

# Tommaso Ferrari

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## EDUCATION

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|-----------------|--|-----------|
| Sep 25 - May 27 | <b>ESCP Business School</b><br><b>Master in Management (MiM)</b><br>Economics & Public Policy Specialisation   3.6/4.0<br>Relevant Courses: Strategy, Monetary Policy, International Macroeconomics, Sustainable Public Policy | Paris, FR |
| Oct 21 - Oct 24 | <b>University of Padua</b><br><b>Bachelor of Laws (LLb)</b><br>Law & Technology Specialisation   100/110<br>Relevant Courses: Corporate Law, Accounting, Probability/Statistics, Data Analysis                                 | Padua, IT |

## WORK EXPERIENCE

|                 |  |            |
|-----------------|--|------------|
| May 25 - Jul 25 | <b>FINMID   #8 Europe's Fastest Growing Startup (Sifted 250)</b><br><b>Strategy &amp; Operations Intern</b> <ul style="list-style-type: none"><li>VC-backed Series A fintech B2B startup (€48M Raised)</li><li>Designed and implemented internal workflows and reporting to track delinquency, optimise collections efforts, and minimise manual inputs, driving a 300%+ increase in the collected volume.</li><li>Mapped backoffice processes, surfaced bottlenecks, implemented programmatic and agentic automations to streamline operations and cut handling time.</li></ul> | Berlin, DE |
| Sep 24 - Jan 25 | <b>GETQUIN</b><br><b>Strategy Intern</b> <ul style="list-style-type: none"><li>VC-backed Series A fintech B2C startup (€16M Raised).</li><li>Assisted the development and execution of strategic initiatives to enhance product growth, user acquisition, and retention, contributing to the company's broader business goals.</li><li>Analysed user behaviour and KPIs, making strategic adjustments that contributed to an improved user satisfaction and platform performance.</li></ul>  | Berlin, DE |
| Oct 22 - Mar 24 | <b>ITEMTY</b><br><b>Co-Founder</b> <ul style="list-style-type: none"><li>Founded and led a RetailTech startup focused on equipping local retailers and SMEs with the tools needed to thrive in the digital space and make data driven decisions.</li><li>Managed a team of 10, led product design and development, supervised company compliance and handled fundraising efforts.</li></ul>  | Milan, IT  |

## EXTRACURRICULAR

|                 |   |            |
|-----------------|---|------------|
| Jun 25 - Sep 25 | <b>FRMWRK</b> <ul style="list-style-type: none"><li>An AI assisted problem solving workspace inspired by Bulletproof Problem Solving by C. Conn and R. McLean that turns complex questions into MECE issue trees, prioritised hypotheses, and executive ready exhibits.</li><li>The tool is designed to support problem solvers in applying structured thinking to prioritise drivers, evaluate trade offs, visualise problems, and create executive summaries and problem synthesis.</li></ul> | Berlin, DE |
| Oct 23 - Jul 24 | <b>HEXAGON STUDIO</b> <ul style="list-style-type: none"><li>A design and software studio born from a university project, focused on web and product design for local SMEs and international startups.</li><li>The studio partners with clients to clarify needs and objectives, shape creative strategies, and develop sharp product concepts.</li></ul>  | Milan, IT  |

## LANGUAGES AND COMPUTER SKILLS

**Test Scores:** IELTS 8 (C1), GMAT Focus Edition 675 (96th percentile)

**Soft Skills:** Problem Structuring and Solving, Stakeholder Management, Ownership, Adaptability, Team Collaboration

**Technical Skills:** Data Analysis (Excel, Python), SQL, OpenAI API, n8n

**Tools:** Office Suite, Jira, Confluence, Linear, Tableau, Figma, Metabase, HubSpot, Looker Studio

**Languages:** Italian (Native), English (Fluent), Spanish (Conversational), French (Basic)