



Starlink Installation Services

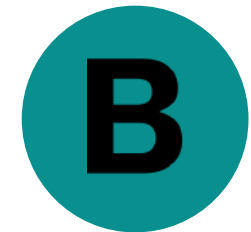
**A first-visit installation,
done safely for a fixed cost
– every time.**



Your partner for national Starlink installations

National reach. Local expertise.

Best Technology Services has been delivering field services exclusively for partners – never direct to end customers – for **23 years**. We bring enterprise discipline to Starlink and LEO satellite hardware installation nationally, delivering fixed cost and guaranteed outcomes you can rely on.



2003

Best Technology Services
founded in Sydney to
exclusively support IT
partners.



100+

Directly employed,
nationally located
engineers.



**Since
2024**

National LEO
satellite installations
for Optus and other
major partners.

Our approach

First-visit installation, done safely – every time, for a fixed cost.

1. Quote provided

We issue a fixed-cost installation quote to help you price and win the deal.

2. Order received

You win the deal and send us an order with site addresses & contact information.

3. Desktop survey

We call the customer and conduct a desktop survey to design the installation.

4. Design completed

We complete installation design for each site, with any variations flagged and costed for your customer's approval before works commence.

5. Installation completed

Our two-person team completes the installation on the agreed date.

6. Signoff documentation

We supply the installation report to enable you to invoice your customer.

You need safety to be non-negotiable

Here's how we do that

Two-person teams on every installation, every time.



High Risk OH&S

Best is independently audited and certified by CM3 for high risk works.



Working at heights

Certified for all working-at-heights tasks associated with rooftop and elevated Starlink installations.



Open cabling licence

Every engineer holds a current Open Cabling Licence for structured cabling and network connectivity work.



Police checked

All engineers carry current police clearances, ensuring we're trusted on your customers' premises.

All engineers carry first aid kits. Best Technology Services does not undertake electrical works beyond low-voltage and ultra-low-voltage associated tasks.

Fixed cost. No surprises.

All items are priced using BestCare units, which guarantee you a fixed cost per item. Contact us for details.

Standard installation includes:

- ☒ Desktop survey with installation design
- ☒ Single storey building, roof-mounted
- ☒ Travel up to 60km from Best PoP
- ☒ 2 engineers onsite
- ☒ All materials and mounts

Standard variations:

– available at transparent additional cost

- ☐ Onsite survey
- ☐ Extended cable run
- ☐ Pre-configured router install
- ☐ Higher building access 4.5 to 6m
- ☐ Standard elevated work platform 6 to 11m

All installation costs are quoted as a fixed cost with any potential variations identified during the installation design and approved before work proceeds.



Let's talk

Ready to add guaranteed Starlink
installation to your service portfolio?
Reach out and we'll get things moving.

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Best
TECHNOLOGY SERVICES