MAKONASOTE
ENTERPRISES

COMPANY PROFILE



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COMPANY PROFILE

One-Stop Engineering Service Provider

Engineering Solutions for Construction Success

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1) Company Overview

Makonasote is a Zambian-registered, NCC-accredited multidisciplinary engineering and project management consultancy, fully compliant under PACRA, ZRA, NCC, and NAPSA from inception.

We deliver technical, commercial, and management solutions across the full project lifecycle, from initiation and planning through execution, monitoring, and handover for SMMEs, contractors, developers, industrial clients, and government institutions.

Our leadership and technical team bring extensive combined experience delivering infrastructure, engineering, and construction projects across the SADC region, giving Makonasote's clients access to an extensive depth of expertise.

Our team includes Project Managers, Project Planners, Design Specialists, Management Consultants, Construction Professionals, Real Estate Specialists, and International Commercial Arbitrators. In particular, our commercial arbitration capability positions us to support clients through the contract and procurement disputes that inevitably accompany a growing project pipeline — a service still uncommon in Zambia's construction consultancy market.

This combination of engineering, financial, legal, and management expertise allows Makonasote to offer integrated solutions across commercial, mining, and construction projects — with the technical soundness, commercial rigour, and delivery discipline required to move projects from concept to bankable, fundable, and buildable outcomes.

2) Vision, Mission, Quality Policy & Values

a) Our Vision

To be exemplary leaders in the built environment, providing unique engineering and management solutions at all times, thereby helping the nation to develop sustainable infrastructure for the improvement of the quality of life for all.

b) Our Mission

To provide engineering and project management services that build trust, prevent and resolve disputes, and ensure projects are delivered with fairness, clarity, and confidence. We ensure that the principles of Project Management are utilised in all undertakings of Engineering and Management of Projects, ensuring efficient project delivery at all levels.

c) Our Values

- Integrity – Neutral, transparent, and fair in every service.
- Accuracy – Technical precision in testing, surveying, designs, and reporting.
- Innovation – Modern tools and implementation methods for efficient project delivery and asset longevity.
- Excellence – Delivering the highest standard of work in every engagement.
- Reliability – Consistent performance clients can count on.
- Impact – Supporting infrastructure growth and socio-economic development across Southern Africa.

d) Our Quality and Value Policy

Total Quality Management with Value Management and Engineering in all our projects will ensure that we have quality products and services and processes through stringent quality monitoring throughout the project lifecycles, ensuring value for money always. Makonasote integrates the entire value chain in an infrastructure development process through various capabilities and strategic partnerships, ensuring success from feasibility studies through project planning, control and monitoring during implementation through to eventual ongoing asset management.

3) Our Services & Capabilities

Makonasote is a One-Stop Engineering Service Provider. Our four core service pillars integrate seamlessly to deliver comprehensive solutions across all project phases:

a) Project Management

We provide structured project management services that integrate planning, coordination, control, and risk management to deliver projects on schedule, within budget, and to the required quality standards.

Our project management approach keeps commercial and construction projects aligned throughout the project lifecycle, from initiation and planning through execution, monitoring, and completion.

Services include:

- Project scope establishment, planning, engineering, and scheduling
- Gantt charts and milestone schedules
- Resource planning, scheduling, allocation, control, and monitoring
- Cost engineering and project cost control
- Project risk management
- Quality control and quality assurance
- Stakeholder management, communication, and reporting

b) Arbitration and Dispute Resolution

We provide structured alternative dispute resolution, arbitration, and claims management services to help clients navigate contractual and technical disputes fairly and efficiently. Our services combine contractual understanding with technical analysis to support informed resolution.

Contract Administration, Claims Management, Dispute Resolution & Arbitration

From contract administration and claims processing to technical analysis and arbitration proceedings, our process functions to bring clarity, structure, and compliance to complex construction and commercial disputes.

Services include:

- Alternative Dispute Resolution (ADR)
- Arbitration clause drafting and advisory
- Contract administration and advisory
- Claims administration and management
- Expert witness reports and technical analysis
- Full arbitration case management
- Post-award compliance support

c) Engineering Solutions

We deliver multidisciplinary engineering and technical solutions across the built environment and infrastructure sectors. Our capabilities span investigation, design, surveying, construction support, testing, and technical consultancy.

i) Geotechnical & Construction Material Testing

Our geotechnical and materials testing services establish the technical foundation for safe, durable, and compliant construction. We investigate site conditions and assess soils, rock, concrete, asphalt, and aggregates to support engineering decisions and construction quality.

Services include:

- On-site in-situ investigations, drilling, and excavations for sampling
- Laboratory testing of soils, concrete, asphalt, and aggregates
- Engineering analysis and design recommendations
- Compliance certification in accordance with ASTM, BS, SANS, and ZBS standards

ii) Engineering & Construction Surveying

Accurate measurement and spatial data are fundamental to successful construction and infrastructure projects. Our surveying services provide the maps, layouts, controls, and digital models required from prefeasibility and feasibility.

Services include:

- Topographic and boundary surveys integrated with cadastral surveys
- Engineering surveys
- Construction layout, staking, monitoring, and controls
- GIS mapping and digital terrain models
- Certified survey maps and reports

iii) Structural Engineering & Building Technology

Our structural engineering and building technology solutions are focused on practical, efficient, and cost-effective approaches to civil and structural challenges.

Areas of application include:

- Water treatment works
- Reservoirs
- Commercial buildings
- Civil and structural infrastructure
- Associated structures

iv) Electrical Transmission, Distribution & Reticulation

We provide electrical engineering solutions across the built environment, supporting the planning, design, development, upgrading, and implementation of electrical systems.

Services include:

- Electrical system planning
- Electrical system design
- Transmission and distribution solutions
- Reticulation systems
- System upgrades and development
- Implementation support

v) Water & Wastewater Engineering

Our technical expertise in water distribution and infrastructure services, supports the development of reliable water and wastewater systems across a range of project environments.

Services include:

- Bulk water infrastructure
- Water distribution systems
- Water infrastructure development
- Wastewater infrastructure
- Wastewater treatment works
- Technical engineering consultancy

vi) Environmental Services

We manage environmental requirements throughout the duration of any project, ensuring that risks, compliance obligations, and regulatory processes are all taken into account.

Services include:

- Environmental Impact Assessments
- Environmental monitoring
- Environmental audits
- Environmental risk assessments
- Borrow pit applications and closure with relevant authorities
- Water licence applications with relevant water authorities

vii) Transportation Engineering

Our transportation engineering services cover the planning, investigation, design, documentation, and delivery of road and transportation infrastructure. Our capabilities extend from feasibility and master planning through detailed design, tender documentation, and construction support.

Services include:

- Arrangement of aerial surveys and photography for route planning
- Road condition surveys, studies, and investigations
- Land surveying
- Feasibility studies
- Rural, urban, and metropolitan road-system master planning

- Traffic and transportation studies
- Detailed geometric design, including horizontal and vertical alignment
- Pavement design
- Bridge and drainage structure design
- Detailed engineering drawings and technical specifications
- Contract documentation
- Calculation and scheduling of quantities
- Detailed cost estimates
- Tender preparation and tender evaluation
- Contract administration
- Commissioning support

d) Commercial and Financial Management

We provide commercial and financial management support to help clients understand, control, and optimise the financial performance of projects throughout their lifecycle. Our services integrate cost management, commercial oversight, and financial analysis with broader project objectives.

i) Cost Engineering & Control

We support clients in establishing effective cost structures, monitoring expenditure, and maintaining financial control throughout project execution.

Services include:

- Cost engineering
- Cost planning and budgeting
- Project cost estimation
- Cost control and monitoring
- Quantity and cost analysis
- Financial forecasting
- Budget variance analysis
- Project financial reporting

ii) Commercial Management

We provide commercial support across project procurement, contracting, claims, and financial performance, helping clients maintain visibility and control over their contractual and commercial obligations.

Services include:

- Commercial planning and monitoring
- Contractual cost analysis
- Tender and procurement support
- Tender evaluation
- Contract cost monitoring
- Variation and change management
- Commercial claims support

- Contract performance monitoring

iii) Financial & Project Analysis

We provide financial analysis to support project planning, investment decisions, and ongoing project performance.

Services include:

- Project financial analysis
- Feasibility and financial assessments
- Investment analysis
- Financial risk assessment
- Cash-flow planning and monitoring
- Financial performance analysis
- Management reporting

4) Tiered Service Framework

Makonasote's Tiered Service Framework illustrates how our multidisciplinary capabilities may be applied according to the scale, complexity, and requirements of a project.

The framework provides an indicative guide to the services that may typically be required at different project levels. These are not fixed service packages; individual services may be selected, combined, or expanded to suit each client's specific requirements.

All service levels draw from our four core service pillars; Project Management, Arbitration & Dispute Resolution, Engineering Solutions, and Commercial & Financial Management; enabling a scalable and integrated approach to project delivery.

a) Essential Service - "Start Strong, Build Smart"

Foundational technical and advisory support for SMMEs and small-scale projects.

- Engineering & Construction Surveying: Boundary, topographic, and construction layout surveys.
- Geotechnical & Construction Material Testing: Soil sampling, classification, basic testing, and engineering recommendations.
- Contract & Dispute Advisory: Contract clause review and drafting, with early-stage dispute avoidance support.
- Cost & Commercial Advisory: Basic project cost planning and commercial guidance where required.

b) Professional Package - "Confidence in Every Step"

Integrated technical, project management, and dispute support for medium-scale projects.

- Geotechnical & Construction Material Testing: Laboratory analysis, materials testing, and compliance certification.
- Engineering & Construction Surveying: Detailed topographic mapping, construction layout, monitoring, and digital terrain information.
- Technical Expert & Dispute Services: Independent engineering analysis, expert reports, technical audits, and dispute support.
- Project Management: Project planning, scheduling, Gantt charts, milestone tracking, resource planning, allocation, monitoring, and control.
- Cost Engineering & Control: Project cost planning, estimation, monitoring, and control.
- Contract Administration: Support with contractual documentation, variations, claims, and project administration.

c) Comprehensive Services - “Infrastructure Delivered with Precision”

Multidisciplinary engineering, commercial, and project management support for large-scale and complex infrastructure projects.

- Advanced Geotechnical & Construction Material Testing: Detailed geotechnical investigations, soil mechanics, foundation recommendations, concrete durability, and material performance assessment.
- GIS-Enabled Engineering & Construction Surveying: Drone mapping, digital terrain models, construction monitoring, certified reports, and as-built information.
- Comprehensive Project Management: Project planning and scheduling, risk management, cost engineering and control, quality assurance, resource management, stakeholder management, communication, and reporting.
- Contract Administration & Claims Management: Comprehensive contractual administration, claims management, variations, and commercial support.
- ADR & Arbitration Management: Dispute analysis, case preparation, technical expert support, arbitration case management, and post-award compliance.
- Specialist Engineering Solutions: Structural, electrical, water and wastewater, environmental, transportation, and other multidisciplinary engineering services as required.
- Commercial & Financial Management: Detailed cost management, commercial analysis, financial monitoring, project financial analysis, and related advisory services.

5) Makonasote Projects

We partner with organisations across Southern Africa to deliver engineering and project solutions that combine technical precision with fair resolution. From small residential builds to large-scale infrastructure projects, our services ensure clarity, compliance, and confidence at every stage.

01	***2012 – 2013*** Maintenance Programme for Bulk Water Storage facilities (Dams/Reservoirs) and Pipeline systems for Department of Water and Sanitation across South Africa
02	***2014 – 2015*** Establishment of Infrastructure and Construction Subsidiary for African Development Funding Group
03	***Ongoing*** Construction Management for Bundu Phase 1 Water Treatment Works and Pipeline for Thembisile Hani Local Municipality
04	***2019 – 2021*** Construction Management for Water Pipeline from Bundu Water Treatment Works to Mathyzensloop for Thembisile Hani Local Municipality
05	***2019 – 2021*** Lenasia Police Station and Magistrates Court – Upgrading of Civil Engineering Services, Dolomite Risk Mitigation for National Department of Public Works
06	***2019 – 2021*** Construction Management for Chrome Mine Primary School in Thabazimbi
07	***2021 – 2022*** Construction Project Management for Cluster D2 Schools Projects in the Eastern Cape for Department of Education
08	***2022*** Construction Project Management / Principal Agent for Fochville Social Housing Development for SHRA and JIDMAC Social Housing
09	***2018 – 2023*** Engineering and Project Management for Development of Agro City in Chipili, Zambia

10	***Ongoing*** Engineering Design Management and Project Management for Bulangililo Water Treatment Works in Zambia
11	***Ongoing*** Engineering Designs Management and Project Management for Itezhi Tezhi Water Treatment Works in Zambia

a) Industries We Serve

i) Residential Construction

- Surveys, soil testing, construction management, and contract advisory.

ii) Commercial Development –

- Project management, material testing, contract administration, claims management, and arbitration.

iii) Infrastructure & Public Works

- Advanced geotechnical testing, GIS surveying, and full project oversight for roads, bridges, and government capital projects.

iv) Legal & Arbitration Panels

- Technical expertise and expert witness services for dispute resolution.

v) Mining & Industrial

- Engineering management, material testing, and complete project delivery for mine infrastructure.

6) Contact Us

Partner with us for engineering solutions that combine technical precision with fair resolution. Contact us today to discuss your project needs.

Phone: +260 76 744 9339 | +260 97 282 4620 | +260 97 215 4006

Email: info@makonasote.com

Website: www.makonasote.com

Address: M461 Old Ziah, Airstrip, Mazabuka, Southern Province, Zambia

M43, Magrade, Solwezi, North-Western Province, Zambia

MAKONASOTE — One-Stop Engineering Service Provider

7) Compliance Certificates

a) Pacra Certificate of Registration

Form V
Business Registration No. **320230086745**
Serial No. **1292485**

Republic Of Zambia

THE REGISTRATION OF BUSINESS NAMES ACT

(Act No. 16 of 2011 of the Laws of Zambia)

CERTIFICATE OF REGISTRATION

I HEREBY CERTIFY that: **MAKONASOTE ENTERPRISE** this **5th** day of **September 2023** have (has) been duly registered pursuant to and in accordance with the provisions of the Registration of Business Names Act, and the Regulation made there under, and have (has) been entered under the Number **320230086745** in the index of Registration.

Given under my hand at Lusaka, Zambia, this 5th day of September 2023

PATENTS & COMPANIES REGISTRATION AGENCY

Peter Chewe CHILUFYA
Deputy Registrar of Business Names

For further details relating to this business visit
http://www.pacra.org.zm

b) Annual Returns Compliance Certificate

OFFICE OF THE REGISTRAR OF COMPANIES AND BUSINESS NAMES
P.O. Box 32020, Lusaka 10101, Zambia. Tel (2601) 255151/255127 Fax (2601) 255426.
PACRA House, Haile Selassie Avenue, Long Acres, Lusaka.

ANNUAL RETURNS COMPLIANCE

MAKONASOTE ENTERPRISE

BN No.: 320230086745

Date: **5th** day of **September 2023**

To Partner of Business Name

M461 OLD ZIAH, AIRSTRIP, MAZABUKA, SOUTHERN PROVINCE, ZAMBIA

Dear Sir(s) Madam(s),

Congratulations on having successfully registered the above Business Name. Be informed that you will now be required by law to file **ANNUAL RETURNS** to this Office not later than three months after the end of each financial year irrespective of whether the Business Name is operating or not, using **Business Name Form XIV**. Note that your financial year end is **04/09/2024** and that annual returns maybe filed online. Failure to file Annual Returns may result in the business name being de-registered.

A summary of activities that the business may engage in and a guide regarding changes in registered particulars that will need to be notified to the Registrar, is provided at the back of this letter for your use. For more information visit our website on www.pacra.org.zm or call our Call centre on **0979235471/2/6/7, 0954882410/1/2/ or 0966778716/21/56/65**.

We wish you success in your business.

Yours faithfully,

Peter Chewe CHILUFYA
Deputy Registrar of Business Names

c) Taxpayer Identification

ZAMBIA REVENUE AUTHORITY | My Tax Your Tax Our Destiny

TAXPAYER IDENTIFICATION NUMBER REGISTRATION

This is to certify that the Taxpayer whose details are shown below has been registered with Zambia Revenue Authority.

TAXPAYER INFORMATION

Identity No./ NRC	:	320230086745
TPIN	:	2001937697
Taxpayer Name	:	MAKONASOTE ENTERPRISE
Trading As	:	MAKONASOTE ENTERPRISE
Physical Address	:	M461 OLD ZIAH / AIRSTRIP Mazabuka Southern Province
Postal Address	:	M461 OLD ZIAH, AIRSTRIP, MAZABUKA, SOUTHERN PROVINCE, ZAMBIA
TPIN Jurisdiction	:	ISMTO Lusaka Province

SECTION B: REGISTRATION DETAILS

Type of Registration	Effective Date of Registration
TAXPAYER IDENTIFICATION NUMBER	06/09/2023

This certificate shall remain in force until it is cancelled by ZRA.

Issue date : 06/09/2023

JOSEPH NONDE
Commissioner - Direct Taxes

d) General Tax Clearance Certificate



ZAMBIA REVENUE AUTHORITY | My Tax Your Tax Our Destiny

General Tax Clearance Certificate

TPIN: 2001937697 **Jurisdiction:** ISMTO_Choma

Taxpayer Name: MAKONASOTE ENTERPRISE
Physical Address: M461 OLD ZIAH AIRSTRIP Mazabuka

Province: SOUTHERN PROVINCE **Date:** 05/01/2026
Email: AMAKOMBO.2000@GMAIL.COM **Certificate Number:** 2612045290
Contact Number: 0972824620

Dear Sir/Madam

RE: TAX CLEARANCE CERTIFICATE FOR MAKONASOTE ENTERPRISE - SECTION 81B (CAP 323)

This is to certify that MAKONASOTE ENTERPRISE trading as MAKONASOTE ENTERPRISE with TPIN 2001937697 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to MAKONASOTE ENTERPRISE trading as MAKONASOTE ENTERPRISE pursuant to section 81 B of the Income Tax Act (CAP3 323).

This certificate is valid up to 31/12/2026.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Tax Act shall invalidate this Certificate.

You are advised to always scan the QR code to verify the validity of this Tax Clearance Certificate especially when submitted on a date different from the print date.

Yours Faithfully,

RICHARD KAPASA
Commissioner Domestic Taxes
Zambia Revenue Authority

NOTE: This notice has been issued for and on behalf of the Commissioner General

Zambia Revenue Authority Domestic Taxes Division
Enquiries Email: advice@zra.org.zm Website: www.zra.org.zm
ZRA National Call Center: 4111

e) NAPSA Compliance Certificate

NATIONAL PENSION SCHEME AUTHORITY

COMPLIANCE CERTIFICATE

Employer Account Number: **6784416**
Certificate Number: **C4EF228EE1783592164333124**
Date Issued: **9th July 2026**

This compliance certificate is issued to

MAKONASOTE ENTERPRISE

without any alterations and is valid till

7th October 2026

Authorized Signatory

To authenticate this certificate, scan the QR code or visi**https://icare.napsa.co.zm/compliance/verify** and enter the **Certificate Number** to verify.

P.O Box 51275
Levy Business Park
Corner of Church Road and Kabelenga Road
Contact center Toll-free Line 677
+260 973 000 677 +260 211 395 677 info@napsa.co.zm www.napsa.co.zm

Be smart, Secure your future

f) NCC Certificate of Contractor



NATIONAL COUNCIL FOR CONSTRUCTION
CERTIFICATE OF CONTRACTOR REGISTRATION

This is to certify that

MAKONASOTE ENTERPRISE

has in terms of the NCC Act No. 10 of 2020 been registered in

GRADE 6

CATEGORY B

General Building and Housing

(Zambian-Citizen Owned)

FOR THE PERIOD JANUARY 2026 TO DECEMBER 2026 WHICH ENTITLES THEM TO ENTER INTO CONSTRUCTION WORKS CONTRACTS IN ACCORDANCE WITH THIS GRADE AND CATEGORY

Executive Director

Registration No: 320230086745

Director-Registration & Regulation

Serial No: Z6VBNCC-602/95136

g) EIZ Certificate



EngRB No. 430202212041835

THE ENGINEERING REGISTRATION BOARD

(SECTION 12, EIZ ACT No. 17 of 2010)

REGISTRATION CERTIFICATE

This is to certify that

HONORIUS MAKOMBO MAKOMBO

Having met approved qualifications, training and experience has been registered as a

Registered Technologist

(R Teg.)

and is hereby authorised to use the above title

Chairman

Registrar

24th. June, 2021

Date

Established for the Promotion and Regulation of Engineering Practice in Zambia

NOT VALID WITHOUT CURRENT PRACTICING CARD

Serial No. 7531