovative Smart Solutions provider and distributor in the Middle East. The company is engaged in the providing full solutions (Surveillance, Networking, Automation, control & low current systems) in addition to the designs and consultations services on the same field.

SmartPlus offer world-leading technology solutions for hospitality, banking, retail and public sector buildings. Also known as "Smart Buildings", we are experts in advanced high-performance technical systems to automate tasks that would normally be carried out by people.

Specialists in providing the finest Surveillance & Networking solution, building automation and low current systems, our bespoke technical solutions can control all aspects of your building's functionality at the touch of a screen - from creating a network connected building to keeping rooms at your preferred climate to providing lighting and heating that only comes on when a room is occupied with full security coverage.

We can provide cutting-edge security systems through to state of the art systems. Designed to give the property the ultimate 'secure' factor.

As well as offering greater reliability and convenience, our Smart Building solutions increase energy efficiency, whilst reducing energy bills and maintenance costs. At SmartPlus we aim to participate in creating green environments in our planet.

SMARTPLUS

Our Vision

From the outset, SmartPlus adopt a personal approach to your project. From arranging a consultation to establish customer exact needs, through to using our professional designers and expert engineers to create, and test your bespoke Smart system, we are focussed on exceeding our clients' expectations.

Our Mission

With the primary purpose of becoming a leading supplier of the highest quality intelligent building solutions available, SmartPlus are committed to supplying the very best branded systems to our clients, whilst delivering exemplary levels of customer service and technical support.

Our Values

SmartPlus place great importance on delivering a seamless service to our clients, which is only possible by having an expert team of professionally qualified programmers, designers, technicians and managers in place.

In SmartPlus, the way we conduct our business is important to us, both as an influence on the marketplace and as a responsible employer. To promote high ethical standards throughout our business, we have set out a range of policies and systems to help us manage our responsibilities.





SERVICES

At SmartPlus, we are offering world-class professional solutions and consultancy services that are based on a collection of well-selected vendors and manufacturers plus our outstanding engineering capabilities.

When considering the services aspects of our smart solutions, the most important factor considered in the process, is “value addition”. Our aim is to give our clients solutions which are not solely related on high specification products, but products which will achieve the required goals, for a good return on investment. This varies through the extensive variety of solution components. These are selected not on their cost, but on their application, operating requirements and conditions suitable for their operation. At SmartPlus we offer approved low current systems in our systems portfolio including following systems:



2.0

SERVICES



AUTOMATION



SECURITY



CCTV



AUDIO VISUAL



BMS



TELEPHONE



ACCESS



PUBLIC ADDRESS



FIRE ALARMS



MATV/IPTV



MASTER CLOCK



DATA NETWORK



APPLICATIONS



3.0

APPLICATIONS



APPLICATIONS

Hospitality

At Smart Plus, we understand that no matter how much integration takes place, if the guest is not comfortable with the technology, or find it difficult to use, then it's not a smart living experience. That's why we create solutions that complement and enhance the guest experience. Alongside creating a Hotel that moulds perfectly to the guest lifestyle, Smart Solutions are a long-term way to reduce your energy and maintenance bills.

Your Space Performs Better !

Today's smart solutions allows you to integrate a range of services within your hotel in literally one touch. Lighting, security, heating, ventilation and air-conditioning, home theatre, audio, motorized curtains and blinds and wireless PC networks – working together as one, complex, right? Not necessarily . .

With Smart Plus, we provide a simple reliable solution than can provide all services with a easy control. Don't waste energy when your guests are away... shut down the whole room in one simple action. Activate the 'AWAY' setting as your guest leave and turn off lighting, air conditioning, TV - in fact, anything you decide. The beauty of our Smart solution is its flexibility - that all settings are customized to meet your needs, as simple or intricate as you like



APPLICATIONS

Banking

SmartPlus are experts in the supply of intelligent Security solutions for banking sector. Designed to give you full surveillance control of all the security systems at the touch of a screen, SmartPlus take the latest cutting-edge technologies and combine them to create your perfect surveillance solution system. Whether you want automated the alarming process or have full AI detection solutions, SmartPlus can arrange for the latest bespoke solution to be in place quickly and efficiently.

Security.. Redefined

We can also integrate the latest security systems i, such as, CCTV surveillance, intrusion detection as well as low current systems, such as intelligent fire alarms to ensure the bank is protected at all times. However complex your vision may be, SmartPlus are committed to making the bank's transformation as easy as possible. As well as being able to receive alarm to registered mobile phone, our expert team of in-house designers can create a centralised intelligent system that works without you even having to do anything, SmartPlus are the trusted and authorized distributor of a of world-leading product manufacture Hikvision fo the supply of the solutions.



APPLICATIONS

Offices & Retail

Today's modern commercial buildings demand that a combination of technologies, such as air conditioning, data networks, fire alarms and security systems, work together efficiently, around-the-clock. If any of one of these systems fail the effects can be far reaching, from losing you valuable business, to at worst, endangering lives. Experts in delivering Smart Building solutions, SmartPlus, can integrate all of these systems and more, by working with you to design and install a bespoke intelligent solution for your office or retail development.

IT CAN'T GET ANY SMARTER

Using world-leading technologies, SmartPlus can design and tailor an intelligent system that integrates the data from your security, lighting, energy and Internet so that you can control them at the touch of a screen. As well as allowing your systems to be managed centrally, we can programme your system to turn off devices such as lighting and HVAC when offices are unoccupied, leading to significant savings on your energy bills and lowering your office's environmental impact. SmartPlus' unique Smart Building solutions will not only enable you to manage your facilities more effectively but enhance your retail space by giving it a distinct 'wow' factor. Our solution can introduce features such as a sophisticated lighting control system, you can create the perfect ambience for your clients



APPLICATIONS

Buildings

Today's modern commercial buildings demand that a combination of technologies, such as air conditioning, data networks, fire alarms and security systems, work together efficiently, around-the-clock. If any of one of these systems fail the effects can be far reaching, from losing you valuable business, to at worst, endangering lives. Experts in delivering Smart Building solutions, SmartPlus, can integrate all of these systems and more, by working with you to design and install a bespoke intelligent solution for your office or retail development.

Boosting building's IQ

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QUALITY

To create your ultimate Smart Home and Smart Building solution, SmartPlus only use products from world-leading manufacturers. In order for a technology to be accepted and widely used by us, it must be exceptional, both in terms of its quality and performance.

Live Smart .. Work Smart !

As well as only using the highest quality intelligent solutions, once a system is designed and programmed to your exact specification, it is rigorously tested to ensure it will work from the moment you start to use it. Once your system is in place, SmartPlus provide

A full handover and training to ensure you are completely comfortable with the final solution. Furthermore, our Technical Support team are available to answer any questions you may have once your system is up and running.



OUR PROJECT

SmartPlus had accomplished several projects last year in Saudi Arabia in different sectors. The scope varies from installing a full surveillance solution as a backbone to a full automation solution for a building. With our bespoke brands, Hikvision, Cisco, Philips (Signify), etc..

Below are some of our projects:

- Ministry of Islamic Affairs HQ (Wasseel Tower).
- The Cooperation Council for the Arab States of the Gulf
- King Fahad International Airport
- King Abdulaziz International Airport
- Ministry of Interior
- Presidency of State Security
- Dur Hospitality
- Elm Company
- Stadiums Projects (General Presidency of Youth Welfare).



STRATEGIC PARTNER

Hikvision

According to yearly independent research data from IHS Markit, Hikvision accounted for 19.5% of market share in global video surveillance industry in 2015, up from 4.6% in 2010, and has been ranked the No.1 market share leader globally for video surveillance equipment for five consecutive years. In 2015, Hikvision was ranked first in EMEA market with 12.2% market share, and was ranked second in Americas market with 7.3% market share.

Hikvision provides video surveillance products and vertical market solutions in the global market, through more than 2,400 partners in 155 countries and regions. In mainland China, Hikvision now partners with more than 40,000 distributors, system integrators and installers. The Company's products and solutions have been widely deployed in a number of vertical markets and in notable facilities around the world including the Beijing Olympic Stadium, Shanghai Expo, Philadelphia Safe Communities in the U.S., South Korea Seoul Safe City, Brazil World Cup Stadium, the Italy Linate Airport, and many others.

Hikvision is dedicated to providing global resources and locally-based technical, engineering, sales and service supports to its valued customers around the world. In Hikvision's oversea sales team, about 90% of the employees are local residents; for example, Hikvision European has about 210 employees, among which, over 190 are locals.



STRATEGIC PARTNERS

 HIKVISION	 Cisco	 Signify
 Milestone	 Gent	 Navori
 FBT	 BOX it	 Extron
 ALCAD	 BPT	 Netgear

PARTNERS OF SUCCESS

Smart Plus is a privately held Limited Liability Corporation. Consolidated Brothers Company and Olat Properties Management are the main founders of Smart Plus.



Consolidated Brothers Company
شركة اتحاد الإخوة للتنمية

Consolidated Brothers Company (CBC)

Consolidated Brothers Company (CBC) is owner, developer, and manager of prestigious commercial real estate properties in Saudi Arabia. The company's capabilities include a broad array of real estate developments, from corporate headquarters and offices to landmark properties, multi-use urban complexes and distribution centers in addition to a wide range of investments in the region.



Olat Properties Management (OPM)

OPM is a professional corporate that rests on ultimate operating and consultation experience in the field of leasing and managing properties. They raised the bar in the client satisfaction by their commitment to exceptional services, OPM distinguishes themselves from other real estate companies in the area with a rich legacy of serving all real estate needs of their valued customers.

OUR VALUE PROPOSITION

As a vibrant, innovative business working at the forefront of emerging technology, SmartPlus is dedicated to building and maintaining strong partnerships with international, well known providers of high quality Smart products.

Already an exclusive and trusted distributor of some of the world's renowned Smart Solution manufacturers, including Philips Dynalite lighting controls, we can offer a unique and comprehensive Smart Solution service to integrate TV, security, Internet and energy.

Working with all types of buildings, from traditional Saudi residencies to new build developments, our team of highly qualified designers, programmers and engineers are committed to delivering an exemplary level of service to our customers. We can highlight our value proposition on the following points.

- Strong Organization - Dedicated and motivated workforce
- Design and Development
- Strong relationship with prominent international companies
- Healthy Financially
- Strong technical capabilities
- SmartPlus is a modern company that adopts modern processes.

Finally, we are confident that our Smart solution will actually be selling the benefit of prestige to status-conscious client at and the benefits of reliability to value-conscious client too. In a way that it adds more value to your project than the actual investment on the solution itself.





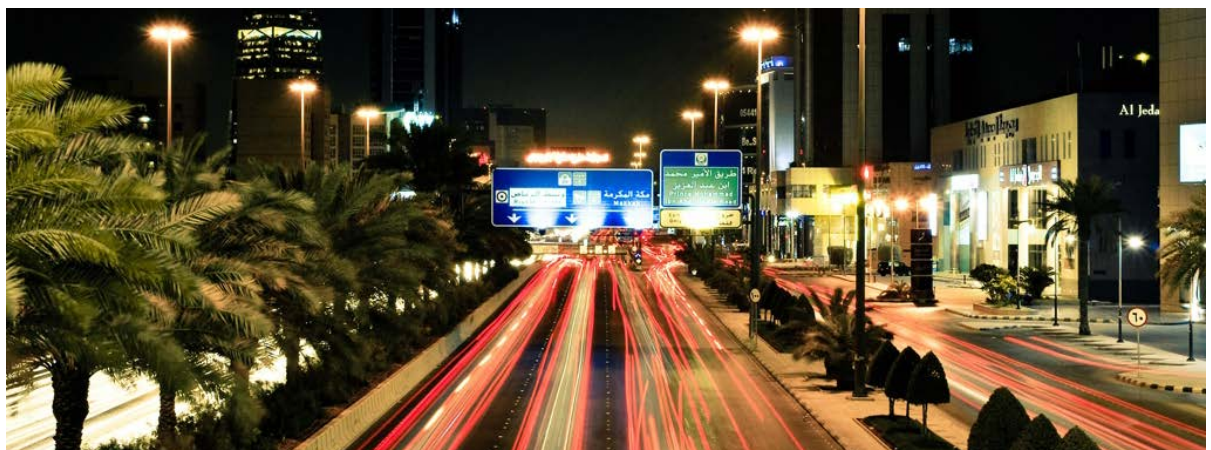
CONTACTS

Whether you would like to know more about how our cutting-edge Smart solutions can ‘future proof’ your property, or are interested in becoming a trusted partner of SmartPLUS, you can reach us in the following ways:

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Web: www.smartplus.com.sa



SMARTPLUS WAS FOUNDED
WITH A SHARED PASSION TO
CREATE MEMORABLE EXPERIENCES.
TO PROVIDE NEW DIMENSION IN
SMART HOMES BY ITS INNOVATIVE
SOLUTIONS FOR INSPIRED LIVING.

