



Host a Phone Bank Party

In 3 Easy Steps

Step 1 | Date, Time and Venue



- When choosing the date, be sure to pick a **date and time** when there is a current phone bank open. Find our phone bank schedule online: teamupnc.org/events
 - If you think your participants would enjoy hearing from the candidate(s) for whom they are calling, consider holding your phone bank party at the same time as the phone bank Zoom launch. You can all join the Zoom together!
 - Let our Phone Bank Director, Judith Tsin (judith@teamupnc.org), know that you are hosting a group. She will make sure that you have the phone bank link and any supporting materials ahead of time.
- The ideal **location** will have:
 - a stable internet connection
 - space for folks to gather for training and an overview of the event (see sample agenda below)
 - space for folks to spread out to practice and make calls

Step 2 | What You Need to Provide



- Send the **phone bank signup link** to all of your guests and ask them to register through our website. This step is critical for tracking the calls we make to voters. It also allows our phone bank team to send individual participants the phone bank link and supporting materials.
- It's helpful to have an **onsite trainer** (or someone on Zoom) to provide an overview of the process, review the script, and talk with attendees about who you are calling and what to expect. We highly recommend that anyone interested in doing that attends one of our Team Up NC phonebank kick-off Zoom launches to get familiar with our process..
 - You can contact our Phone Bank Director, Judith Tsin (judith@teamupnc.org), if you need help identifying or training someone to take on this role.
- Drinks and snacks are optional but provide an opportunity for folks to take a break between calls and chat with other attendees

Step 3 | Folks will need to bring



- A phone (to make calls) AND a tablet or laptop computer (to log in to the phone bank) and record conversations with voters.
- Attendees should have an ActionID login and password
 - If they have called or canvassed with us before, they may already have an ActionID
 - If they don't have an ActionID, or have forgotten it, instructions for setting one up included in this toolkit.

SAMPLE EVENT AGENDA

- 15 minutes–check in, welcome, snacks, getting situated and set up
- 15 minutes–phone bank training and overview, who we're calling, overview of the script, etc
- 30 minutes - 1 hour - practice making calls, floaters walking around to answer questions, assist as needed
- 15 minutes–debrief, success stories, lessons learned, how to continue making calls at home

ACTION ID | Info & Creation



ActionID is just a fancy name for your user name and password – follow the steps below to set it up so you can use the OpenVPB online phone banking system and the MiniVan canvassing app.

- **ActionID Setup:** [<https://myaccount.ngpvan.com/>]
 - If you need to set up an ActionID for the **first time**, click on Create Account.
 - Already have an ActionID but **forgot your password**, click "Don't remember your password?"
 - The software will guide you through the necessary steps to create an account or reset your password.
- **Make a note of the email/password combo** you chose as your ActionID--you'll need it for most phonebanks and every canvass with Team Up NC.

T-SHIRTS | Be A Part of the TEAM



You can simultaneously be a generous donor, an eco activist AND a fashionista with our fabulous soft cotton **Team Up NC T-shirts and reusable fabric shopping bags!** The T-shirts come in magenta or navy, unisex, women's, or women's v neck. And we have a shirt in Spanish! **Order TODAY** and canvass wearing a Team Up Tee and carrying our canvas tote tomorrow!



teamupnc.org/premiums

Senate | Team Up NC Candidates



Haseeb Fatmi has spent his life and career fighting for the values that make our community strong: fairness, service, and opportunity for everyone. Haseeb is an attorney, and he provides pro bono legal services to clients who need representation on social security, domestic violence, and civil rights matters. He also followed in his mother's footsteps by becoming an educator, teaching trial advocacy at Campbell Law School. Prior to his appointment to the NC Senate, Haseeb served as a Wake Forest Town Commissioner, where he fought for responsible development, infrastructure improvements, and support for local businesses.

Learn more: <https://teamupnc.org/candidates/haseeb-fatmi>

Senate | Team Up NC Candidates



For over 25 years, Pastor James D. Gailliard has answered the call to shepherd and serve—first as the organizing Senior Pastor of Word Tabernacle Church in Rocky Mount, and then as your voice in the North Carolina General Assembly. Pastor Gailliard made history as the first person of color elected to represent NC House District 25, serving two terms with distinction. His legislative work focused on the issues that matter most to working families: criminal justice reform, educational equity, and economic opportunity. Because when all may thrive, our communities are stronger.

Learn more: <https://teamupnc.org/candidates/james-gailliard>

House | Team Up NC Candidates



Granville and Vance Counties are home to me. My grandparents helped raise me in Henderson. My wife and I married in downtown Henderson at First United Methodist Church. We are raising our three kids right here in Oxford. I know these communities. That's why I believe in our potential if we have the sensible, forward-thinking, and sane leadership we need to meet this moment. Here's my commitment to you: I promise to work as hard for you as you do to support yourself and your family. I will listen to you and fight tirelessly to deliver for you, your family, and everyone across our communities.

Learn more: <https://teamupnc.org/candidates/bryan-cohn>

House | Team Up NC Candidates



As a resident and business owner, Evonne has watched Wake County's evolution and growth. Evonne successfully operates and owns the Raleigh Law Center in North Raleigh practicing family law. Evonne lives in North Raleigh with her husband, Joe Hopkins, and their two children.

Learn more: <https://teamupnc.org/candidates/evonne-hopkins>

House | Team Up NC Candidates



Representative Dante Pittman was first elected to the NC House in 2024. He is a native of Wilson County from a family of generations of Wilsonians. Dante wants to make life easier for folks in eastern North Carolina. He will be a champion for affordable housing, public education, and economic opportunity.

Learn more: <https://teamupnc.org/candidates/dante-pittman>

House | Team Up NC Candidates



As a Nash County resident of more than 27 years, Dr. Wilkins is working to foster an environment where businesses continue to come to North Carolina, creating jobs and enhancing the quality of life for communities across our state. He will improve affordability and shared prosperity for the working class.

Learn more: <https://teamupnc.org/candidates/lorenza-wilkins>

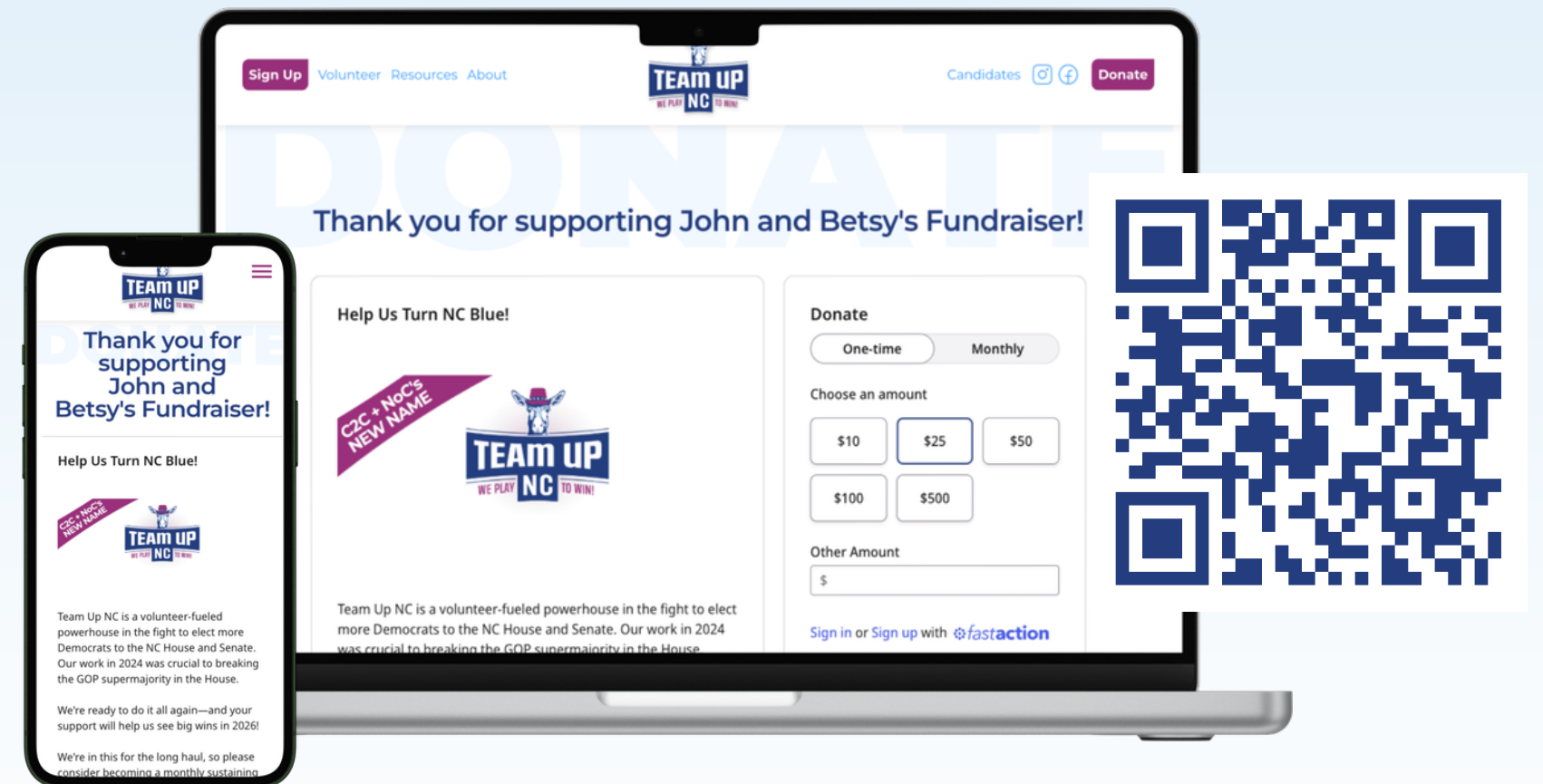
Phone Bank BINGO



Get hung up on	Wrong number	Two people in a row answer the phone	Very grumpy person answers the phone	Voter knows the candidate or candidate's family
You leave a voicemail message	You have no idea how to pronounce the name	Someone under 30 answers the phone	Disconnected number	A really nice person is thrilled to chat
Someone on your list is over 85 years old	Moved	★	Someone's mom answers their phone	Someone on your list has the same first name as you
Dog barking in the background	First time voter	Voter thanks you for calling	Seven or more in a row without someone answering	You make 30 calls (YAY!)
Voter says they would like more information	You have to state a reason for calling to get through the screening	Baby crying in the background	Voicemail box is full so you can't leave a message	Someone is driving or at work when they answer



Please make checks payable to
OCDP - and Team Up NC in the memo line



teamupnc.org/donate

Please donate. Your time and your gift fuels **Democratic Wins** in 2026. **Thank you.**

Team Up NC is a proud project of the Orange County Democratic Party

Phone Bank Party | Playlist



Call Me

Blondie

Call Me Maybe

Carly Rae Jepsen

Hello

Lionel Richie

Hello, I Love You

The Doors

Telephone

Lady Gaga

I Just Called To
Say I Love You

Stevie Wonder

Operator

Jim Croce

634-5789

Wilson Pickett

Hello

Adele

Beechwood 4-5789

The Marvelettes

Hanging on the
Telephone

Blondie

Operator

Midnight Star

867-5309

Tommy Tutone

Mr. Telephone Man

New Edition

Wichita Lineman

Glen Campbell

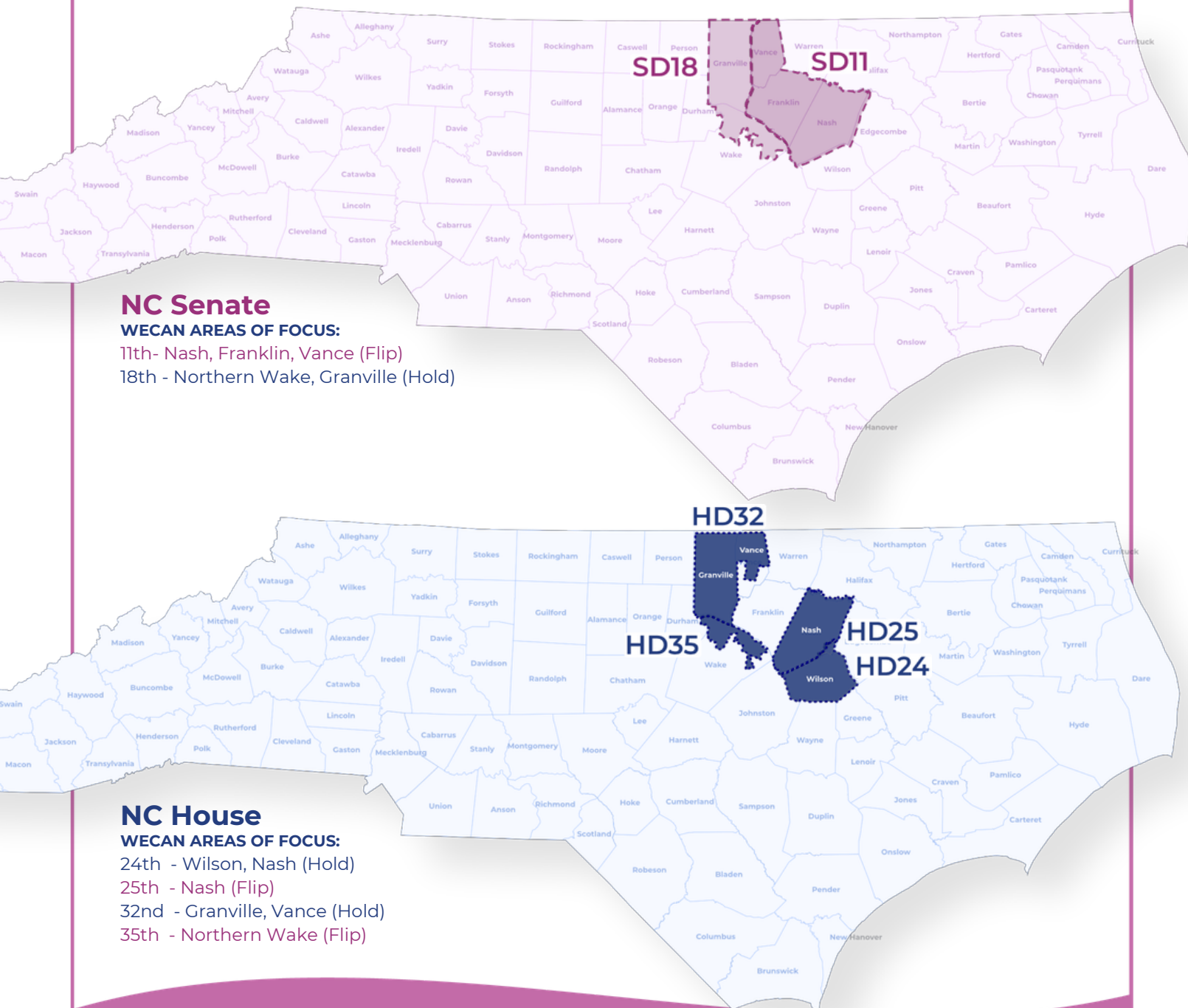


The Path Forward

WeCAN increase Democratic power in 2026!



Even though the NC House and Senate district maps enacted in 2023 by the GOP-controlled NC Legislature are some of the most egregiously gerrymandered maps in US history, there is a path to gaining Democratic seats. In 2026, we can flip at least two seats in the NC House and break the GOP supermajority in the Senate. Here's how:



More Knocks = More Dems

Our biggest effort yet to elect more Democrats across NC



WeCAN Increases Democratic Voter Turnout

In 2026, we're going BIG! The more doors we knock, the more voters turn out for Democratic candidates. So in 2026, we must knock on even more doors throughout NC. WeCAN, Team Up NC's paid canvassing initiative, will be knocking on as many doors as possible in our priority swing districts. With Team Up NC's help, **there is real opportunity to increase Democratic seats in the NC House and break the GOP supermajority in the NC Senate!**



Successfully canvassed Democratic voters were +11.6 percentage points more likely to turnout than folks who were not home.

Source: WeCAN Analysis Team.
*even adjusted for a voters's intrinsic propensity to voter, turnout increased over 4 percentage points.

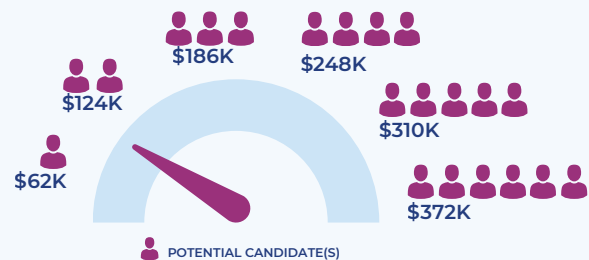
A proven method for increasing turnout

In 2024, WeCAN (We Canvass Among Neighbors) knocked on over 51,000 doors in key NC legislative races across the state. We hired local residents to talk with their neighbors about great Democratic candidates. Successfully canvassed Democratic and Unaffiliated voters were **11.6% MORE likely to vote** than folks who were not home. WeCAN is the "Secret Sauce" for winning in key districts in 2026.



Donate now!
teamupnc.org/wecan

More candidates. More districts.



For every \$62,000 raised, Team Up NC will operate WeCAN in one priority district. We'll support both the NC Senate and the NC House candidates in a district whenever possible, getting more bang for the buck. **The more money we raise, the more districts we can cover.**

Reaching voters where they are with WeCAN 2026

"Most North Carolinians support Democratic policies and positions - they just may not realize it yet! When WeCAN canvassers talk to voters about the issues and about the fantastic Democratic candidates running in their districts, we win! Canvassing, in partnership with WeCAN, is our state's "Secret Sauce" for electing more Democrats!"

– Sen. Sydney Batch



About Team Up NC



WHO WE ARE

Team Up NC (formerly County-to-County & Neighbors on Call) is a trusted, volunteer-fueled organization on a mission to turn NC Blue! We are laser-focused on electing Democrats to the NC House and Senate to protect the Governor's veto power and to build back a Democratic majority in the state legislature.

Nimble, strategic, and data-driven, we put resources where they make the most difference each cycle. Our track record of success makes us valued partners of candidates, county parties, and the North Carolina Democratic Party, including the NC House Caucus and NC Senate Caucus.

Team Up is the result of a recent merger of two highly regarded organizations, both created in 2016 by motivated NC Democrats to deploy volunteer and financial resources from the solidly blue Triangle area to toss-up legislative districts around the state. The combined entity is proving to be even more effective and efficient than the two operating independently.

"Team Up NC is an essential partner in the fight to elect more Democrats to the NC Legislature. It's really hard to recruit volunteers, but Team Up NC comes through every single time."

—Sen. Sydney Batch,
NC Senate Democratic
Leader



"Team Up is the real deal! I can't think of an organization in NC that is more effective --or more energized -- than they are. They show up all year, every year, doing the hard work with both county parties and candidates so that NC Democrats can win!"
— Anderson Clayton, NCDP Chair

WHAT WE DO



Because the margins of wins or losses are often small in tight legislative races, extra firepower can move the needle in electing a member of the NC House or NC Senate.

Here's what we do:

- **partner** with candidates for NC House and NC Senate in swing districts, harnessing the power of **hundreds of volunteers**
- **canvass** door-to-door and talk with thousands of voters
- **phone bank** to connect with rural and hard-to reach voters
- fund and manage a strategic **paid canvasser program** for extra reach
- provide expertise and resources to help county parties **build local power**
- **strategize** with county parties and campaigns to help them build technical skills
- design and write custom **postcards**
- bolster **communication and connection** with Latino voters



Learn more at teamupnc.org ✨

OUR 2023-2024 IMPACT: GOP SUPERMAJORITY BROKEN!



74,000+
volunteer doors knocked



44,000+
volunteer phone calls made



40,000
handwritten custom
postcards



50,000+
doors knocked via paid
canvassers



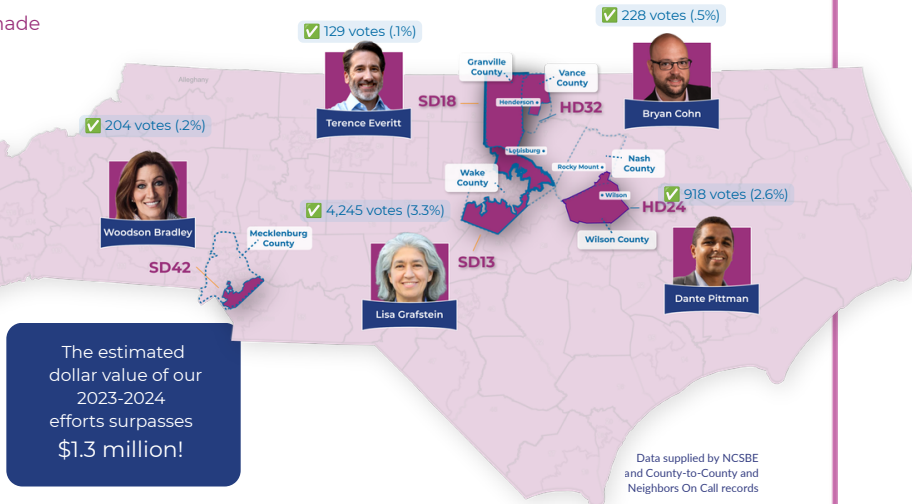
11.6%
voter turnout increase*



1,000+
dedicated volunteers

*11.6% shows the raw difference between voters who were canvassed and those who were not. Adjusted for a voter's intrinsic propensity to vote, our canvassing still increased turnout by 3.7%. Detailed data analysis exists only for our paid canvasser program, but volunteer canvassing is historically just as effective.

We supported 10 candidates in true swing districts; 5 won their races by thin margins; most were by margins that can be attributed to canvassing and phone banking efforts.



WHAT WE NEED

Volunteers like you!

Join us today to make a difference!

- **Canvass:** The most effective thing you can do to increase voter turnout.
- **Phone Bank:** When we can't reach people 1:1, a conversation by phone is the next best thing!
- **Other skills:** Email info@teamupnc.org!

You can make a difference in our fight to turn North Carolina BLUE. Sign up now!
teamupnc.org/events

Funding

Support our critical work! Make a gift so that we can work to elect more Democrats all year long, every year.



"Our most competitive seats rely on Team Up NC to help reach voters and drive turnout. Without their help, we could not have broken the supermajority."
—Rep. Robert Reives,
NC House Democratic Leader

"When Team Up NC increases turnout for legislative seats, they also increase voter turnout for statewide races like mine. Their ground game was an important factor in my 2024 victory and continues to be essential for winning tight races up and down the ballot." - Justice Allison Riggs,
NC Supreme Court



TACTIC	EFFECT ON VOTER TURNOUT
Slick mail campaigns with no handwritten note	1 vote per 1,111 contacts
TV and Digital Ads	Less than 1 vote per 100 contacts
Robo Call Phone Banks	1 vote per 425 contacts
Handwritten Postcards	1 vote per 71 contacts
Volunteer Phone Banks	1 vote per 36 contacts
Door-to-Door Canvassing	1 vote per 17 contacts

*Chart source: Get Out the Vote, by Donald Green and Alan Gerber

Donate online.



teamupnc.org/donate

Learn more at teamupnc.org



Phone Banking

The Nuts and Bolts

Let's do this!

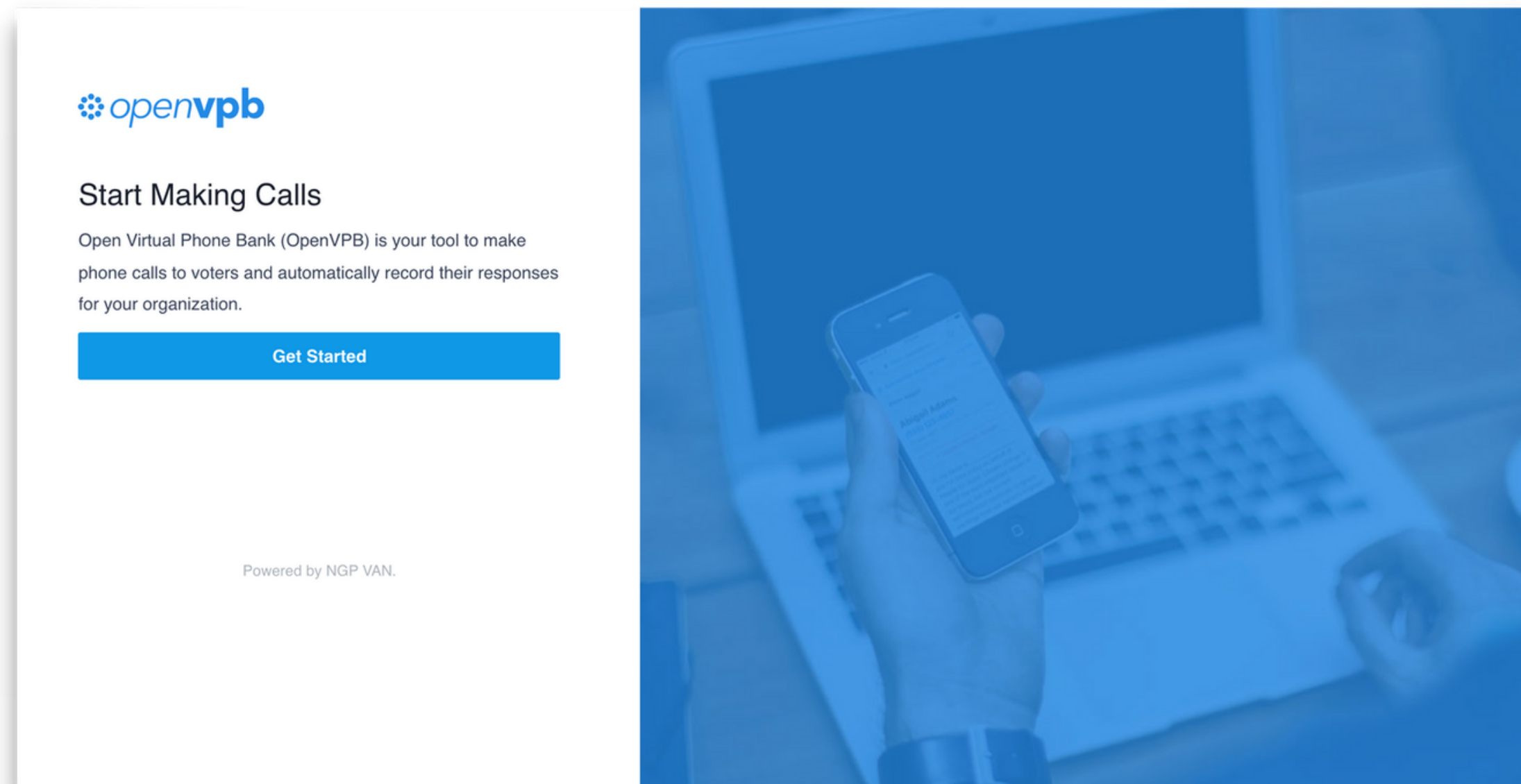


How many of you already have an **ActionID**?
(You use this when you canvass with MiniVan or phone bank)



If you need to set up an ActionID (or if you're not sure), stay put after the training and we'll help.

MAKE YOUR CALLS and log them



ACCESS THE PHONE BANK

- Find the email Team Up NC sent you.
- To begin your calls for the phone bank, **click on the link to the VPB** (virtual phone bank) from your laptop or tablet.
- Next, Click the blue “Get Started” box on the left-hand side.
 - This is where you will **use your Action ID to log into the phone bank.**

MAKE YOUR CALLS and log them



⚙️ HD32 Granville VPB April 2026

English ⌵

Log Out

About Tina

Party

Precinct

Voting City

📄

If you have questions about this phone bank, please contact: Jim Messina • (919) 449-6279 • jmessina@ncdp.org

Tina Howerton

(919) 603-

60 F

I Couldn't Reach Tina

Hey there, my name is [YOUR NAME] and I am calling voters in Granville County. Is this [Voter's Name]? How's your day going so far? (Respond naturally)

I'm calling folks in Granville County today on behalf of **Commissioner Curtis McRae**, who is running for **NC House District 32** and **Senator Terence Everitt**, who is running for **NC Senate District 18** this November. Both Terence and Curtis will work hard in the NC Legislature to lower costs for North Carolina families, improve public safety, support our schools, and make healthcare more affordable. They also want to learn what issues are important to voters like yourself.

Skip

Save & Next Call

- The script on the computer screen takes you step-by-step through a call with a voter.
- Dial the phone number on the screen **from your own phone.**
- Record the voter’s responses **on the computer.**
- You will be speaking to the voter on the phone while using the computer to record responses.

MAKE YOUR CALLS and log them



- **No one answered?** Click “I Couldn’t Reach [Voter Name].”
- You’ll most often use “Not Home” or “Left Message.”
- **Almost never use “Refused”**
 - you are speaking to the correct voter
 - the voter expressly tells you not to call again.

English ▾

[Log Out](#)

I Couldn't Reach Tina

- ☐ Not Home
- ☐ Refused
- ☐ Deceased
- ☐ Moved
- ☐ Spanish
- ☐ Call Back
- ☐ Busy
- ☐ Left Message
- ☐ Wrong Number
- ☐ Disconnected
- ☐ Other Language

Cancel

Save & Next Call

MAKE YOUR CALLS and log them



I Couldn't Reach Tina

- ☒ Not Home
- ☐ Refused
- ☐ Deceased
- ☐ Moved
- ☐ Spanish
- ☐ Call Back
- ☐ Busy
- ☐ Left Message
- ☐ Wrong Number
- ☐ Disconnected
- ☐ Other Language

Cancel

Save & Next Call

- Once you choose an option from this list, the blue **“Save and Next Call”** button will activate, allowing you to move to the next person.

MAKE YOUR CALLS and log them



Granville VPB April 2026

English

Hey there, my name is [YOUR NAME] and I am calling voters in Granville County. Is this [Voter's Name]? How's your day going so far? (Respond naturally)

I'm calling folks in Granville County today on behalf of **Commissioner Curtis McRae**, who is running for **NC House District 32** and **Senator Terence Everitt**, who is running for **NC Senate District 18** this November. Both Terence and Curtis will work hard in the NC Legislature to lower costs for North Carolina families, improve public safety, support our schools, and make healthcare more affordable. They also want to learn what issues are important to voters like yourself.

What issue affecting North Carolina would you like your elected official to focus on now?

Choose an option

NOTE: Listen actively and record in the Notes field.

That's actually something **Curtis and Terence** care deeply about.

NOTE: Share relevant information about their platform or bio.

Scripts don't have to be read word-for-word; have a conversation using the script as a guide.

Move to the Next Voter



HD32 Granville VPB April 2026

English

Log Out

About Tina

Party

Precinct

Voting City

If you have questions about this phone bank, please contact: Jim Messina • (919) 449-6279 • jmessina@ncdp.org

Tina Howerton

(919)

60 F

I Couldn't Reach Tina

Skip

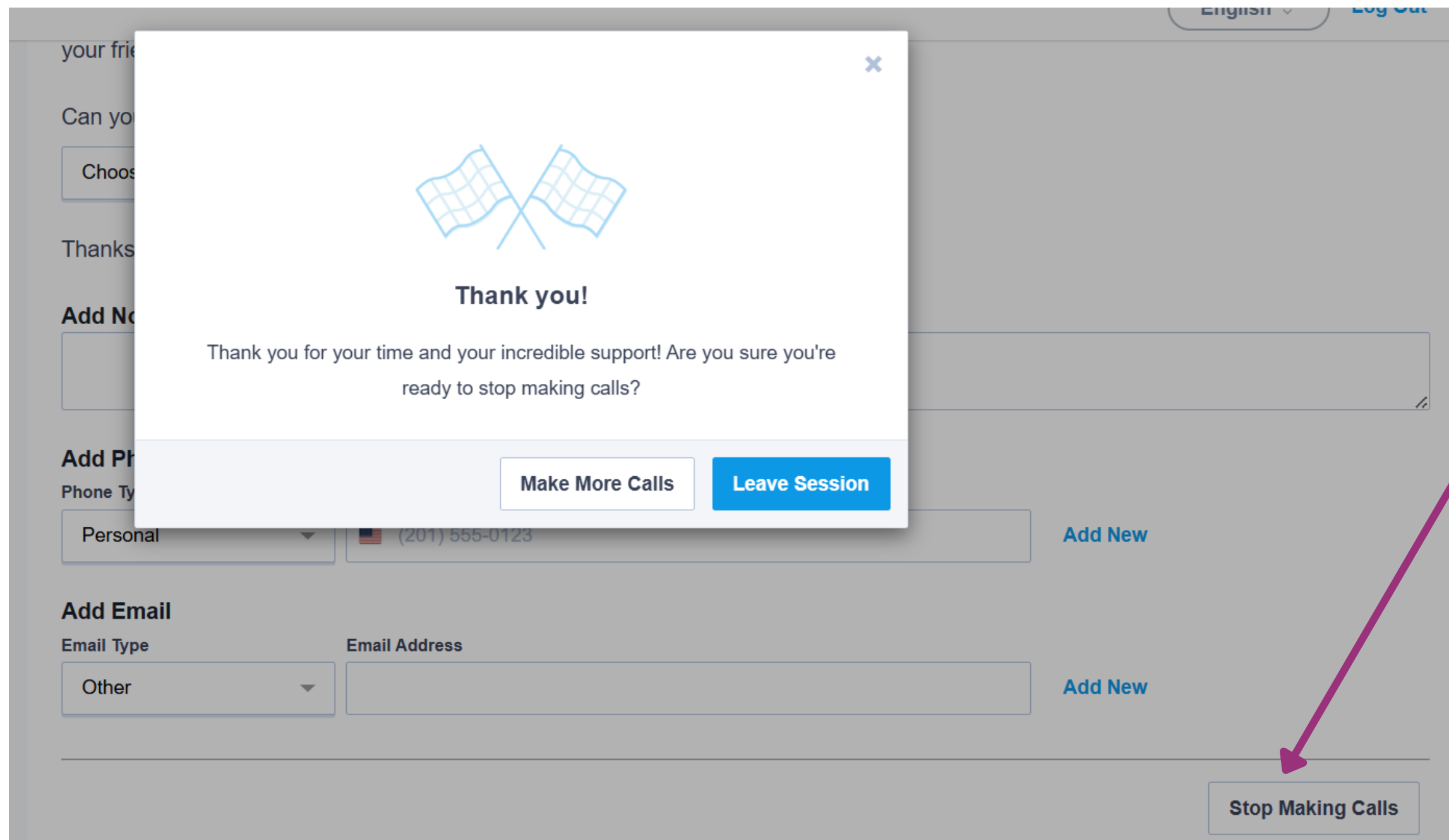
Save & Next Call

Hey there, my name is [YOUR NAME] and I am calling voters in Granville County. Is this [Voter's Name]? How's your day going so far? (Respond naturally)

I'm calling folks in Granville County today on behalf of **Commissioner Curtis McRae**, who is running for **NC House District 32** and **Senator Terence Everitt**, who is running for **NC Senate District 18** this November. Both Terence and Curtis will work hard in the NC Legislature to lower costs for North Carolina families, improve public safety, support our schools, and make healthcare more affordable. They also want to learn what issues are important to voters like yourself.

- Record any data on a caller's record
- “Save & Next Call” button at the top right (near the voter's name) will light up.
- Click this button to move to the next record.

YOU DID IT!



your fri

Can yo

Choos

Thanks

Add N

Add P

Phone Ty

Personal

(201) 555-0123

Add Email

Email Type

Other

Email Address

Thank you!

Thank you for your time and your incredible support! Are you sure you're ready to stop making calls?

Make More Calls

Leave Session

Add New

Add New

Stop Making Calls

- After you complete as many calls as you would like for the session, Click on the “Stop Making Calls” button in the lower right hand corner of the screen.



Remember:

You can make calls anytime!

We leave our phone banks open for up to four weeks.

Make calls any time you'd like and help us reach
our target number of calls!